Form **990** 

# **Return of Organization Exempt From Income Tax** Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung

OMB No. 1545-0047

|            |             | of the Tre   |             | ▶ The o                                       | organization      |                    |              | r private tour py of this returr |            | •              | oortina re                            | auireme                     | ents.     |                      | en to P<br>spectio |                   |
|------------|-------------|--|-------------|---|-------------------|--------------------|--------------|----------------------------------|------------|----------------|---------------------------------------|-----------------------------|-----------|----------------------|--------------------|-------------------|
|            |             |  |             | ndar year, or tax                             |                   |                    |              | 07/01, <b>2012</b>               |            |                | , , , , , , , , , , , , , , , , , , , | , qu., o., , c              |           | /30,20               |                    | السنند            |
|            | <u> </u>    |  |             | e of organization                             | . your bogin      | 9                  |              | 3 / , 0 = <b>, = 0</b> · =       | ,          | 9              | D Em                                  | ployer id                   |           | ation num            |                    |                   |
| B cr       | neck if ap  | plicable:  |             | INFOREST ALL                                  | IANCE,            | INC.               |              |                                  |            |                | 1                                     | 3-337                       |           |                      |                    |                   |
|            | Addre chang |  | Doing       | g Business As                                 |                   |                    |              |                                  |            |                |                                       |                             |           |                      |                    |                   |
|            | Name        | change   | Num         | ber and street (or P.0                        | D. box if mail is | not delivered to   | o street add | dress)                           | Room/s     | uite           | E Telephone number                    |                             |           |                      |                    |                   |
|            | Initial     | return   | 233         | BROADWAY,                                     | 28TH FLO          | OOR                |              |                                  |            |                | (212                                  | 2) 67                       | 7 - 19    | 900                  |                    |                   |
|            | Termi       | nated  | City,       | town or post office, st                       | ate, and ZIP c    | ode                |              | 1                                |            |                |                                       |                             |           |                      |                    |                   |
|            | Amen        |  | NEV         | W YORK, NY 1                                  | .0279             |                    |              |                                  |            |                | <b>G</b> Gro                          | ss receip                   | ts \$     | 46,                  | 488,               | ,643.             |
|            | Applic      | ation  | <b>F</b> Na | me and address of p                           | rincipal officer: | TENSI              | WHEL         | AN                               |            |                |                                       | this a grou                 | ıp retur  | n for                | Yes                | X No              |
|            | 」 pendir    | ig   | 233         | BROADWAY,                                     | 28TH FLO          | OOR NEW            | YORK,        | NY 10279                         |            |                |                                       | filiates?<br>re all affilia | tes incli | uded?                | Yes                | ☐ No              |
|            | Tax-exe     | empt sta   | atus:       | X 501(c)(3)                                   | 501(c) (          | ) <b>《</b> (ins    | sert no )    | 4947(a)(1)                       | or         | 527            | - ' '                                 |                             |           | . (see instruc       | ,                  |                   |
|            |             |  |             | RAINFOREST-A                                  |                   | , , ,              | 3011110.7    | 1017(4)(1)                       | 0.         | 1021           | H(c) Gr                               | oun exem                    | ntion nu  | umber >              | •                  |                   |
|            |             |  |             | X Corporation                                 | Trust             | Association        | Other        | . •                              | LY         | ear of forma   |                                       |                             |           |                      | micile.            | NY                |
|            | rt I        |  | nmary       |   |                   | 7100001011011      | 0 11.01      |                                  |            | 04. 01.1011114 |                                       |                             | Otato (   | 21 10gai ao          |                    |                   |
|            |             |  |             | be the organization                           | n's mission o     | nr most signifi    | icant activ  | ities.                           |            |                |                                       |                             |           |                      |                    |                   |
|            |             | ,  |             | FOREST ALLIA                                  |                   | 0                  |              |                                  | RSITY      | AND EN         | <br>ISURE                             |                             |           |                      |                    |                   |
| ခင         |             |  |             | BLE LIVELIHO                                  |                   |                    |              |                                  |            |                |                                       | ISS                         |           |                      |                    |                   |
| Governance |             |  |             | S AND CONSUM                                  |                   |                    |              |                                  |            |                |                                       |                             |           |                      |                    |                   |
| Ve         |             |  |             | if the or                                     |                   |                    | ita anara    | tions or dispose                 |            |                |                                       |                             |           |                      |                    |                   |
| ő          |             |  |             |   | •                 |                    | •            | •                                |            |                |                                       |                             | 3         |                      |                    | 16.               |
| જ<br>જ     |             |  |             | oting members of t                            |                   |                    |              |                                  |            |                |                                       |                             | 4         |                      |                    | $\frac{10.}{16.}$ |
| İŧi        |             |  |             | dependent voting r                            |                   |                    |              |                                  |            |                |                                       |                             | 5         |                      |                    | 185.              |
| Activities |             |  |             | of individuals emp                            |                   | _                  |              |                                  |            |                |                                       |                             | 6         |                      |                    | 55.               |
| ď          |             |  |             | of volunteers (esti                           |                   |                    |              |                                  |            |                |                                       |                             | -         |                      |                    |                   |
|            |             |  |             | ed business revenu                            |                   |                    |              |                                  |            |                |                                       |                             | 7a        |                      |                    |                   |
|            | D           | net ur   | related     | d business taxable                            | income from       | Form 990-1,        | line 34      |                                  |            |                | Prior                                 |                             | / D       | Cur                  | rent Ye            |                   |
|            | _           | 0  | b . e       | (D 1)   | 011 P - 4 b \     |                    |              |                                  |            |                |                                       | 17,87                       | 10        |                      |                    | , 599 <b>.</b>    |
| ne         |             |  |             | and grants (Part V                            |                   |                    |              |                                  |            |                |                                       | 16,76                       |           |                      |                    |                   |
| Revenue    |             |  |             | rice revenue (Part V                          |                   |                    |              |                                  |            |                |                                       | 50,47                       | _         |                      |                    | ,045.<br>,127.    |
| Re         |             |  |             | ncome (Part VIII, co                          |                   |                    |              |                                  |            |                |                                       | 49,36                       | _         |                      |                    | ,918.             |
|            |             |  |             | e (Part VIII, colum                           |                   |                    |              |                                  |            |                |                                       | 34,46                       | _         | 46                   |                    | ,689.             |
|            |             |  |             | e - add lines 8 thro                          | -                 |                    |              |                                  |            |                |                                       | $\frac{34,40}{41,51}$       | _         |                      |                    | ,821.             |
|            |             |  |             | imilar amounts paid                           |                   |                    |              |                                  |            |                | 3,4                                   | 41,51                       |           |                      | U49,               |                   |
|            |             |  |             | to or for members                             |                   |                    |              |                                  |            |                | 10 1                                  | 73,65                       |           |                      | 020                |                   |
| ses        |             |  |             | er compensation, e                            |                   |                    |              |                                  |            | • •            |                                       | 46,50                       | _         |                      |                    | , 258.            |
| cpenses    |             |  |             | fundraising fees (Pa                          |                   |                    |              |                                  |            |                |                                       | 40,50                       |           |                      | 151,               | , 258.            |
| EX         |             |  |             | sing expenses (Parl                           |                   |                    |              | 3,526,074                        |            |                | 10 0                                  | <u> </u>                    |           | 1.0                  | F 4 7              | 010               |
|            |             |  |             | ses (Part IX, column                          |                   |                    |              |                                  |            |                |                                       | $\frac{62,07}{23,74}$       |           |                      |                    | ,012.             |
|            |             |  |             | es. Add lines 13-17                           |                   |                    |              |                                  |            |                |                                       | 23,74<br>10,72              | _         | 45,                  |                    | ,260.<br>,429.    |
| - ñ        | 19          | Keven  | ue less     | expenses. Subtra                              | ct line 18 fror   | m line 12          |              |                                  |            |                |                                       |                             |           |                      | of Yea             |                   |
| ince       | 22          | T=0.1  |             | Dard V. Provides                              |                   |                    |              |                                  |            |                | nning of (                            | 13,19                       | _         |                      |                    |                   |
| 22 (0)     | 20          | Tatal a  | assets (    | Part X, line 16)                              |                   |                    |              |                                  |            | • •            |                                       | 13,19<br>69,01              |           |                      |                    | ,758.<br>,065.    |
| nd 4       |             |  |             | s (Part X, line 26)                           |                   |                    |              |                                  |            | • •            |                                       | $\frac{69,01}{44,18}$       | _         |                      |                    | ,693.             |
|            |             |  |             | fund balances. Su                             | ubtract line 2    | 1 from line 20     | ) <u></u>    |                                  |            |                | 0,9                                   | 44,10                       |           | <u> </u>             | 020,               | ,093.             |
|            | rt II       |  |             | e Block                                       | o avaminad th     | aia watuwa imali   | .dina        |                                  | ulaa and i | -1-1           | and to th                             | a baat at                   |           |                      |                    | lief it is        |
| true       | , corre     | ct, and  | complete    | /, I declare that I have. Declaration of prep | arer (other tha   | in officer) is bas | sed on all i | nformation of which              | ch prepa   | rer has any k  | and to the<br>knowledge               | e best of<br>e.             | шу к      | nowieage             | and be             | nei, it is        |
|            |             |  |             |   |                   |                    |              |                                  |            |                |                                       |                             |           |                      |                    |                   |
| Sig        | n           |  | Signatui    | re of officer                                 |                   |                    |              |                                  |            |                |                                       | Date                        |           |                      |                    |                   |
| Her        |             |  | -19114141   | . 5 51 6111661                                |                   |                    |              |                                  |            |                |                                       | - 410                       |           |                      |                    |                   |
|            |             |  | Tyne or     | print name and title                          |                   |                    |              |                                  |            |                |                                       |                             |           |                      |                    |                   |
|            |             |  | , ·         | eparer's name                                 |                   | Preparer's si      | anature      |                                  | Date       |                |                                       |                             | Гр        | TIN                  |                    |                   |
| Paid       |             |  |             | •   |                   | i reparer s si     | griature     |                                  | Date       |                |                                       | eck                         | "         |                      | : 2111             | 06                |
| Prep       | oarer       | CATHERINE BENDALL  er Firm's name  WITHUMSMITH+BROWN, PC |             |   |                   |                    |              |                                  |            |                | If-employ                             |                             |           | 52119                | <del></del>        |                   |
| -          | Only        |  | name        |   |                   |                    | ICWITCIA     | NIT OCCO                         |            |                | Firm's E                              |                             |           | $\frac{202709}{020}$ |                    |                   |
|            |             | Firm's   | address     | ▶ 1 SPRING                                    | SIKEET .          | ићм RKNN           | ISMICK       | , NO 0880T                       | -          |                | Phone r                               | no.                         | 132-      | -828-1               | .७⊥4               |                   |

For Paperwork Reduction Act Notice, see the separate instructions.

May the IRS discuss this return with the preparer shown above? (see instructions)

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X Yes

Form 990 (2012) Page 2 Part III **Statement of Program Service Accomplishments** Briefly describe the organization's mission: THE RAINFOREST ALLIANCE WORKS TO CONSERVE BIODIVERSITY AND ENSURE SUSTAINABLE LIVELIHOODS BY TRANSFORMING LAND-USE PRACTICES, BUSINESS PRACTICES AND CONSUMER BEHAVIOR. 2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? If "Yes," describe these new services on Schedule O. 3 Did the organization cease conducting, or make significant changes in how it conducts, any program If "Yes," describe these changes on Schedule O. 4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported. **4a** (Code: 900099 ) (Expenses \$ 14,051,495. including grants of \$ 13,503,022. RA CERT -RA-CERT IS THE AUDITING UNIT OF THE RAINFOREST ALLIANCE AND IS RESPONSIBLE FOR ALL CERTIFICATION, VERIFICATION AND VALIDATION ACTIVITIES IN THE AREAS OF FORESTRY, AGRICULTURE AND CARBON/CLIMATE. THESE SERVICES, WHICH ARE INTEGRAL TO ACHIEVING OUR MISSION OF CONSERVING BIODIVERSITY AND ENSURING SUSTAINABLE LIVELIHOODS, HAVE BEEN INTEGRATED INTO ONE DIVISION FOR OPTIMUM EFFICIENCY AND EFFECTIVENESS. **4b** (Code: 900099 ) (Expenses \$  $_{14,749,136}$ . including grants of \$  $_{1,242,422}$ . ) (Revenue \$ ATTACHMENT **4c** (Code: 900099 ) (Expenses \$ 6,030,310. including grants of \$ 454,310. ) (Revenue \$ ATTACHMENT 2 ATTACHMENT 3 **4d** Other program services (Describe in Schedule O.) (Expenses \$ 6,300,410. including grants of \$ 953,088. ) (Revenue \$ 98,925. **4e Total program service expenses** ► 41,131,351.

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Part IV **Checklist of Required Schedules** No Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," Χ 1 Х 2 Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? . . . . . . . . 2 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to Χ Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) Χ Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Χ 5 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If Χ 6 Did the organization receive or hold a conservation easement, including easements to preserve open space, 7 Χ Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," 8 Χ 8 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or 9 Χ Did the organization, directly or through a related organization, hold assets in temporarily restricted Χ endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V . . . . . . 10 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable. a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," Χ 11a complete Schedule D, Part VI b Did the organization report an amount for investments-other securities in Part X, line 12 that is 5% or more Χ of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 11b c Did the organization report an amount for investments-program related in Part X, line 13 that is 5% or more Χ of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX Χ 11d 11e e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses Χ the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 12 a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," Χ complete Schedule D, Parts XI and XII 12a b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if Χ the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 12b Χ Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E . . . . . . . . . . . . 13 Χ b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV....... 14b Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any 15 organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV . . . . . . . Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance 16 to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV . . . . . . . . . . 17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services Χ 17 on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions) . . . . . . . . . . . . . Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Χ 18 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? Χ Χ 20a b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? 20b

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13-3377893

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| Part     | Checklist of Required Schedules (continued)  |     |     |     |
|----------|--|-----|-----|-----|
|          |  |     | Yes | No  |
| 21       | Did the organization report more than \$5,000 of grants and other assistance to any government or organization         |     |     |     |
|          | in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II.                    | 21  |     | X   |
| 22       | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States       |     |     |     |
|          | on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III   | 22  |     | X   |
| 23       | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the                    |     |     |     |
|          | organization's current and former officers, directors, trustees, key employees, and highest compensated                |     |     |     |
|          | employees? If "Yes," complete Schedule J   | 23  | Х   |     |
| 24 a     | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than                    |     |     |     |
| u        | \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b          |     |     |     |
|          | through 24d and complete Schedule K. If "No," go to line 25  | 24a |     | Х   |
| <b>h</b> | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?                      | 24b |     |     |
| b        |  | 240 |     |     |
| С        | Did the organization maintain an escrow account other than a refunding escrow at any time during the year              | 245 |     |     |
|          | to defease any tax-exempt bonds?   | 24c |     |     |
|          | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?                | 24d |     |     |
| 25 a     | ( / ( / ( / <b>)</b>   |     |     | 3.7 |
|          | with a disqualified person during the year? If "Yes," complete Schedule L, Part I                                      | 25a |     | X   |
| b        | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior       |     |     |     |
|          | year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?           |     |     |     |
|          | If "Yes," complete Schedule L, Part I  | 25b |     | X   |
| 26       | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or      |     |     |     |
|          | disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II . | 26  |     | X   |
| 27       | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee,               |     |     |     |
|          | substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled                |     |     |     |
|          | entity or family member of any of these persons? If "Yes," complete Schedule L, Part III                               | 27  |     | Х   |
| 28       | Was the organization a party to a business transaction with one of the following parties (see Schedule L,              |     |     |     |
|          | Part IV instructions for applicable filing thresholds, conditions, and exceptions):                                    |     |     |     |
| а        | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV                | 28a |     | X   |
|          | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete                 |     |     |     |
|          | Schedule L. Part IV  | 28b | Х   |     |
| С        | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof)        |     |     |     |
|          | was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV                 | 28c | Х   |     |
| 29       | Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>        | 29  | Х   |     |
| 30       | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified         |     |     |     |
| 30       | conservation contributions? If "Yes," complete Schedule M  | 30  |     | Х   |
| 24       | Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N,</i>     | 30  |     |     |
| 31       |  | 31  |     | Х   |
| 20       | Part I   | 31  |     |     |
| 32       | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes,"                | , , |     | Х   |
|          | complete Schedule N, Part II.  | 32  |     |     |
| 33       | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations             |     | v   |     |
|          | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I  | 33  | X   |     |
| 34       | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III,         |     |     | 37  |
|          | or IV, and Part V, line 1  | 34  |     | X   |
| 35 a     | Did the organization have a controlled entity within the meaning of section 512(b)(13)?                                | 35a |     | X   |
| b        | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a                |     |     |     |
|          | controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2              | 35b |     |     |
| 36       | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable                   |     |     |     |
|          | related organization? If "Yes," complete Schedule R, Part V, line 2  | 36  |     | X   |
| 37       | Did the organization conduct more than 5% of its activities through an entity that is not a related organization       |     |     |     |
|          | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R,                   |     |     |     |
|          | Part VI  | 37  |     | X   |
| 38       | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and             |     |     |     |
|          | 19? Note. All Form 990 filers are required to complete Schedule O  | 38  | Х   |     |

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| Par  |   |          |     |     |
|------|---|----------|-----|-----|
|      | Check if Schedule O contains a response to any question in this Part V  |          | Yes | . X |
| 1.0  | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable  |          | Yes | NO  |
|      | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1a 89  Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b 0  |          |     |     |
|      | Did the organization comply with backup withholding rules for reportable payments to vendors and  |          |     |     |
| C    | reportable gaming (gambling) winnings to prize winners?   | 1c       | Х   |     |
| 2a   | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax   |          |     |     |
|      | Statements, filed for the calendar year ending with or within the year covered by this return . 2a 185  |          |     |     |
| b    | If at least one is reported on line 2a, did the organization file all required federal employment tax returns?  | 2b       | Х   |     |
|      | <b>Note.</b> If the sum of lines 1a and 2a is greater than 250, you may be required to <i>e-file</i> (see instructions)   |          |     |     |
| 3a   | Did the organization have unrelated business gross income of \$1,000 or more during the year?   | 3a       |     | X   |
| b    | If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O  | 3b       |     |     |
| 4a   | At any time during the calendar year, did the organization have an interest in, or a signature or other authority   |          |     |     |
|      | over, a financial account in a foreign country (such as a bank account, securities account, or other financial  |          |     |     |
|      | account)?   | 4a       | X   |     |
| b    | If "Yes," enter the name of the foreign country: ► ATTACHMENT 4   |          |     |     |
| _    | See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.  | F -      |     | v   |
|      | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?   | 5a       |     | X   |
|      | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?  | 5b<br>5c |     | Δ.  |
|      | If "Yes" to line 5a or 5b, did the organization file Form 8886-T?  Does the organization have annual gross receipts that are normally greater than \$100,000, and did the   | JU       |     |     |
| va   | organization solicit any contributions that were not tax deductible as charitable contributions?  | 6a       |     | Х   |
| h    | If "Yes," did the organization include with every solicitation an express statement that such contributions or  | - Ju     |     |     |
| ~    | gifts were not tax deductible?  | 6b       |     |     |
| 7    | Organizations that may receive deductible contributions under section 170(c).   |          |     |     |
| а    | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods   |          |     |     |
|      | and services provided to the payor?   | 7a       | Х   |     |
| b    | If "Yes," did the organization notify the donor of the value of the goods or services provided?   | 7b       | X   |     |
| С    | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was  |          |     |     |
|      | required to file Form 8282?   | 7с       |     | X   |
|      | If "Yes," indicate the number of Forms 8282 filed during the year   | -        |     | v   |
|      | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?   | 7e       |     | X   |
|      | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?  | 7f       |     | Λ   |
| _    | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?  | 7g<br>7h |     |     |
| 8    | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?  Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting | / 11     |     |     |
| Ü    | organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring  |          |     |     |
|      | organization, have excess business holdings at any time during the year?  | 8        |     |     |
| 9    | Sponsoring organizations maintaining donor advised funds.   |          |     |     |
| а    | Did the organization make any taxable distributions under section 4966?   | 9a       |     |     |
| b    | Did the organization make a distribution to a donor, donor advisor, or related person?  | 9b       |     |     |
| 10   | Section 501(c)(7) organizations. Enter:   |          |     |     |
|      | Initiation fees and capital contributions included on Part VIII, line 12  |          |     |     |
|      | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities   |          |     |     |
| 11   | Section 501(c)(12) organizations. Enter:  Gross income from members or shareholders  11a  |          |     |     |
|      | Gross income from members or shareholders  Gross income from other sources (Do not net amounts due or paid to other sources   |          |     |     |
| D    | against amounts due or received from them.)   |          |     |     |
| 12 a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?  | 12a      |     |     |
|      | If "Yes," enter the amount of tax-exempt interest received or accrued during the year   |          |     |     |
| 13   | Section 501(c)(29) qualified nonprofit health insurance issuers.  |          |     |     |
|      | Is the organization licensed to issue qualified health plans in more than one state?  | 13a      |     |     |
|      | Note. See the instructions for additional information the organization must report on Schedule O.   |          |     |     |
| b    | Enter the amount of reserves the organization is required to maintain by the states in which  |          |     |     |
|      | the organization is licensed to issue qualified health plans  |          |     |     |
|      | Enter the amount of reserves on hand  |          |     | 37  |
|      | Did the organization receive any payments for indoor tanning services during the tax year?  | 14a      |     | Х   |
| b    | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O   | 14b      |     | l   |

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Form 990 (2012) RAINFOREST ALLIANCE, INC. 13-3377893

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

|       | Check if Schedule O contains a response to any question in this Part VI   |         |       | Х      |
|-------|---|---------|-------|--------|
| Sect  | ion A. Governing Body and Management  |         |       |        |
|       |   |         | Yes   | No     |
| 1a    | Enter the number of voting members of the governing body at the end of the tax year   |         |       |        |
|       | If there are material differences in voting rights among members of the governing body, or if the governing   |         |       |        |
|       | body delegated broad authority to an executive committee or similar committee, explain in Schedule O.   |         |       |        |
| b     | Enter the number of voting members included in line 1a, above, who are independent <u>1b</u> <u>16</u>  |         |       |        |
| 2     | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with  |         |       |        |
|       | any other officer, director, trustee, or key employee?  | 2       |       | X      |
| 3     | Did the organization delegate control over management duties customarily performed by or under the direct   |         |       |        |
|       | supervision of officers, directors, or trustees, or key employees to a management company or other person?  | 3       |       | X      |
| 4     | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?  | 4       |       | Х      |
| 5     | Did the organization become aware during the year of a significant diversion of the organization's assets?  | 5       |       | Х      |
| 6     | Did the organization have members or stockholders?  | 6       |       | Х      |
| 7a    | Did the organization have members, stockholders, or other persons who had the power to elect or appoint   |         |       |        |
|       | one or more members of the governing body?  | 7a      |       | X      |
| b     | Are any governance decisions of the organization reserved to (or subject to approval by) members,   |         |       |        |
|       | stockholders, or persons other than the governing body?   | 7b      |       | X      |
| 8     | Did the organization contemporaneously document the meetings held or written actions undertaken during  |         |       |        |
|       | the year by the following:  |         |       |        |
| а     | The governing body?   | 8a      | X     |        |
| b     | Each committee with authority to act on behalf of the governing body?   | 8b      | X     |        |
| 9     | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at  |         |       |        |
|       | the organization's mailing address? If "Yes," provide the names and addresses in Schedule O   | 9       |       | X      |
| Secti | on B. Policies (This Section B requests information about policies not required by the Internal Revenue   | Code    | ,     |        |
|       |   |         | Yes   | No     |
| 10a   | Did the organization have local chapters, branches, or affiliates?  | 10a     | Х     |        |
| b     | If "Yes," did the organization have written policies and procedures governing the activities of such chapters,  |         |       |        |
|       | affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?   | 10b     | X     |        |
| 11a   | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?   | 11a     | X     |        |
| b     | Describe in Schedule O the process, if any, used by the organization to review this Form 990.   |         |       |        |
| 12a   | Did the organization have a written conflict of interest policy? If "No," go to line 13   | 12a     | Х     |        |
| b     | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give  |         |       |        |
|       | rise to conflicts?  | 12b     | X     |        |
| С     | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes,"   |         |       |        |
|       | describe in Schedule O how this was done  | 12c     | X     |        |
| 13    | Did the organization have a written whistleblower policy?   | 13      | X     |        |
| 14    | Did the organization have a written document retention and destruction policy?  | 14      | X     |        |
| 15    | Did the process for determining compensation of the following persons include a review and approval by  |         |       |        |
|       | independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?   |         | 7.7   |        |
| а     | The organization's CEO, Executive Director, or top management official  | 15a     | X     |        |
| b     | Other officers or key employees of the organization   | 15b     | X     |        |
|       | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).   |         |       |        |
| 16a   | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement  |         |       | X      |
|       | with a taxable entity during the year?  | 16a     |       | Λ      |
| b     | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its  |         |       |        |
|       | participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the   |         |       |        |
| Coot  | organization's exempt status with respect to such arrangements?   | 16b     |       |        |
|       | ion C. Disclosure   |         |       |        |
| 17    | List the states with which a copy of this Form 990 is required to be filed ▶_ATTACHMENT 5   |         |       |        |
| 18    | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 5   | 01(c)(  | 3)s o | nly)   |
|       | available for public inspection. Indicate how you made these available. Check all that apply.    V   Own website   V   Upon request   Other (explain in Schodule O) |         |       |        |
|       | X Own website Another's website X Upon request Other (explain in Schedule O)  |         |       |        |
| 19    | Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict o  | f inter | est p | olicy, |
|       | and financial statements available to the public during the tax year.   |         |       |        |
| 20    | State the name, physical address, and telephone number of the person who possesses the books and records of the   | ne      |       |        |

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13-3377893 Form 990 (2012) Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and

**Independent Contractors** 

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees Section A.

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

| (A)<br>Name and Title                    | (B) Average hours per week (list any                           | box,                           | unles                 | Pos<br>neck<br>ss pe | erson        | e than c<br>is both<br>tor/trust | an     | (D) Reportable compensation from       | (E) Reportable compensation from related | <b>(F)</b> Estimated amount of other                                     |
|--|--|--------------------------------|-----------------------|----------------------|--------------|----------------------------------|--------|--|--|--|
|  | hours for<br>related<br>organizations<br>below dotted<br>line) | Individual trustee or director | Institutional trustee | Officer              | Key employee | Highest compensated employee     | Former | the<br>organization<br>(W-2/1099-MISC) | organizations<br>(W-2/1099-MISC)         | compensation<br>from the<br>organization<br>and related<br>organizations |
|  | 1.00   | X                              |                       | Х                    |              |                                  |        | 0                                      | 0  | 0  |
| (2) LABEEB ABBOUD DIRECTOR               | 1.00   | Х                              |                       |                      |              |                                  |        | 0                                      | 0  | 0  |
| (3) SETH COHEN DIRECTOR                  | 1.00   | Х                              |                       |                      |              |                                  |        | 0                                      | 0  | 0  |
| (4) ROGER DEROMEDI DIRECTOR, VICE CHAIR  | 1.00   | Х                              |                       | Х                    |              |                                  |        | 0                                      | 0  | 0  |
| (5) WENDY GORDON DIRECTOR, VICE CHAIR    | 1.00   | Х                              |                       | Х                    |              |                                  |        | 0                                      | 0  | 0  |
| (6) ERIC ROTHENBERG DIRECTOR             | 1.00   | Х                              |                       |                      |              |                                  |        | 0                                      | 0  | 0  |
| (7) PETER M. SCHULTE DIRECTOR, TREASURER | 1.00   | Х                              |                       | Х                    |              |                                  |        | 0                                      | 0  | 0  |
| (8) KERRI A. SMITH DIRECTOR              | 1.00   | Х                              |                       |                      |              |                                  |        | 0                                      | 0  | 0  |
| (9) ANNEMIEKE WIJN DIRECTOR              | 1.00   | Х                              |                       |                      |              |                                  |        | 0                                      | 0  | 0  |
| (10) AMAURY DE PORET DIRECTOR            | 1.00   | Х                              |                       |                      |              |                                  |        | 0                                      | 0  | 0  |
| (11) LARRY LUNT DIRECTOR                 | 1.00   | Х                              |                       |                      |              |                                  |        | 0                                      | 0  | 0  |
| (12) DAVID ROSS DIRECTOR                 | 1.00   | Х                              |                       |                      |              |                                  |        | 0                                      | 0  | 0  |
| (13) HENRY DAVISON EMERITUS DIRECTOR     | 1.00   | Х                              |                       |                      |              |                                  |        | 0                                      | 0  | 0  |
| (14) SUDHAKAR KESEVAN EMERITUS DIRECTOR  | 1.00   | Х                              |                       |                      |              |                                  |        | 0                                      | 0  | 0  |

Form **990** (2012)

JSA

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RAINFOREST ALLIANCE, INC.

Form 990 (2012)

| Part VII Section A. Officers, Directors, Tru   | ustees, Ke  | y En                              | plo                   | yee                  | es,                                     | and F                           | ligl             | hest Compensat                        | ed Employees (d  | Page <b>t</b><br>continued)                              |
|--|---|-----------------------------------|-----------------------|----------------------|---|---------------------------------|------------------|---------------------------------------|--|--|
| (A) Name and title   | (B) Average hours per week (list any hours for    | (do r<br>box,<br>office           | not cl<br>unles       | Pos<br>heck<br>ss pe | c)<br>sition<br>more<br>erson<br>lirect | e than o<br>is both<br>or/trust | one<br>an<br>ee) | (D)  Reportable compensation from the | (E) Reportable compensation from related organizations | (F) Estimated amount of other compensation               |
|  | related<br>organizations<br>below dotted<br>line) | Individual trustee<br>or director | Institutional trustee | Officer              | Key employee                            | Highest compensated employee    | Former           | organization<br>(W-2/1099-MISC)       | (W-2/1099-MISC)  | from the<br>organization<br>and related<br>organizations |
| 15) ALAN WILZIG  | 1.00  |                                   |                       |                      |   |                                 |                  |                                       |  |  |
| EMERITUS DIRECTOR  |   | Х                                 |                       |                      |   |                                 |                  | C                                     | 0  | (  |
| 16) MARILU HERNANDEZ DE BOSOMS DIRECTOR  | 1.00  | Х                                 |                       |                      |   |                                 |                  | C                                     | 0  | (  |
| 17) TASSO AZEVEDO  DIRECTOR  | 1.00  | Х                                 |                       |                      |   |                                 |                  | 0                                     | 0  | (  |
| 18) WILL SARNI DIRECTOR  | 1.00  | Х                                 |                       |                      |   |                                 |                  | C                                     | 0  | (  |
| 19) SONILA COOK  | 1.00  |                                   |                       |                      |   |                                 |                  |                                       |  |  |
| DIRECTOR   | t   | Х                                 |                       |                      |   |                                 |                  | C                                     | 0  | (  |
| 20) MARTIN TANDLER EMERITUS DIRECTOR   | 1.00  | Х                                 |                       |                      |   |                                 |                  | C                                     | 0  | (  |
| 21) PATRICIA SCHARLIN  | 1.00  |                                   |                       |                      |   |                                 |                  |                                       |  |  |
| EMERITUS DIRECTOR  | t   | Х                                 |                       |                      |   |                                 |                  | C                                     | 0  | (  |
| 22) ADAM ALBRIGHT  EMERITUS DIRECTOR   | 1.00  | Х                                 |                       |                      |   |                                 |                  | C                                     | 0  | (  |
| 23) DAN COHEN DIRECTOR   | 1.00  | Х                                 |                       |                      |   |                                 |                  | C                                     | 0  | (  |
| 24) BRENDAN MAY  | 1.00  |                                   |                       |                      |   |                                 |                  |                                       |  |  |
| FORMER DIRECTOR  | T   | Х                                 |                       |                      |   |                                 |                  | C                                     | 0  | (  |
| 25) TENSIE WHELAN PRESIDENT  | 40.00   |                                   |                       | Х                    |   |                                 |                  | 273,703.                              | 0  | 21,745.  |
| 1b Sub-total   |   |                                   |                       |                      |   |                                 |                  | . 0                                   | 0  | . (  |
| c Total from continuation sheets to Part VII, S  | ection A  |                                   | • •                   | • •                  | • •                                     |                                 |                  | 1,835,800.                            | 0  | 146,514.   |
| d Total (add lines 1b and 1c)  | •   |                                   |                       |                      |   |                                 |                  | 1,835,800.                            | 0  | 146,514.   |
| Total number of individuals (including but not reportable compensation from the organization)  | limited to t                                      |                                   | liste                 |                      |   | e) who                          | o re             |                                       | \$100,000 of   |  |
|  |   |                                   |                       |                      |   |                                 |                  |                                       |  | Yes No   |
| 3 Did the organization list any former office employee on line 1a? If "Yes," complete Schedu   |   |                                   |                       |                      |   |                                 |                  |                                       |  | 3 X  |
| 4 For any individual listed on line 1a, is the organization and related organizations graindividual                                    | sum of repeater than                              | ortab<br>\$15                     | ole o<br>50,0         | com<br>00?           | per                                     | satior<br>"Yes                  | n ar             | nd other compens                      | sation from the  | 4 X  |
|  |   |                                   |                       |                      |   |                                 |                  |                                       |  | 4 4  |
| 5 Did any person listed on line 1a receive or for services rendered to the organization? If "You services P. Independent Contractors." |   |                                   |                       |                      |   |                                 |                  |                                       |  | 5 X  |
| Section B. Independent Contractors   | 4 11  | - L -                             |                       | 1                    |   |                                 | ·                | dank was a board                      | then 6400 000  | <u>.</u>   |
| <ol> <li>Complete this table for your five highest com<br/>compensation from the organization. Report of<br/>year.</li> </ol>          |   |                                   |                       |                      |   |                                 |                  |                                       |  |  |

| (A) Name and business address | (B) Description of services | (C)<br>Compensation |
|-------------------------------|-----------------------------|---------------------|
| ATTACHMENT 6                  |                             |                     |
|                               |                             |                     |
|                               |                             |                     |
|                               |                             |                     |
|                               |                             |                     |

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization ► 5

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RAINFOREST ALLIANCE, INC.

Form 990 (2012)

| (Δ)  | (B)   |                                |                       | (0               | ٠,                             |                               |             | (D)                                       | (E)  |          | (E)  |          |
|--|---|--------------------------------|-----------------------|------------------|--------------------------------|-------------------------------|-------------|---|--|----------|--|----------|
| (A)<br>Name and title  | Average<br>hours per<br>week (list any            | box,                           | not ch<br>unless      | Posineck<br>s pe | ition<br>more<br>rson<br>irect | e than or is both a or/truste | an<br>ee)   | Reportable<br>compensation<br>from<br>the | (E) Reportable compensation from related organizations | cor      | (F) Estimated mount of other mpensate from the | of       |
|  | related<br>organizations<br>below dotted<br>line) | Individual trustee or director | Institutional trustee | Officer          | æy employee                    | Highest compensated employee  | Former      | organization<br>(W-2/1099-MISC)           | (W-2/1099-MISC)  | or<br>ar | ganization<br>nd relate<br>ganizatio           | on<br>ed |
| 6) ANA PAULA TAVARES EXECUTIVE VP, VP OF BOARD   | 40.00   |                                |                       | Х                |                                |                               |             | 216,179.                                  | C  |          | 20,6   | 572      |
| 7) RICHARD RYAN  CFO/VP FINANCE/ADMIN, VP BOARD  | 40.00   |                                |                       | Х                |                                |                               |             | 177,870.                                  | C  |          | 14,8   | 311      |
| B) LESLIE PARK  GENERAL COUNSEL & SECRETARY  | 40.00   |                                |                       | Х                |                                |                               |             | 179,465.                                  | C  |          | 14,9   | 981      |
| 9) RICHARD DONOVAN SENIOR VICE PRESIDENT   | 40.00   |                                |                       |                  | Х                              |                               |             | 158,088.                                  | C  |          | 12,3   | 374      |
| SENIOR VICE PRESIDENT, PROGRAM  LISA GAUCHEY   | 40.00   |                                |                       |                  | Х                              |                               |             | 170,872.                                  | C  |          | 12,0   | 081      |
| VP OF HUMAN RESOURCES  2) DIANE JUKOFSKY   | 40.00   |                                |                       |                  |                                | Х                             |             | 148,882.                                  | C  |          | 10,  | 561      |
| VP, COMMUNICATIONS, MARKETING 3) CHRISTOPHER WILLE   | 40.00   |                                |                       |                  |                                | Х                             |             | 133,440.                                  | C  |          | 12,  | 586      |
| CHIEF OF SUSTAINABLE AG 4) JOSHUA TOSTESON   | 40.00   |                                |                       |                  |                                | Х                             |             | 128,445.                                  | C  |          | 12,2   | 299      |
| VP/PROGRAMS, PLANNING & ASSESS 5) RIA STOUT  | 40.00   |                                |                       |                  |                                | Х                             |             | 120,814.                                  | C  |          | 14,4   | 104      |
| DIRECTOR PRGM IMPLEMENTATION   |   |                                |                       |                  |                                | Х                             |             | 128,042.                                  | C  |          |  |          |
| 1b Sub-total   |   |                                |                       |                  |                                |                               | <b>•</b>    |   |  |          |  |          |
| c Total from continuation sheets to Part VII, Sod Total (add lines 1b and 1c)                  | ection A  |                                |                       |                  |                                |                               | <b>&gt;</b> |   |  |          |  | _        |
| 2 Total number of individuals (including but not reportable compensation from the organization |   | hose I<br>21                   |                       | d at             | ove                            | e) who                        | re          | ceived more than                          | \$100,000 of   |          |  |          |
| 3 Did the organization list any former offic<br>employee on line 1a? If "Yes," complete Schedu |   |                                |                       |                  |                                |                               |             |   |  | 3        | Yes  | N X      |
| 4 For any individual listed on line 1a, is the sorganization and related organizations great   | sum of repeater than                              | ortab<br>\$15                  | le c                  | om<br>00?        | pen<br><i>If</i>               | sation<br><i>"Ye</i> s,       | ar          | nd other compens                          | sation from the  |          |  |          |
| individual   | accrue coi  | mpen                           | satio                 | on f             | ron                            | any                           | unı         | related organization                      |  | 4        | X  |          |
| for services rendered to the organization? If "Ye  | es," comple                                       | te Sch                         | nedu                  | ie J             | tor                            | such p                        | per         | son                                       |  | 5        |  | Σ        |

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

| (A) Name and business address | (B) Description of services | (C)<br>Compensation |
|-------------------------------|-----------------------------|---------------------|
|                               |                             |                     |
|                               |                             |                     |
|                               |                             |                     |

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization ►

Form 990 (2012)

RAINFOREST ALLIANCE, INC.

| Par  | t VII    | Statement of Revenu<br>Check if Schedule O cor           |                            | nse to any quest | ion in this Part \/III |  |   |   |
|--|----------|--|----------------------------|------------------|------------------------|--|---|---|
|  |          | Gricon II Goriconic G Gor                                | italis a respon            | ise to any quest | (A) Total revenue      | (B) Related or exempt function revenue | (C)<br>Unrelated<br>business<br>revenue | (D) Revenue excluded from tax under sections 512, 513, or 514 |
| nts<br>nts   | 1a       | Federated campaigns                                      | 1a                         |                  |                        |  |   |   |
| 3rar<br>our  | b        | Membership dues  |                            | 785,770.         |                        |  |   |   |
| ts, (<br>Am  | С        | Fundraising events                                       | 1 . 1                      | 1,513,426.       |                        |  |   |   |
| ia<br>ia   | d        | Related organizations                                    | 1d                         |                  |                        |  |   |   |
| ons,<br>Sim  | е        | Government grants (contribution                          | ons) 1e                    | 10,795,754.      |                        |  |   |   |
| er ic  | f        | All other contributions, gifts, grants                   | ,                          |                  |                        |  |   |   |
| 를  |          | and similar amounts not included a                       | bove . 1f                  | 12,520,649.      |                        |  |   |   |
| Contributions, Gifts, Grants and Other Similar Amounts | g        | Noncash contributions included in                        |                            | 45,450.          |                        |  |   |   |
|  | h        | Total. Add lines 1a-1f                                   |                            |                  | 25,615,599.            |  |   |   |
| eun  |          |  |                            | Business Code    |                        |  |   |   |
| Şe   | 2a       | CERTIFICATION FEES                                       |                            | 900099           | 12,993,003.            | 12,993,003.                            |   |   |
| 9  | b        | CONTRACT INCOME  |                            | 900099           | 421,907.               | 421,907.                               |   |   |
| ē  | С        | PARTICIPATION AGREEMENT REV                              | ENUE                       | 900099           | 6,913,135.             | 6,913,135.                             |   |   |
| S<br>E   | d        |  |                            |                  |                        |  |   |   |
| gra  | e        | All other program service rever                          |                            |                  |                        |  |   |   |
| Program Service Revenue                                | f<br>g   | Total. Add lines 2a-2f                                   |                            |                  | 20,328,045.            |  |   |   |
|  | 3        | Investment income (including                             |                            |                  | .,,.                   |  |   |   |
|  |          | other similar amounts)                                   |                            |                  | 38,996.                |  |   | 38,996  |
|  | 4        | Income from investment of tax                            |                            |                  | 0                      |  |   |   |
|  | 5        | Royalties  |                            | <u></u> ▶        | 0                      |  |   |   |
|  |          |  | (i) Real                   | (ii) Personal    |                        |  |   |   |
|  | 6a       | Gross rents  |                            |                  |                        |  |   |   |
|  | b        | Less: rental expenses                                    |                            |                  |                        |  |   |   |
|  | С        | Rental income or (loss)                                  |                            |                  |                        |  |   |   |
|  | d        | Net rental income or (loss)                              | (i) Securities             | (ii) Other       | 0                      |  |   |   |
|  | 7a       | Gross amount from sales of                               | (i) occurrics              |                  |                        |  |   |   |
|  |          | assets other than inventory                              |                            | 5,000.           |                        |  |   |   |
|  | b        | Less: cost or other basis                                | 403.                       | 34,466.          |                        |  |   |   |
|  |          | and sales expenses                                       | -403.                      | -29,466.         |                        |  |   |   |
|  | c<br>d   | Net gain or (loss)                                       |                            |                  | -29,869.               |  |   | -29,869.  |
| Ф  |          | Gross income from fundrais                               |                            |                  |                        |  |   |   |
| n  | "        | events (not including $\frac{1.5}{}$                     | •                          | ATCH 7           |                        |  |   |   |
| eVe  |          | of contributions reported on lin                         |                            |                  |                        |  |   |   |
| Ř  |          | See Part IV, line 18                                     | a                          | 183,200.         |                        |  |   |   |
| Other Revenue  | b        | Less: direct expenses                                    | b                          | 396,085.         |                        |  |   |   |
| ŏ  | С        | Net income or (loss) from fund                           | Iraising events .          | ATCH 8 ▶         | -212,885.              |  |   |   |
|  | 9a       | Gross income from gaming act                             |                            |                  |                        |  |   |   |
|  |          | See Part IV, line 19                                     |                            |                  |                        |  |   |   |
|  | b        | Less: direct expenses                                    |                            |                  | _                      |  |   |   |
|  | C        | Net income or (loss) from gam                            | _                          |                  | 0                      |  |   |   |
|  | 10a      | Gross sales of inventory returns and allowances          | •                          |                  |                        |  |   |   |
|  | <u> </u> |  |                            |                  |                        |  |   |   |
|  | b<br>c   | Less: cost of goods sold Net income or (loss) from sales | <b>b</b><br>s of inventory |                  | 0                      |  |   |   |
|  |          | Miscellaneous Revenue                                    |                            | Business Code    |                        |  |   |   |
|  | 11a      | OTHER INCOME   |                            | 900099           | 317,803.               | 317,803.                               |   |   |
|  | b        |  |                            |                  |                        |  |   |   |
|  | c        |  |                            |                  |                        |  |   |   |
|  | d        | All other revenue  |                            |                  |                        |  |   |   |
|  | е        | Total. Add lines 11a-11d                                 |                            | ▶                | 317,803.               |  |   |   |
|  | 12       | Total revenue. See instructions                          | s                          |                  | 46,057,689.            | 20,645,848.                            |   | 9,127   |

Form **990** (2012)

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Part IX Statement of Functional Expenses

Form 990 (2012)

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response to any question in this Part IX (B) Program service (C) Management and (A) Total expenses Do not include amounts reported on lines 6b, 7b, Fundraising 8b, 9b, and 10b of Part VIII. expenses general expenses expenses Grants and other assistance to governments and 3,192 3,192 organizations in the United States. See Part IV, line 21 Grants and other assistance to individuals in the United States. See Part IV, line 22 Grants and other assistance to governments, organizations, and individuals outside the United States. See Part IV, lines 15 and 16 2,646,629. 2,646,629. Benefits paid to or for members Compensation of current officers, directors, 277,838. 1,844,160. 1,249,625. 316,697. trustees, and key employees Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) 16,450,709. 15,124,204. 43,529. 1,282,976. Other salaries and wages Pension plan accruals and contributions (include section 236,117. 744 14,458. 251,319. 401(k) and 403(b) employer contributions) 43,201 230,608. 3,288,642. 3,014,833. 64,171. 1,195,339. 1,081,645. 49,523. Fees for services (non-employees): a Management 128,527. 128,527. 189,257. 207,656. 1,563. 16,836. d Lobbying 151,258. 151,258. e Professional fundraising services. See Part IV, line 17 f Investment management fees g Other. (If line 11g amount exceeds 10% of line 25, column 5,427,662. 5,729,164. 125,393. 176,109. (A) amount, list line 11g expenses on Schedule O.) 101,133. 153,516. 255,015. 366 12 Advertising and promotion 1,153,136. 675,486. 17,297. 460,353. 13 7,521. 995,045. 894,877. 92,647. Information technology 14 15 Royalties 2,040,762. 1,792,319. 12,400. 236,043. 16 55,415. 2,750,492. 2,645,613. 49,464. 17 Travel 18 Payments of travel or entertainment expenses for any federal, state, or local public officials 266,854. 252,892. 2,488 11,474. Conferences, conventions, and meetings 19 20 Interest 21 Payments to affiliates 100,251. 90,175. 502 9,574. 22 Depreciation, depletion, and amortization 189,858. 171,274. 2,694. 15,890. 23 Insurance Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) a CERTIFICATIONS 3,839,463. 3,839,463. **b** WORKSHOPS 744,327. 731,382. 2,445 10,500. 247,983. 377,991. 20,267. 109,741. c OTHER OFFICE EXPENSES d BAD\_DEBT\_EXPENSE 212,373. 167,373. 45,000. 556,098. 419,690. 18,790. 117,618. e All other expenses \_\_\_\_\_\_ 45,378,260. 41,131,351. 720,835 3,526,074. Total functional expenses. Add lines 1 through 24e Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here following SOP 98-2 (ASC 958-720)

2E1052 1.000

Form 990 (2012) Page 11
Part X Balance Sheet

| Part                        | X Balance Sheet  |                   |       | Page 11     |
|-----------------------------|--|-------------------|-------|-------------|
| Part                        | Check if Schedule O contains a response to any question in this Par  | + V               |       |             |
|                             | Check if Scriedule O contains a response to any question in this Par   | (A)               | · · · | (B)         |
|                             |  | Beginning of year |       | End of year |
|                             | Cash - non-interest-bearing  | 10,161,466.       | 1     | 7,657,883.  |
|                             | 2 Savings and temporary cash investments   | 425,821.          | 2     | 707,057.    |
| ;                           | Pledges and grants receivable, net   | 4,134,473.        | 3     | 6,758,854.  |
| .                           | Accounts receivable, net   | 1,744,578.        | 4     | 1,806,073.  |
| !                           | Loans and other receivables from current and former officers, directors,   |                   |       |             |
|                             | trustees, key employees, and highest compensated employees.  |                   |       |             |
|                             | Complete Part II of Schedule L   | C                 | 5     | 0           |
| (                           | Complete Part II of Schedule L  Loans and other receivables from other disqualified persons (as defined under section  |                   |       |             |
|                             | 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary |                   |       |             |
| <b>,</b>                    | organizations (see instructions). Complete Part II of Schedule L   | C                 | 6     | 0           |
| Assets                      | 7 Notes and loans receivable, net  | C                 | 7     | 0           |
| Ass                         | Inventories for sale or use Prepaid expenses and deferred charges ATCH 9   | C                 | 8     | 0           |
|                             | Prepaid expenses and deferred charges ATCH 9   | 457,332.          | 9     | 351,663.    |
| 10                          | a Land, buildings, and equipment: cost or  |                   |       |             |
|                             | other basis. Complete Part VI of Schedule D 1,295,207.   |                   |       |             |
|                             | <b>b</b> Less: accumulated depreciation  | 108,863.          | _     | 1,108,042.  |
| 11                          |  | 919,861.          |       | 871,546.    |
| 12                          | Investments - other securities. See Part IV, line 11   | 212,219.          |       | 269,958.    |
| 13                          |  | 0                 |       | 0           |
| 14                          |  | (                 | 17    | 0           |
| 15                          |  | 448,577.          |       | 267,682.    |
| 16                          |  | 18,613,190.       | 16    | 19,798,758. |
| 17                          |  | 6,563,908.        |       | 7,199,122.  |
| 18                          |  | 737,051.          | 18    | 818,373.    |
| 19                          |  |                   |       | 0           |
| 20                          |  | 663,528.          | 20    | 673,768.    |
| 2 <u>ities</u>              |  | 003,320.          | 21    | 073,700.    |
| Liabilities                 | Loans and other payables to current and former officers, directors,<br>trustees, key employees, highest compensated employees, and                                     |                   |       |             |
| Lia                         | disqualified persons. Complete Part II of Schedule L   | C                 | 22    | 0           |
| 23                          |  | 1,686,750.        | 23    | 1,113,750.  |
| 24                          |  |                   | _     | 0           |
| 2                           |  |                   |       |             |
| -                           | parties, and other liabilities not included on lines 17-24). Complete Part X   |                   |       |             |
|                             | of Schedule D  | 17,773.           | 25    | 367,052.    |
| 26                          |  | 9,669,010.        | 26    | 10,172,065. |
|                             | Organizations that follow SFAS 117 (ASC 958), check here ▶ X and   |                   |       |             |
| Ses                         | complete lines 27 through 29, and lines 33 and 34.   |                   |       |             |
| E 27                        |  | 512,025.          | 27    | 1,112,657.  |
| E 28                        | Temporarily restricted net assets  | 7,432,155.        | 28    | 7,514,036.  |
| 면 29                        | Permanently restricted net assets  | 1,000,000.        | 29    | 1,000,000.  |
| Net Assets or Fund Balances | Organizations that do not follow SFAS 117 (ASC 958), check here and complete lines 30 through 34.  |                   |       |             |
| \$ 30                       | Capital stock or trust principal, or current funds   |                   | 30    |             |
| SS 3                        |  |                   | 31    |             |
| ğ 32                        | Retained earnings, endowment, accumulated income, or other funds   |                   | 32    |             |
| S 33                        | = = = <b> </b>   | 8,944,180.        | 33    | 9,626,693.  |
| 34                          | Total liabilities and net assets/fund balances   | 18,613,190.       | 34    | 19,798,758. |

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RAINFOREST ALLIANCE, INC.

| OIIII 33 | 0 (2012)   |         |     |     | ıa   | ge I Z |
|----------|--|---------|-----|-----|------|--------|
| Part     |  |         |     |     |      |        |
|          | Check if Schedule O contains a response to any question in this Part XI                                |         |     |     |      |        |
| 1        | Total revenue (must equal Part VIII, column (A), line 12)  | 1       |     |     | 57,6 |        |
| 2        | Total expenses (must equal Part IX, column (A), line 25)   | 2       |     |     | 78,2 |        |
| 3        | Revenue less expenses. Subtract line 2 from line 1   | 3       |     |     |      | 129.   |
| 4        | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))              | 4       |     | 8,9 |      | .08    |
| 5        | Net unrealized gains (losses) on investments   | 5       |     |     | 3,0  | 084.   |
| 6        | Donated services and use of facilities   | 6       |     |     |      | 0      |
| 7        | Investment expenses  | 7       |     |     |      | 0      |
| 8        | Prior period adjustments   | 8       |     |     |      | 0      |
| 9        | Other changes in net assets or fund balances (explain in Schedule O)                                   | 9       |     |     |      | 0      |
| 10       | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line         |         |     |     |      |        |
|          | 33, column (B))  | 10      |     | 9,6 | 26,6 | 93.    |
| Part     |  |         |     |     |      |        |
|          | Check if Schedule O contains a response to any question in this Part XII                               |         |     |     |      |        |
|          |  |         |     |     | Yes  | No     |
| 1        | Accounting method used to prepare the Form 990: Cash X Accrual Other                                   |         |     |     |      |        |
|          | If the organization changed its method of accounting from a prior year or checked "Other," e           | xplain  | in  |     |      |        |
|          | Schedule O.  |         |     |     |      |        |
| 2a       | Were the organization's financial statements compiled or reviewed by an independent accountant?        |         |     | 2a  |      | X      |
|          | If "Yes," check a box below to indicate whether the financial statements for the year were cor         | npiled  | or  |     |      |        |
|          | reviewed on a separate basis, consolidated basis, or both:   |         |     |     |      |        |
|          | Separate basis Consolidated basis Both consolidated and separate basis                                 |         |     |     |      |        |
| b        | Were the organization's financial statements audited by an independent accountant?                     |         |     | 2b  | X    |        |
|          | If "Yes," check a box below to indicate whether the financial statements for the year were audi        | ted or  | ı a |     |      |        |
|          | separate basis, consolidated basis, or both:   |         |     |     |      |        |
|          | Separate basis   |         |     |     |      |        |
| С        | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for over | sight   |     |     |      |        |
|          | of the audit, review, or compilation of its financial statements and selection of an independent accou | ntant?  |     | 2c  | X    |        |
|          | If the organization changed either its oversight process or selection process during the tax year, e   | xplain  | in  |     |      |        |
|          | Schedule O.  |         |     |     |      |        |
| 3a       | As a result of a federal award, was the organization required to undergo an audit or audits as se      | t forth | in  |     |      |        |
|          | the Single Audit Act and OMB Circular A-133?   |         |     | 3a  | X    |        |
| b        | If "Yes," did the organization undergo the required audit or audits? If the organization did not und   | ergo t  | the |     |      |        |
|          | required audit or audits, explain why in Schedule O and describe any steps taken to undergo such au    |         |     | 3b  | X    |        |

## PUBLIC DISCLOSURE COPY

### SCHEDULE A (Form 990 or 990-EZ)

# **Public Charity Status and Public Support**

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Open to Public Inspection

Name of the organization

RAINFOREST ALLIANCE, INC.

13-3377893

| . \        | .VI. O.  | REST ADDIANCE,  | IIIC.               |  |          |                       |           |                     |          | 10                | 557            | 1023     |              |          |
|------------|----------|---|---------------------|--|----------|-----------------------|-----------|---------------------|----------|-------------------|----------------|----------|--------------|----------|
| Par        | 1        | Reason for Publ   | lic Charity Statu   | s (All organizations mu                  | st con   | nplete                | this pa   | art.) Se            | e instri | uctions           |                |          |              |          |
| Γhe α      | orga     | nization is not a priv  | ate foundation be   | cause it is: (For lines 1 th             | rough    | 11, che               | eck only  | one bo              | x.)      |                   |                |          |              |          |
| 1          |          | A church, convention  | on of churches, or  | association of churches                  | describ  | ed in s               | ection    | 170(b)(             | 1)(A)(i) |                   |                |          |              |          |
| 2          |          | A school described  | in section 170(b)   | (1)(A)(ii). (Attach Schedul              | e E.)    |                       |           |                     |          |                   |                |          |              |          |
| 3          |          |   |                     | ervice organization descri               |          | sectio                | n 170(b   | )(1)(A)             | (iii).   |                   |                |          |              |          |
| 4          |          |   |                     | erated in conjunction wi                 |          |                       | -         |                     |          | n 170(b           | )(1)( <i>A</i> | M(iii).  | Enter        | the      |
| - (        |          | hospital's name, cit  | = :                 | o. a. ca                                 |          | .000                  |           |                     |          |                   | ·/( · //·      | .,(,.    |              |          |
| 5          |          |   |                     | nefit of a college or univ               | ersity ( | owned                 | l or one  | rated b             |          | vernme            | ntal u         | nit des  | cribe        | <br>d in |
| U [        |          | An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) |                     |  |          |                       |           |                     |          |                   |                |          |              |          |
| ا ء        |          | A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v).  |                     |  |          |                       |           |                     |          |                   |                |          |              |          |
| 6  <br>7   | Х        |   | _                   | =  |          |                       |           |                     |          | it or fro         | m the          |          | ral n        | مالط     |
| ,          | Λ        | =   | =                   | es a substantial part of it              | s supp   | ort iro               | nn a go   | veriiiie            | entai un | iit or iit        | יווו נוונ      | e gene   | iai pi       | JUIC     |
| • [        | $\neg$   | described in sectio   |                     |  |          | <b>.</b> 4 . 11 . \   |           |                     |          |                   |                |          |              |          |
| 8          | _        | =   |                     | on 170(b)(1)(A)(vi). (Com                | -        |                       |           | 49-                 |          |                   |                | <b>6</b> |              |          |
| 9          |          | _   | =                   | es: (1) more than 331/3 %                |          |                       |           |                     |          |                   |                |          | _            |          |
|            |          | · · · · · · · · · · · · · · · · · · ·   |                     | exempt functions - subj                  |          |                       | -         |                     |          |                   |                |          |              |          |
|            |          | • • •   |                     | ome and unrelated busin                  |          |                       |           | -                   |          | n 511             | tax) t         | rom b    | usine        | sses     |
| r          |          |   |                     | ne 30, 1975. See <b>section</b>          |          |                       | -         |                     | -        |                   |                |          |              |          |
| 1 <b>0</b> |          |   | -                   | ted exclusively to test for              |          | -                     |           |                     |          | -                 |                |          |              |          |
| 1          |          | =   | -                   | rated exclusively for the                |          |                       | -         |                     |          |                   |                | -        |              |          |
|            |          |   |                     | ipported organizations de                |          |                       |           |                     | -        |                   |                |          | e <b>sec</b> | tion     |
|            |          | 509(a)(3). Check th   | ne box that describ | es the type of supporting                | _        |                       |           | mplete              | lines 1  | 1e throu          | ıgh 11         | lh.      |              |          |
|            |          | a Type I  | <b>b</b> Type II    | c Type III-Function                      | nally in | tegrate               | ed        | d                   | Type II  | I-Non-fι          | ınctior        | nally in | tegrat       | ted      |
| e          |          | By checking this I  | box, I certify that | the organization is not                  | contro   | olled o               | directly  | or ind              | irectly  | by one            | or m           | ore di   | squal        | ified    |
|            |          | persons other than  | foundation mana     | gers and other than one                  | or mo    | re pub                | olicly su | pported             | d organ  | izations          | desc           | cribed i | n sed        | ction    |
|            |          | 509(a)(1) or section  | n 509(a)(2).        |  |          |                       |           |                     |          |                   |                |          |              |          |
| f          |          | If the organization   | received a writte   | n determination from the                 | e IRS    | that it               | is a T    | уре І, Т            | Type II, | or Type           | e III s        | upport   | ing          |          |
|            |          | organization, check   | this box            |  |          |                       |           |                     |          |                   |                |          | [            |          |
| g          |          | Since August 17, 2  | 006, has the orga   | nization accepted any gift               | or cor   | ntributi              | ion from  | any of              | the      |                   |                |          |              |          |
|            |          | following persons?  |                     |  |          |                       |           |                     |          |                   |                |          |              |          |
|            |          | (i) A person who  | directly or indire  | ectly controls, either alor              | ne or t  | ogethe                | er with   | person              | s desc   | ribed in          | (ii)           |          | Yes          | No       |
|            |          | •   | -                   | dy of the supported organ                |          | -                     |           |                     |          |                   | . ,            | 11g(i)   |              |          |
|            |          | (ii) A family memb  |                     |  |          |                       |           |                     |          |                   |                | 11g(ii)  |              |          |
|            |          |   |                     | on described in (i) or (ii) a            | bove?    |                       |           |                     |          |                   |                | 11g(iii) |              |          |
| h          |          |   | -                   | ut the supported organiza                |          | <br>).                |           |                     |          |                   |                |          |              |          |
|            | (i) Na   | ame of supported  | (ii) EIN            | (iii) Type of organization               | T        | ls the                | (v) Did v | ou notify           | (vi)     | s the             | (vii) A        | mount c  | of mone      | etarv    |
|            |          | organization  | (,                  | (described on lines 1-9                  | organiz  | zation in             | the orga  | anization           | organiz  | zation in         | (***,          | suppo    |              | J. Ca. 7 |
|            |          |   |                     | above or IRC section (see instructions)) | your go  | listed in<br>overning |           | . (i) of<br>upport? |          | rganized<br>U.S.? |                |          |              |          |
|            |          |   |                     | (See man denons)                         | Yes      | No                    | Yes       | No                  | Yes      | No                |                |          |              |          |
|            |          |   |                     |  | 103      | -110                  | 103       | 110                 | 103      | 110               |                |          |              |          |
| A)         |          |   |                     |  |          |                       |           |                     |          |                   |                |          |              |          |
|            |          |   |                     |  |          |                       |           |                     |          |                   |                |          |              |          |
| B)         |          |   |                     |  |          |                       |           |                     |          |                   |                |          |              |          |
|            |          |   |                     |  |          |                       |           |                     |          |                   |                |          |              |          |
| C)         |          |   |                     |  |          |                       |           |                     |          |                   |                |          |              |          |
|            |          |   |                     |  |          |                       |           |                     |          |                   |                |          |              |          |
| D)         |          |   |                     |  |          |                       |           |                     |          |                   |                |          |              |          |
| ,          |          |   |                     |  |          |                       |           |                     |          |                   |                |          |              |          |
| E)         |          |   |                     |  |          |                       |           |                     |          |                   |                |          |              |          |
| - <i>,</i> |          |   |                     |  |          |                       |           |                     |          |                   |                |          |              |          |
|            |          |   |                     |  |          |                       |           |                     |          |                   |                |          |              |          |
| Γota       | <u> </u> |   |                     |  |          |                       |           |                     |          |                   |                |          |              |          |

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2012

Schedule A (Form 990 or 990-EZ) 2012 Page 2

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) Part II (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.) Section A. Public Support (a) 2008 **(b)** 2009 (c) 2010 (d) 2011 (f) Total (e) 2012 Calendar year (or fiscal year beginning in) grants, contributions, membership fees received. (Do not 19,855,976. 21,490,519. 23,991,780. 24,000,774. 25,798,799. 115,137,848. include any "unusual grants.") Tax revenues levied for the organization's benefit and either paid to or expended on its behalf 0 The value of services or facilities furnished by a governmental unit to the organization without charge 0 Total. Add lines 1 through 3 19,855,976. 21,490,519. 23,991,780. 24,000,774. 25,798,799. 115,137,848. The portion of total contributions by each person (other than governmental unit publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) 4,990,933 Public support. Subtract line 5 from line 4. 110,146,915 Section B. Total Support (a) 2008 **(b)** 2009 (c) 2010 (d) 2011 (e) 2012 Calendar year (or fiscal year beginning in) (f) Total Amounts from line 4 19,855,976 21,490,519 23,991,780 24,000,774 25,798,799 115,137,848. Gross income from interest, dividends. payments received on securities loans, rents, royalties and income from similar 71.907 39.253 15.744 50.478 38.996 sources 216,378. Net income from unrelated business activities, whether or not the business 0 Other income. Do not include gain or 10 loss from the sale of capital assets 428,395 345,387 317,400 (Explain in Part IV.) ATCH 1 116,894,391. 11 **Total support.** Add lines 7 through 10 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here Section C. Computation of Public Support Percentage 94.23 % Public support percentage for 2012 (line 6, column (f) divided by line 11, column (f)) 95.41 % 16a 331/3% support test - 2012. If the organization did not check the box on line 13, and line 14 is 331/3% or more, check b 331/3% support test - 2011. If the organization did not check a box on line 13 or 16a, and line 15 is 331/3% or more, 17a 10%-facts-and-circumstances test - 2012. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported b 10%-facts-and-circumstances test - 2011. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here.

Schedule A (Form 990 or 990-EZ) 2012

# Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Sec        | tion A. Public Support   |                  |                   | , i               | <u>'</u>         | ,               |           |
|------------|--|------------------|-------------------|-------------------|------------------|-----------------|-----------|
|            | ndar year (or fiscal year beginning in)  | (a) 2008         | <b>(b)</b> 2009   | (c) 2010          | (d) 2011         | (e) 2012        | (f) Total |
| 1          | Gifts, grants, contributions, and membership fees                                      |                  |                   |                   |                  |                 |           |
|            | received. (Do not include any "unusual grants.")                                       |                  |                   |                   |                  |                 |           |
| 2          | Gross receipts from admissions, merchandise  |                  |                   |                   |                  |                 |           |
|            | sold or services performed, or facilities  |                  |                   |                   |                  |                 |           |
|            | furnished in any activity that is related to the                                       |                  |                   |                   |                  |                 |           |
|            | organization's tax-exempt purpose  |                  |                   |                   |                  |                 |           |
| 3          | Gross receipts from activities that are not an   |                  |                   |                   |                  |                 |           |
|            | unrelated trade or business under section 513  |                  |                   |                   |                  |                 |           |
| 4          | Tax revenues levied for the  |                  |                   |                   |                  |                 |           |
|            | organization's benefit and either paid   |                  |                   |                   |                  |                 |           |
|            | to or expended on its behalf   |                  |                   |                   |                  |                 |           |
| 5          | The value of services or facilities  |                  |                   |                   |                  |                 |           |
|            | furnished by a governmental unit to the  |                  |                   |                   |                  |                 |           |
|            | organization without charge  |                  |                   |                   |                  |                 |           |
| 6          | Total. Add lines 1 through 5   |                  |                   |                   |                  |                 |           |
|            | Amounts included on lines 1, 2, and 3  |                  |                   |                   |                  |                 |           |
|            | received from disqualified persons   |                  |                   |                   |                  |                 |           |
| b          | Amounts included on lines 2 and 3  |                  |                   |                   |                  |                 |           |
|            | received from other than disqualified  |                  |                   |                   |                  |                 |           |
|            | persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year |                  |                   |                   |                  |                 |           |
| c          | Add lines 7a and 7b  |                  |                   |                   |                  |                 |           |
|            | Public support (Subtract line 7c from  |                  |                   |                   |                  |                 |           |
|            | line 6.)   |                  |                   |                   |                  |                 |           |
| Sec        | tion B. Total Support  |                  |                   |                   |                  |                 |           |
|            | ndar year (or fiscal year beginning in)  | (a) 2008         | <b>(b)</b> 2009   | (c) 2010          | (d) 2011         | (e) 2012        | (f) Total |
|            | Amounts from line 6  |                  |                   |                   |                  |                 |           |
|            | Gross income from interest, dividends,   |                  |                   |                   |                  |                 |           |
|            | payments received on securities loans,   |                  |                   |                   |                  |                 |           |
|            | rents, royalties and income from similar sources                                       |                  |                   |                   |                  |                 |           |
| b          | Unrelated business taxable income (less  |                  |                   |                   |                  |                 |           |
|            | section 511 taxes) from businesses   |                  |                   |                   |                  |                 |           |
|            | acquired after June 30, 1975   |                  |                   |                   |                  |                 |           |
| С          | Add lines 10a and 10b  |                  |                   |                   |                  |                 |           |
| 11         | Net income from unrelated business   |                  |                   |                   |                  |                 |           |
|            | activities not included in line 10b,   |                  |                   |                   |                  |                 |           |
|            | whether or not the business is regularly   |                  |                   |                   |                  |                 |           |
| 12         | Other income. Do not include gain or   |                  |                   |                   |                  |                 |           |
| 14         | loss from the sale of capital assets   |                  |                   |                   |                  |                 |           |
|            | (Explain in Part IV.)  |                  |                   |                   |                  |                 |           |
| 13         | Total support. (Add lines 9, 10c, 11,  |                  |                   |                   |                  |                 |           |
| -          | and 12.)   |                  |                   |                   |                  |                 |           |
| 14         | First five years. If the Form 990 is for   | the organization | n's first. second | third, fourth. or | fifth tax vear a | s a section 501 | c)(3)     |
|            | organization, check this box and <b>stop here</b> .                                    | ŭ                |                   |                   | •                | `               | ^ ′       |
| Sec        | tion C. Computation of Public Sup  |                  |                   |                   |                  |                 |           |
| 15         | Public support percentage for 2012 (line 8,  |                  |                   | mn (f))           |                  | 15              | %         |
| 16         | Public support percentage from 2011 Sche   |                  |                   |                   |                  | 16              | <u> </u>  |
|            | tion D. Computation of Investmen   |                  |                   |                   |                  | 1 1             | ,,,       |
| <u> 17</u> | Investment income percentage for 2012 (lir   |                  |                   | 13. column (f))   |                  | 17              | %         |
| 18         | Investment income percentage from 2011   |                  |                   |                   |                  | 18              | %         |
|            | 331/3% support tests - 2012. If the org  |                  |                   |                   |                  |                 |           |
| . J u      | 17 is not more than 331/3%, check thi  |                  |                   |                   |                  |                 |           |
| h          | 331/3% support tests - 2011. If the orga   | -                | •                 | •                 | •                |                 |           |
| D          | line 18 is not more than 331/3 %, check  |                  |                   |                   |                  |                 |           |
| 20         | <b>Private foundation.</b> If the organization of                                      |                  | -                 | •                 |                  | •               |           |

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Part IV Supplemental Information. Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

| SCHEDULE A, PART II - | . OTHER INCOME | 1        |          |          | ATTACHMENT 1 |            |
|-----------------------|----------------|----------|----------|----------|--------------|------------|
| SCHEDOLE A, FART II   | OTHER INCOME   | 1        |          |          |              |            |
| DESCRIPTION           | 2008           | 2009     | 2010     | 2011     | 2012         | TOTAL      |
| OTHER INCOME          | 428,395.       | 345,387. | 253,522. | 195,461. | 317,400.     | 1,540,165. |
| TOTALS                | 428,395.       | 345,387. | 253,522. | 195,461. | 317,400.     | 1,540,165. |

13-3377893

### PUBLIC DISCLOSURE COPY

### SCHEDULE C (Form 990 or 990-EZ)

# **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No. 1545-0047

2012

Open to Public Inspection

Department of the Treasury Internal Revenue Service

► See separate instructions.

| the organization answered "Ye | es," to Form 990, | Part IV, line 3, or F | Form 990-EZ, Part V, Ii | ine 46 (Political Campaign | Activities), then |
|-------------------------------|-------------------|-----------------------|-------------------------|----------------------------|-------------------|
|-------------------------------|-------------------|-----------------------|-------------------------|----------------------------|-------------------|

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

### If the organization answered "Yes," to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

# If the organization answered "Yes," to Form 990, Part IV, line 5 (Proxy Tax) or Form 990-EZ, Part V, line 35c (Proxy Tax), then

Section 501(c)(4), (5), or (6) organizations: Complete Part III.

| Name | e of organization                                     | ·  |                      | Employer identi                            | fication number                                    |
|------|---|--|----------------------|--|--|
| RAI  | NFOREST ALLIANCE, IN                                  | C.   |                      | 13-33                                      | 77893  |
|      |   | rganization is exempt under s  | section 501(c) or is | s a section 527 organ                      | nization.  |
| 1    |   | organization's direct and indirect p   |                      |  |  |
| 2    | •   |  |                      |  |  |
| 3    |   |  |                      |  |  |
|      |   |  |                      |  |  |
| Par  |   | rganization is exempt under s  |                      |  |  |
| 1    |   | ise tax incurred by the organization   |                      |  |  |
| 2    |   | cise tax incurred by organization ma   |                      |  |  |
| 3    |   | a section 4955 tax, did it file Form   |                      |  |  |
|      | Was a correction made? If "Yes," describe in Part IV. |  |                      |  | Yes No   |
| Par  | t I-C Complete if the o                               | rganization is exempt under s  | section 501(c), ex   | cept section 501(c)(3)                     | ).   |
| 1    | Enter the amount directly e                           | xpended by the filing organization   | for section 527 ex   | empt function                              |  |
|      |   |  |                      |  |  |
| 2    |   | g organization's funds contributed   | _                    |  |  |
|      | 527 exempt function activities                        | es   |                      | ▶ \$                                       |  |
| 3    |   | enditures. Add lines 1 and 2. Ent  |                      |  |  |
|      |   |  |                      |  |  |
| 4    |   | Form 1120-POL for this year?   |                      |  |  |
| 5    |   | and employer identification numb   |                      |  |  |
|      |   | <ul> <li>For each organization listed, entitle in the control of /li></ul> |                      |  |  |
|      |   | nd or a political action committee (   |                      |  |  |
|      |   |  | ·                    |  |  |
|      | (a) Name  | (b) Address  | (c) EIN              | (d) Amount paid from filing organization's | (e) Amount of political contributions received and |
|      |   |  |                      | funds. If none, enter -0                   | promptly and directly                              |
|      |   |  |                      |  | delivered to a separate political organization. If |
|      |   |  |                      |  | none, enter -0                                     |
| (1)  |   |  |                      |  |  |
| (1)  |   |  |                      |  |  |
| (2)  |   |  |                      |  |  |
| (-)  |   |  |                      |  |  |
| (3)  |   |  |                      |  |  |
|      |   |  |                      |  |  |
| (4)  |   |  |                      |  |  |
|      |   |  |                      |  |  |
| (5)  |   |  |                      |  |  |
|      |   |  |                      |  |  |
| (6)  |   | <u> </u>   |                      |  |  |
|      |   |  |                      |  |  |

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

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|        |        |

| Pa  | complete if the organization section 501(h)).            | on is exempt under section 501(c)(3) and  | filed Form 5768 (elec     | tion under     |
|-----|--|---|---------------------------|----------------|
| Α   | Check ▶ if the filing organization                       | belongs to an affiliated group (and list in Pa  | art IV each affiliated gr | oup member's   |
| В   |  | enses, and share of excess lobbying expend<br>n checked box A and "limited control" provisi |                           | ·              |
|     | Limits on Lob  | bying Expenditures  | (a) Filing                | (b) Affiliated |
|     | (The term "expenditures" m                               | neans amounts paid or incurred.)  | organization's totals     | group totals   |
| 1 a | Total lobbying expenditures to influen                   | ce public opinion (grass roots lobbying)  |                           |                |
| k   | Total lobbying expenditures to influen                   | ce a legislative body (direct lobbying)   |                           |                |
| (   | : Total lobbying expenditures (add lines                 | s 1a and 1b)  |                           |                |
| (   | Other exempt purpose expenditures                        |   |                           |                |
| •   | <ul> <li>Total exempt purpose expenditures (a</li> </ul> | add lines 1c and 1d)  |                           |                |
| f   | Lobbying nontaxable amount. Enter                        | the amount from the following table in both   |                           |                |
|     | columns.   |   |                           |                |
|     | If the amount on line 1e, column (a) or (b) is           | : The lobbying nontaxable amount is:  |                           |                |
|     | Not over \$500,000                                       | 20% of the amount on line 1e.   |                           |                |
|     | Over \$500,000 but not over \$1,000,000                  | \$100,000 plus 15% of the excess over \$500,000.  |                           |                |
|     | Over \$1,000,000 but not over \$1,500,000                | \$175,000 plus 10% of the excess over \$1,000,000.  |                           |                |
|     | Over \$1,500,000 but not over \$17,000,000               | \$225,000 plus 5% of the excess over \$1,500,000.   |                           |                |
|     | Over \$17,000,000  | \$1,000,000.  |                           |                |
| ç   | Grassroots nontaxable amount (enter                      | ,   |                           |                |
| ł   | · · · · · · · · · · · · · · · · · · ·                    |   |                           | 0              |
| i   | Subtract line 1f from line 1c. If zero or                |   | 0                         | 0              |
| j   |  | ro on either line 1h or line 1i, did the organiz  |                           |                |
|     | reporting section 4911 tax for this year                 | ır?   |                           | Yes No         |

4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

| Lobbying Expenditures During 4-Year Averaging Period           |          |                 |                 |          |           |  |  |  |  |
|--|----------|-----------------|-----------------|----------|-----------|--|--|--|--|
| Calendar year (or fiscal year beginning in)                    | (a) 2009 | <b>(b)</b> 2010 | <b>(c)</b> 2011 | (d) 2012 | (e) Total |  |  |  |  |
| 2 a Lobbying nontaxable amount                                 | 10,616.  | 3,423.          |                 |          | 14,039.   |  |  |  |  |
| <b>b</b> Lobbying ceiling amount (150% of line 2a, column (e)) |          |                 |                 |          | 21,059.   |  |  |  |  |
| c Total lobbying expenditures                                  | 10,616.  | 3,423.          |                 |          | 14,039.   |  |  |  |  |
| <b>d</b> Grassroots nontaxable amount                          | 250,000. | 250,000.        |                 |          | 500,000.  |  |  |  |  |
| e Grassroots ceiling amount (150% of line 2d, column (e))      |          |                 |                 |          | 750,000.  |  |  |  |  |
| f Grassroots lobbying expenditures                             | 10,616.  | 3,423.          |                 |          | 14,039.   |  |  |  |  |

Schedule C (Form 990 or 990-EZ) 2012

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| -or each   |   |   |                 | (a)   |                         | (a)   |   | (b) |  |
|--|---|---|-----------------|---|-------------------------|-------|---|-----|--|
|  | "Yes," response to lines 1a through 1i below, provide in Part IV a detailed of the lobbying activity.   | Yes   | No              |   | Amo                     |       |   |     |  |
| legisla  | g the year, did the filing organization attempt to influence foreign, national, state or local ation, including any attempt to influence public opinion on a legislative matter or endum, through the use of:   |   |                 |   |                         |       |   |     |  |
| a Volun  | nteers?   |   |                 |   |                         |       |   |     |  |
|  | staff or management (include compensation in expenses reported on lines 1c through 1i)?   |   |                 |   |                         |       |   |     |  |
| c Media  | a advertisements? ngs to members, legislators, or the public?   |   |                 |   |                         |       |   |     |  |
| <b>d</b> Mailir  | ngs to members, legislators, or the public?   |   |                 |   |                         |       |   |     |  |
| Public   | cations, or published or broadcast statements?  |   |                 |   |                         |       |   |     |  |
| Ciant  | s to other organizations for lobbying purposes? t contact with legislators, their staffs, government officials, or a legislative body?  |   |                 |   |                         |       |   |     |  |
| n Rallie   | s, demonstrations, seminars, conventions, speeches, lectures, or any similar means?   |   |                 |   |                         |       |   |     |  |
|  | r activities?   |   |                 |   |                         |       |   |     |  |
|  | Add lines 1c through 1i   |   |                 |   |                         |       |   |     |  |
| <b>a</b> Did th  | ne activities in line 1 cause the organization to be not described in section 501(c)(3)?  |   |                 |   |                         |       |   |     |  |
| b If "Yes  | s," enter the amount of any tax incurred under section 4912   |   |                 |   |                         |       |   |     |  |
|  | s," enter the amount of any tax incurred by organization managers under section 4912  |   |                 |   |                         |       | _ |     |  |
|  | filing organization incurred a section 4912 tax, did it file Form 4720 for this year?   |   |                 | _   |                         |       |   |     |  |
| art III-A  |   | (c)(5)  | , or s          | ectio   | n                       |       |   |     |  |
|  | 501(c)(6).  |   |                 |   |                         |       |   |     |  |
|  |   |   |                 |   | 4                       | Yes   |   |     |  |
| Were   | substantially all (90% or more) dues received nondeductible by members?   |   |                 |   | 1 2                     | Yes   |   |     |  |
| Were<br>Did th   | substantially all (90% or more) dues received nondeductible by members? ne organization make only in-house lobbying expenditures of \$2,000 or less?  |   |                 |   | 2                       | Yes   |   |     |  |
| Were<br>Did th   | substantially all (90% or more) dues received nondeductible by members?   |   |                 |   | 3                       | Yes   | ı |     |  |
| Were<br>Did th   | substantially all (90% or more) dues received nondeductible by members? ne organization make only in-house lobbying expenditures of \$2,000 or less? ne organization agree to carry over lobbying and political expenditures from the prior year?  Complete if the organization is exempt under section 501(c)(4), section 501 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No,"   | (c)(5)  | , or s          | ectio   | 2<br>3                  |       |   |     |  |
| Were<br>Did th<br>Did th   | substantially all (90% or more) dues received nondeductible by members? ne organization make only in-house lobbying expenditures of \$2,000 or less? ne organization agree to carry over lobbying and political expenditures from the prior year?  Complete if the organization is exempt under section 501(c)(4), section 501 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No," answered "Yes."   | (c)(5)<br>OR (                                | , or s<br>b) Pa | ectio   | 2<br>3                  |       |   |     |  |
| Were<br>Did th<br>Did th<br>art III-B  | substantially all (90% or more) dues received nondeductible by members?  ne organization make only in-house lobbying expenditures of \$2,000 or less?  ne organization agree to carry over lobbying and political expenditures from the prior year?  Complete if the organization is exempt under section 501(c)(4), section 501  501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No," answered "Yes."  assessments and similar amounts from members  | (c)(5)<br>OR (                                | , or s<br>b) Pa | ectio   | 2<br>3                  |       |   |     |  |
| Were<br>Did th<br>Did th<br>Part III-B<br>Dues,<br>Section   | substantially all (90% or more) dues received nondeductible by members? ne organization make only in-house lobbying expenditures of \$2,000 or less? ne organization agree to carry over lobbying and political expenditures from the prior year?  Complete if the organization is exempt under section 501(c)(4), section 501 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No," answered "Yes."  assessments and similar amounts from members on 162(e) nondeductible lobbying and political expenditures (do not include amounts)  | (c)(5)<br>OR (                                | , or s<br>b) Pa | ectio<br>rt III-                              | 2<br>3                  |       |   |     |  |
| Were Did th Did th art III-B  Dues, Section  | substantially all (90% or more) dues received nondeductible by members?  ne organization make only in-house lobbying expenditures of \$2,000 or less?  ne organization agree to carry over lobbying and political expenditures from the prior year?  Complete if the organization is exempt under section 501(c)(4), section 501  501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No,"  answered "Yes."  assessments and similar amounts from members  on 162(e) nondeductible lobbying and political expenditures (do not include amounts for which the section 527(f) tax was paid).  | (c)(5)<br>OR (                                | , or s<br>b) Pa | rt III-                                       | 2<br>3                  |       |   |     |  |
| Were Did th Did th art III-B  Dues, Section polition Curre   | substantially all (90% or more) dues received nondeductible by members? ne organization make only in-house lobbying expenditures of \$2,000 or less? ne organization agree to carry over lobbying and political expenditures from the prior year?  Complete if the organization is exempt under section 501(c)(4), section 501 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No," answered "Yes."  assessments and similar amounts from members on 162(e) nondeductible lobbying and political expenditures (do not include amounts) and expenses for which the section 527(f) tax was paid).   | (c)(5)<br>OR (                                | , or s<br>b) Pa | rt III-/                                      | 2<br>3                  |       |   |     |  |
| Were Did the D | substantially all (90% or more) dues received nondeductible by members?  ne organization make only in-house lobbying expenditures of \$2,000 or less?  ne organization agree to carry over lobbying and political expenditures from the prior year?  Complete if the organization is exempt under section 501(c)(4), section 501  501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No,"  answered "Yes."  assessments and similar amounts from members  on 162(e) nondeductible lobbying and political expenditures (do not include amounts from year  over from last year   | (c)(5)<br>OR (                                | , or s<br>b) Pa | rt III-/                                      | 2<br>3                  |       |   |     |  |
| Were Did tr Did tr art III-B  Dues, Section polition Curre Carry Total   | substantially all (90% or more) dues received nondeductible by members?  ne organization make only in-house lobbying expenditures of \$2,000 or less?  ne organization agree to carry over lobbying and political expenditures from the prior year?  Complete if the organization is exempt under section 501(c)(4), section 501 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No," answered "Yes."  assessments and similar amounts from members on 162(e) nondeductible lobbying and political expenditures (do not include amounts from the section 527(f) tax was paid).  Interpretation of the prior year?   | (c)(5)<br>OR (                                | , or s<br>b) Pa | t III-/                                       | 2<br>3                  |       |   |     |  |
| Were Did the D | substantially all (90% or more) dues received nondeductible by members?  ne organization make only in-house lobbying expenditures of \$2,000 or less?  ne organization agree to carry over lobbying and political expenditures from the prior year?  Complete if the organization is exempt under section 501(c)(4), section 501 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No," answered "Yes."  assessments and similar amounts from members on 162(e) nondeductible lobbying and political expenditures (do not include amounts all expenses for which the section 527(f) tax was paid).  Interpretation of the prior year of the prior year?   | (c)(5)<br>OR (                                | , or s<br>b) Pa | rt III-/                                      | 2<br>3                  |       |   |     |  |
| Were Did the D | substantially all (90% or more) dues received nondeductible by members?  ne organization make only in-house lobbying expenditures of \$2,000 or less?  ne organization agree to carry over lobbying and political expenditures from the prior year?  Complete if the organization is exempt under section 501(c)(4), section 501 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No," answered "Yes."  assessments and similar amounts from members on 162(e) nondeductible lobbying and political expenditures (do not include amounts from the section 527(f) tax was paid).  Interpretation of the prior year?   | (c)(5)<br>OR (                                | , or s<br>b) Pa | t III-/                                       | 2<br>3                  |       |   |     |  |
| Were Did th Did th Part III-B  Dues, Section polition Carry Carry Total Aggre If noticexces  | substantially all (90% or more) dues received nondeductible by members?  ne organization make only in-house lobbying expenditures of \$2,000 or less?  ne organization agree to carry over lobbying and political expenditures from the prior year?  Complete if the organization is exempt under section 501(c)(4), section 501  501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No,"  answered "Yes."  assessments and similar amounts from members  on 162(e) nondeductible lobbying and political expenditures (do not include amounts and expenses for which the section 527(f) tax was paid).  Introduction in the section form of the section form in the section form last year  over from last year  egate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) due in the section form in t | (c)(5) OR (                                   | b) Pa           | t III-/                                       | 2<br>3                  |       |   |     |  |
| Were Did the D | substantially all (90% or more) dues received nondeductible by members?  ne organization make only in-house lobbying expenditures of \$2,000 or less?  ne organization agree to carry over lobbying and political expenditures from the prior year?  Complete if the organization is exempt under section 501(c)(4), section 501  501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No,"  answered "Yes."  assessments and similar amounts from members  on 162(e) nondeductible lobbying and political expenditures (do not include amount all expenses for which the section 527(f) tax was paid).  Introduction in the section 6033(e)(1)(A) notices of nondeductible section 162(e) due in the section agree to carryover to the reasonable estimate of nondeductible to olitical expenditure next year?  Die amount of lobbying and political expenditures (see instructions)  | (c)(5)<br>OR (<br>unts<br>es<br>n of thobbyin | of sense        | 1<br>2a<br>2b<br>2c<br>3                      | 2<br>3                  |       |   |     |  |
| Were Did the D | substantially all (90% or more) dues received nondeductible by members?  ne organization make only in-house lobbying expenditures of \$2,000 or less?  ne organization agree to carry over lobbying and political expenditures from the prior year?  Complete if the organization is exempt under section 501(c)(4), section 501 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No," answered "Yes."  assessments and similar amounts from members on 162(e) nondeductible lobbying and political expenditures (do not include amounts are possible for which the section 527(f) tax was paid).  Introduced amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) due include amount on line 2c exceeds the amount on line 3, what portion is does the organization agree to carryover to the reasonable estimate of nondeductible to olitical expenditure next year?   | (c)(5)<br>OR (<br>unts<br>es<br>n of thobbyin | of sense        | 1<br>2a<br>2b<br>2c<br>3                      | 2<br>3                  |       |   |     |  |
| Were Did th Did th Dues, Section Political Curre Carry Carry Total Aggre If noticexces and p Taxab Curre Total Curre Total Aggre If noticexces and p Taxab Curre Total Aggre If noticexces and p Taxab   | substantially all (90% or more) dues received nondeductible by members?  ne organization make only in-house lobbying expenditures of \$2,000 or less?  ne organization agree to carry over lobbying and political expenditures from the prior year?  Complete if the organization is exempt under section 501(c)(4), section 501  501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No,"  answered "Yes."  assessments and similar amounts from members  on 162(e) nondeductible lobbying and political expenditures (do not include amount all expenses for which the section 527(f) tax was paid).  Introduction in the section 6033(e)(1)(A) notices of nondeductible section 162(e) due in the section agree to carryover to the reasonable estimate of nondeductible to olitical expenditure next year?  Die amount of lobbying and political expenditures (see instructions)  | es of the                                     | , or s<br>b) Pa | ectio<br>rt III-/<br>1<br>2a<br>2b<br>2c<br>3 | 2<br>3<br>on<br>A, line | 3, is |   |     |  |

Schedule C (Form 990 or 990-EZ) 2012

Part IV **Supplemental Information** (continued)

Schedule C (Form 990 or 990-EZ) 2012

Schedule C (Form 990 or 990-EZ) 2012

13-3377893

Page 4

# SCHEDULE D (Form 990)

# **Supplemental Financial Statements**

OMB No. 1545-0047

Open to Public

Department of the Treasury
Internal Revenue Service
Name of the organization

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990. ► See separate instructions.

Inspection
Employer identification number

| RAI           | INFOREST ALLIANCE, INC.  | 13-3377893                             |
|---------------|--|--|
| $\overline{}$ | organizations Maintaining Donor Advised Funds or Other Similar Funds or  | Accounts. Complete if the              |
|               | organization answered "Yes" to Form 990, Part IV, line 6.  |  |
|               | (a) Donor advised funds  | (b) Funds and other accounts           |
| 1             | Total number at end of year  |  |
| 2             | Aggregate contributions to (during year)   |  |
| 3             | Aggregate grants from (during year)  |  |
| 4             | Aggregate value at end of year.  |  |
| 5             | Did the organization inform all donors and donor advisors in writing that the assets held in   | donor advised                          |
|               | funds are the organization's property, subject to the organization's exclusive legal control?  |  |
| 6             | Did the organization inform all grantees, donors, and donor advisors in writing that grant fun   |  |
|               | only for charitable purposes and not for the benefit of the donor or donor advisor, or for any   |  |
|               |  |  |
| Pai           | conferring impermissible private benefit?  | orm 990, Part IV, line 7.              |
| 1             | Purpose(s) of conservation easements held by the organization (check all that apply).  | · · · · · · · · · · · · · · · · · · ·  |
|               | Preservation of land for public use (e.g., recreation or education)  | of an historically important land area |
|               |  | of a certified historic structure      |
|               | Preservation of open space   |  |
| 2             | Complete lines 2a through 2d if the organization held a qualified conservation contribution in   | the form of a conservation             |
|               | easement on the last day of the tax year.  |  |
|               |  | Held at the End of the Tax Year        |
| а             | Total number of conservation easements   | 2a                                     |
| b             | Total acreage restricted by conservation easements   | 2b                                     |
| С             | Number of conservation easements on a certified historic structure included in (a)   | 2c                                     |
| d             | Number of conservation easements included in (c) acquired after 8/17/06, and not on a  |  |
|               | historic structure listed in the National Register   | 2d                                     |
| 3             | Number of conservation easements modified, transferred, released, extinguished, or termin  | ated by the organization during the    |
|               | tax year ▶   |  |
| 4             | Number of states where property subject to conservation easement is located ▶  |  |
| 5             | Does the organization have a written policy regarding the periodic monitoring, inspection, ha  | -                                      |
|               | violations, and enforcement of the conservation easements it holds?  |  |
| 6             | Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation eas  | sements during the year                |
|               | <b>&gt;</b>  |  |
| 7             | Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easeme   | nts during the year                    |
| _             | <b>&gt;</b> \$   | 4-04-24-25                             |
| 8             | Does each conservation easement reported on line 2(d) above satisfy the requirements of security and another 470(h)(4)(P)(i)(P)  | ` ' ' '                                |
| •             | (i) and section 170(h)(4)(B)(ii)?  |  |
| 9             | In Part XIII, describe how the organization reports conservation easements in its revenue and balance sheet, and include, if applicable, the text of the footnote to the organization's finance  | •                                      |
|               | organization's accounting for conservation easements.  | iai statements that describes the      |
| Pai           | rt III Organizations Maintaining Collections of Art, Historical Treasures, or Othe   | r Similar Assets.                      |
|               | Complete if the organization answered "Yes" to Form 990, Part IV, line 8.  | · Cilliai /1000101                     |
| 1a            | If the organization elected as permitted under SEAS 116 (ASC 958), not to report in its  | revenue statement and halance sheet    |
|               | If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its works of art, historical treasures, or other similar assets held for public exhibition, edupublic service, provide, in Part XIII, the text of the footnote to its financial statements that des | cation, or research in furtherance of  |
|               |  |  |
| b             | If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its r works of art, historical treasures, or other similar assets held for public exhibition, edu   | evenue statement and balance sheet     |
|               | public service, provide the following amounts relating to these items:   | cation, or research in furtherance of  |
|               | (i) Revenues included in Form 990, Part VIII, line 1   | ▶ \$                                   |
|               | (ii) Assets included in Form 990, Part X   |  |
| 2             | If the organization received or held works of art, historical treasures, or other similar  |  |
| _             | following amounts required to be reported under SFAS 116 (ASC 958) relating to these item  | <u> </u>                               |
| а             | Revenues included in Form 990, Part VIII, line 1   |  |
| b             | Assets included in Form 990, Part X  | • • • • • • • • • • • • • • • • • • •  |

Page 2 Schedule D (Form 990) 2012 Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued) Part III Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply): Public exhibition Loan or exchange programs а b Scholarly research Preservation for future generations Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? . . . . . . Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, Part IV line 9, or reported an amount on Form 990, Part X, line 21. 1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? **b** If "Yes," explain the arrangement in Part XIII and complete the following table: Amount 2a Did the organization include an amount on Form 990, Part X, line 21? No **b** If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided in Part XIII. Χ Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10. Part V (a) Current year (b) Prior year (c) Two years back (d) Three years back (e) Four years back 1a Beginning of year balance 1,083,526. 1,058,766. 1,064,395. 1,039,231. **b** Contributions 1,000,000. c Net investment earnings, gains, 37,209. 57,822. -5,629. 25,164. 39,231. d Grants or scholarships e Other expenditures for facilities 28,832. 33,062. f Administrative expenses g End of year balance 1,091,903. 1,083,526. 1,058,766. 1,064,395. 1,039,231. 2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as: a Board designated or quasi-endowment ▶ **b** Permanent endowment ▶ 91.6000 % c Temporarily restricted endowment ▶ 8.4000 % The percentages in lines 2a, 2b, and 2c should equal 100%. 3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by: Yes No 3a(i) Χ 3a(ii) Χ Describe in Part XIII the intended uses of the organization's endowment funds. Land, Buildings, and Equipment. See Form 990, Part X, line 10. Part VI Description of property (a) Cost or other basis (b) Cost or other basis (c) Accumulated (d) Book value (investment) depreciation (other) **b** Buildings 808,702. 73,671. 735,031. c Leasehold improvements 195,073. 55,677. 139,396. d Equipment 233,615. e Other 291,432. 57,817. 1,108,042. Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10(c).)

Schedule D (Form 990) 2012

Part VII Investments - Other Securities. See Form 990, Part X, line 12 (a) Description of security or category (b) Book value (c) Method of valuation: (including name of security) Cost or end-of-year market value (1) Financial derivatives (2) Closely-held equity interests (B) (C) (D) (E) (F) (G) (H) (I) Total. (Column (b) must equal Form 990, Part X, col. (B) line 12.) Investments - Program Related. See Form 990, Part X, line 13. (a) Description of investment type (b) Book value (c) Method of valuation: Cost or end-of-year market value (1)(2)(3)(4)(5)(6)(7)(8)(9)(10)Total. (Column (b) must equal Form 990, Part X, col. (B) line 13.) Part IX Other Assets. See Form 990, Part X, line 15. (a) Description (b) Book value (1) (2)(3)(4)(5)(6)(7)(8)(9)Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) Part X Other Liabilities. See Form 990, Part X, line 25. (a) Description of liability (b) Book value (1) Federal income taxes (2) DEFERRED RENT LIABILITY 367,052. (3)(4)(5) (6)(7)(8)(9)(10)367,052. Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) 2. FIN 48 (ASC 740) Footnote. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

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| Schedul | e D (Form 990) 2012  |          | Page 4         |
|---------|--|----------|----------------|
| Part    | XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return  | n        |                |
| 1       | Total revenue, gains, and other support per audited financial statements   | 1        | 46,613,650.    |
| 2       | Amounts included on line 1 but not on Form 990, Part VIII, line 12:  |          |                |
| а       | Net unrealized gains on investments 2a 3,084.  |          |                |
| b       | Donated services and use of facilities 2b 523,411.   |          |                |
| С       | Recoveries of prior year grants 2c   |          |                |
| d       | Other (Describe in Part XIII.)  2d 29,466.   |          |                |
| е       | Add lines 2a through 2d  | 2e       | 555,961.       |
| 3       | Subtract line 2e from line 1   | 3        | 46,057,689.    |
| 4       | Amounts included on Form 990, Part VIII, line 12, but not on line 1:   |          |                |
| а       | Investment expenses not included on Form 990, Part VIII, line 7b   |          |                |
| b       | Other (Describe in Part XIII.)   |          |                |
| С       | Add lines 4a and 4b  | 4c       |                |
| 5       | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)  | 5        | 46,057,689.    |
| Part    |  | _        | · · ·          |
| 1       | Total expenses and losses per audited financial statements   | 1        | 45,931,137.    |
| 2       | Amounts included on line 1 but not on Form 990, Part IX, line 25:  | -        |                |
| а       | Donated services and use of facilities 2a 523,411.   |          |                |
| b       | Prior year adjustments   |          |                |
| C       | Other lesses   |          |                |
| d       | Other (Describe in Port VIII.)   |          |                |
| e       | Add lines 2a through 2d  | 2e       | 552,877.       |
| 3       | Subtract line 2e from line 1   | 3        | 45,378,260.    |
| 4       | Amounts included on Form 990, Part IX, line 25, but not on line 1:   |          | <u> </u>       |
| a       | Investment expenses not included on Form 990, Part VIII, line 7b   |          |                |
| b       | Other (Describe in Part XIII.)   |          |                |
| C       | Add lines 4a and 4b  | 4c       |                |
| 5       | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)   | 5        | 45,378,260.    |
| Part    |  | <u> </u> |                |
| Compl   | ete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part II line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to pro |          |                |
| inform  |  | vide e   | iny additional |
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| SE      | E PAGE 5   |          | TEXT           |
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Page 5

Part XIII Supplemental Information (continued)

ORGANIZATION'S LIABILITY FOR UNCERTAIN TAX POSITIONS UNDER ASC 740

SCHEDULE D, PAGE 3, PART X, LINE 2

RA IS EXEMPT FROM FEDERAL INCOME TAX UNDER SECTION 501(C)(3) OF THE

UNITED STATES INTERNAL REVENUE CODE AND NO PROVISION FOR SUCH INCOME TAX

HAS BEEN REFLECTED IN THE FINANCIAL STATEMENTS. RA HAS EVALUATED

UNCERTAIN TAX POSITIONS WITH RESPECT TO ITS U.S. OPERATIONS AND CONCLUDED

THERE ARE NO SUCH POSITIONS AT JUNE 30, 2013 AND 2012. THERE ARE NO OPEN

TAX YEARS PRIOR TO JUNE 30, 2010. RA HAS OPERATIONS IN OTHER COUNTRIES

AND IS SUBJECT TO THE LAWS AND REGULATIONS OF THOSE COUNTRIES. RA DID NOT

RECOGNIZE ANY TAX RELATED INTEREST OR PENALTIES DURING THE PERIOD IN

QUESTION.

SCHEDULE D, PART IV, CUSTODIAL FUNDS

SCHEDULE D, PART IV, CUSTODIAL FUNDS, 2B

FUNDS ARE COLLECTED ON BEHALF OF THE FOREST STEWARDSHIP COUNCIL AS PART

OF THE CERTIFICATION PROCESS BY RAINFOREST ALLIANCE. THESE FUNDS ARE

THEN REMITTED QUARTERLY TO THE COUNCIL.

SCHEDULE D, PART XI & XII, RECONCILIATION OF REVENUE AND EXPENSE

SCHEDULE D, PART XI & XII

THE AUDITED FINANCIAL STATEMENTS INCLUDED \$29,466 OF LOSS ON DISPOSAL OF

ASSETS AS AN EXPENSE WHEREAS IT IS SHOWN AS A REVENUE OFFSET ON THE 990.

## SCHEDULE F (Form 990)

# **Statement of Activities Outside the United States**

► Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16.

Open to Public Inspection

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service ► Attach to Form 990. ► See separate instructions.

Name of the organization

RAINFOREST ALLIANCE, INC.

Employer identification number

13-3377893

General Information on Activities Outside the United States. Complete if the organization answered "Yes" to Part I Form 990, Part IV, line 14b. For grantmakers. Does the organization maintain records to substantiate the amount of its grants and other assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the X Yes grants or assistance? For grantmakers. Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States. Activities per Region. (The following Part I, line 3 table can be duplicated if additional space is needed.) (d) Activities conducted in (b) Number of (c) Number of (e) If activity listed in (d) is (f) Total region (by type) (e.g., offices in the émployees, a program service, expenditures for describe specific type of fundraising, program services, region agents, and and investments independent investments. service(s) in region in region grants to recipients contractors in region located in the region) (1) CENTRAL AMERICA/CARIBBEAN 85 PROGRAM SERVICES SEE PART V 7,309,536. (2) SOUTH AMERICA 47. PROGRAM SERVICES SEE PART V 3,286,608. (3) EUROPE 20. PROGRAM SERVICES SEE PART V 2,436,720. (4) NORTH AMERICA 46 PROGRAM SERVICES SEE PART V 4,450,236. (5) EAST ASIA AND THE PACIFIC PROGRAM SERVICES SEE PART V 1,746,756. 1. 22. (6) SUB-SAHARAN AFRICA PROGRAM SERVICES SEE PART V 3,942,519. 3 11. (7) SOUTH ASIA PROGRAM SERVICES SEE PART V 261,958. (8) (9) (10) (11)(12) (13)(14)(15)(16)(17)3a 20. 231 23,434,333. from continuation sheets to Part I Totals (add lines 3a and 3b) 23,434,333.

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule F (Form 990) 2012

#### Page 2 Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" to Form 990, Part II Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed. (i) Method of (f) Manner of (g) Amount of (h) Description 1 (b) IRS code (d) Purpose of (a) Name of (c) Region (e) Amount of valuation cash non-cash assistance of non-cash section and EIN grant cash grant (book, FMV. organization (if applicable) assistance appraisal, other) (1) SOUTH AMERICA AGRICULTURE EFT 29,762. (2) CLIMATE SOUTH AMERICA 160,036. EFT (3) CENT. AMERICA/CARIBBEAN TREES 10,000 EFT (4) SUB-SAHARAN AFRICA AGRICULTURE 125,723 EFT (5) AGRICULTURE EFT SUB-SAHARAN AFRICA 411,164. (6) AGRICULTURE 10,498 EFT SUB-SAHARAN AFRICA (7) SOUTH AMERICA TREES 55,492. EFT (8) SUB-SAHARAN AFRICA AGRICULTURE 9,200. EFT (9) CENT. AMERICA/CARIBBEAN TREES 183,621 EFT (10)SUB-SAHARAN AFRICA AGRICULTURE 8,016 EFT (11)SOUTH AMERICA SPECIAL PROJ 177,448. EFT (12)NORTH AMERICA CLIMATE 40,469 EFT (13)AMERICA/CARIBBEAN TREES 160,047 EFT (14)NORTH AMERICA AGRICULTURE 296,899 EFT (15)SUB-SAHARAN AFRICA AGRICULTURE 10,193 EFT (16)CENT. AMERICA/CARIBBEAN AGRICULTURE 8,610. EFT

| 2 | Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt |
|---|--|
|   | by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter  |
| 3 | Enter total number of other organizations or entities  |

Schedule F (Form 990) 2012

| Part II | Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" to Form 99 Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed. |  |                          |                      |                          |                                 |   |  |   |
|---------|---|--|--------------------------|----------------------|--------------------------|---------------------------------|---|--|---|
| 1       | (a) Name of organization  | (b) IRS code<br>section and EIN<br>(if applicable) | (c) Region               | (d) Purpose of grant | (e) Amount of cash grant | (f) Manner of cash disbursement | (g) Amount of<br>non-cash<br>assistance | (h) Description<br>of non-cash<br>assistance | (i) Method of<br>valuation<br>(book, FMV,<br>appraisal,<br>other) |
| (1)     |   |  | SUB-SAHARAN AFRICA       | AGRICULTURE          | 12,990.                  | EFT                             |   |  |   |
| (2)     |   |  | CENT. AMERICA/CARIBBEAN  | TREES                | 5,826.                   | EFT                             |   |  |   |
| (3)     |   |  | SOUTH AMERICA            | SPECIAL PROJ         | 476,860.                 | EFT                             |   |  |   |
| (4)     |   |  | SUB-SAHARAN AFRICA       | AGRICULTURE          | 9,617.                   | EFT                             |   |  |   |
| (5)     |   |  | NORTH AMERICA            | CLIMATE              | 12,000.                  | EFT                             |   |  |   |
| (6)     |   |  | SUB-SAHARAN AFRICA       | AGRICULTURE          | 86,125.                  | EFT                             |   |  |   |
| (7)     |   |  | EUROPE/ICELAND/GREENLAND | AGRICULTURE          | 51,100.                  | EFT                             |   |  |   |
| (8)     |   |  | CENT. AMERICA/CARIBBEAN  | AGRICULTURE          | 14,324.                  | EFT                             |   |  |   |
| (9)     |   |  | CENT. AMERICA/CARIBBEAN  | TREES                | 23,975.                  | EFT                             |   |  |   |
| (10)    |   |  | CENT. AMERICA/CARIBBEAN  | TREES                | 46,000.                  | EFT                             |   |  |   |
| (11)    |   |  | CENT. AMERICA/CARIBBEAN  | AGRICULTURE          | 21,725.                  | EFT                             |   |  |   |
| (12)    |   |  | SUB-SAHARAN AFRICA       | AGRICULTURE          | 85,726.                  | EFT                             |   |  |   |
| (13)    |   |  | CENT. AMERICA/CARIBBEAN  | TREES                | 25,595.                  | EFT                             |   |  |   |
| (14)    |   |  | SUB-SAHARAN AFRICA       | AGRICULTURE          | 20,374.                  | EFT                             |   |  |   |
| (15)    |   |  | SUB-SAHARAN AFRICA       | AGRICULTURE          | 15,955.                  | EFT                             |   |  |   |
| (16)    |   |  | SUB-SAHARAN AFRICA       | AGRICULTURE          | 6,200.                   | EFT                             |   |  |   |

| 2 | 2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt |  |
|---|--|--|
|   | by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter  |  |
| 3 | Representation of other organizations or entities  |  |

| 1           | (a) Name of organization      | (b) IRS code<br>section and EIN<br>(if applicable) | (c) Region                | (d) Purpose of grant | (e) Amount of cash grant | (f) Manner of<br>cash<br>disbursement | (g) Amount of<br>non-cash<br>assistance | (h) Description<br>of non-cash<br>assistance | (i) Method of valuation (book, FMV appraisal, other) |
|-------------|-------------------------------|--|---------------------------|----------------------|--------------------------|---------------------------------------|---|--|--|
| 1)          |                               |  | NORTH AMERICA             | CLIMATE              | 10,280.                  | EFT                                   |   |  |  |
| 2)          |                               |  |                           |                      |                          |                                       |   |  |  |
| 3)          |                               |  |                           |                      |                          |                                       |   |  |  |
|             |                               |  |                           |                      |                          |                                       |   |  |  |
| )           |                               |  |                           |                      |                          |                                       |   |  |  |
| )           |                               |  |                           |                      |                          |                                       |   |  |  |
| )           |                               |  |                           |                      |                          |                                       |   |  |  |
| )           |                               |  |                           |                      |                          |                                       |   |  |  |
| )           |                               |  |                           |                      |                          |                                       |   |  |  |
| )           |                               |  |                           |                      |                          |                                       |   |  |  |
| 0)          |                               |  |                           |                      |                          |                                       |   |  |  |
| 1)          |                               |  |                           |                      |                          |                                       |   |  |  |
| 2)          |                               |  |                           |                      |                          |                                       |   |  |  |
| 3)          |                               |  |                           |                      |                          |                                       |   |  |  |
| 4)          |                               |  |                           |                      |                          |                                       |   |  |  |
| 5)          |                               |  |                           |                      |                          |                                       |   |  |  |
| 16)         |                               |  |                           |                      |                          |                                       |   |  |  |
| <b>2</b> En | ter total number of recipient | organizations listed abo                           | ove that are recognized a | as charities by the  | foreign country, re      | cognized as tax                       | -exempt                                 |  |  |
| by          | the IRS, or for which the gra | intee or counsel has pro                           | vided a section 501(c)(3  | ) equivalency letter | r                        |                                       |   |  | 34.  |

Schedule F (Form 990) 2012

# Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16. Part III can be duplicated if additional space is needed.

| (a) Type of grant or assistance | (b) Region    | (c) Number of recipients | (d) Amount of cash grant | (e) Manner of cash disbursement | (f) Amount of non-cash assistance | (g) Description<br>of non-cash<br>assistance | (h) Method of valuation (book, FMV, appraisal, other) |
|---------------------------------|---------------|--------------------------|--------------------------|---------------------------------|-----------------------------------|--|---|
| (1) FELLOWSHIP                  | SOUTH AMERICA | 1.                       | 16,000.                  | EFT                             |                                   | N/A  | N/A   |
| _(2)                            |               |                          |                          |                                 |                                   |  |   |
| _(3)                            |               |                          |                          |                                 |                                   |  |   |
| _(4)                            |               |                          |                          |                                 |                                   |  |   |
| (5)                             |               |                          |                          |                                 |                                   |  |   |
| (6)                             |               |                          |                          |                                 |                                   |  |   |
| _(7)                            |               |                          |                          |                                 |                                   |  |   |
| _(8)                            |               |                          |                          |                                 |                                   |  |   |
| _(9)                            |               |                          |                          |                                 |                                   |  |   |
| (10)                            |               |                          |                          |                                 |                                   |  |   |
| (11)                            |               |                          |                          |                                 |                                   |  |   |
| (12)                            |               |                          |                          |                                 |                                   |  |   |
| (13)                            |               |                          |                          |                                 |                                   |  |   |
| (14)                            |               |                          |                          |                                 |                                   |  |   |
| (15)                            |               |                          |                          |                                 |                                   |  |   |
| (16)                            |               |                          |                          |                                 |                                   |  |   |
| (17)                            |               |                          |                          |                                 |                                   |  |   |
| (18)                            |               |                          |                          |                                 |                                   | Cal  | edule F (Form 990) 201                                |

Schedule F (Form 990) 2012 Page 4 Part IV **Foreign Forms** 1 Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Χ Corporation (see Instructions for Form 926) Yes No Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A) Χ No Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," 3 the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect To Certain Foreign Corporations. (see Instructions for Form 5471) Χ 4 Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see Instructions for Form 8621) Χ No Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," 5 the organization may be required to file Form 8865, Return of U.S. Persons With Respect To Certain Foreign Partnerships. (see Instructions for Form 8865) Χ Yes No 6 Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form 5713) Yes

Schedule F (Form 990) 2012 Page 5

Part V

### **Supplemental Information**

Complete this part to provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).

PROCEDURES FOR MONITORING THE USE OF GRANT FUNDS OUTSIDE THE U.S.

SCHEDULE F, PAGE 1, PART I, ITEM 2

PROCEDURES FOR MONITORING THE USE OF GRANT FUNDS OUTSIDE THE U.S

INTERNATIONAL AND/OR U.S. PROGRAM PERSONNEL MAINTAIN ONGOING INTERACTIONS

WITH AWARD RECIPIENTS. AWARD RECIPIENTS ARE CONTRACTUALLY OBLIGATED TO

PROVIDE PERIODIC SUBSTANTIVE FINANCIAL AND NARRATIVE REPORTING.

RAINFOREST ALLIANCE'S PROJECT PERSONNEL REVIEW AND ACKNOWLEDGE REPORTS,

ARCHIVING THEM ELECTRONICALLY TO THE PROJECT AND ITS ASSOCIATED DOCUMENTS

AND CONTRACTS (INCLUDING THE LARGER DONOR CONTRACTS). THE EVALUATION &

RESEARCH TEAM ANALYZE REPORTS WHEN NECESSARY. RELEASE OF FURTHER

SUB-GRANT FUNDING IS CONTINGENT ON RA'S ACCEPTANCE OF THE REPORTING,

POTENTIALLY ALONG WITH OTHER DOCUMENTS CORROBORATING THE

AWARD-RECIPIENT'S EFFORTS.

PROGRAM ACTIVITIES BY REGION

SCHEDULE F, PART I, 3(E), PROGRAM ACTIVITIES BY REGION

FOR EACH OF THE REGIONS, PROGRAM ACTIVITIES INCLUDE THE FOLLOWING:

CENTRAL AMERICA/CARIBBEAN - ALL PROGRAMS

EAST ASIA AND THE PACIFIC - RA CERT, AGRICULTURE & MARKETS

EUROPE - AGRICULTURE

NORTH AMERICA - ALL PROGRAMS

SOUTH AMERICA - ALL PROGRAMS

SUB-SAHARAN AFRICA - ALL PROGRAMS

13-3377893

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## **SCHEDULE G** (Form 990 or 990-EZ)

# **Supplemental Information Regarding**

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

Name of the organization

Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a. ► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Open to Public Inspection

**Employer identification number** 

| RAINFOREST ALLIANCE, INC.   |                        |             |                                      |                                   | 13-3377893   |   |
|---|------------------------|-------------|--------------------------------------|-----------------------------------|--|---|
| Part I Fundraising Activities. Cor<br>Form 990-EZ filers are not  |                        |             |                                      | "Yes" to Form 9                   | 90, Part IV, line  | 17.   |
| 1 Indicate whether the organization ra  | ised funds through     | any of the  | following                            | activities. Check a               | all that apply.  |   |
| a X Mail solicitations  | e                      |             | _                                    | non-government g                  |  |   |
| <b>b</b> X Internet and email solicitations   | f                      |             |                                      | government grant                  |  |   |
| c X Phone solicitations   | g                      |             |                                      | ising events                      |  |   |
| d X In-person solicitations   | 9                      |             | 0.0                                  | ionig oronic                      |  |   |
| <ul> <li>2a Did the organization have a written or key employees listed in Form 990</li> <li>b If "Yes," list the ten highest paid ind</li> </ul> | ), Part VII) or entity | in connec   | ction with p                         | orofessional fundra               | ising services?  | X Yes No  |
| compensated at least \$5,000 by the   | organization.          |             |                                      | _                                 |  |   |
| (i) Name and address of individual or entity (fundraiser)   | (ii) Activity          | custody o   | ndraiser have or control of outions? | (iv) Gross receipts from activity | (v) Amount paid to<br>(or retained by)<br>fundraiser listed in<br>col. (i) | (vi) Amount paid to<br>(or retained by)<br>organization |
|   |                        | Yes         | No                                   |                                   |  |   |
| 1 CHECKOWAY CONSULTING AND  | FUNDRAISING            |             |                                      |                                   |  |   |
| CREATIVE  | CONSULTING             |             | X                                    |                                   | 42,000.  |   |
| 2   | FUNDRAISING            |             |                                      |                                   |  |   |
| BLUE STATE DIGITAL  | CONSULTANT             |             | X                                    |                                   | 100,000.   |   |
| 3   | FUNDRAISING            |             |                                      |                                   |  |   |
| SEA CHANGE STRATEGIES   | CONSULTANT             |             | X                                    |                                   | 6,000.   |   |
| 4   |                        |             |                                      |                                   |  |   |
| 5   |                        |             |                                      |                                   |  |   |
| 6   |                        |             |                                      |                                   |  |   |
| 7   |                        |             |                                      |                                   |  |   |
| 8   |                        |             |                                      |                                   |  |   |
| 9   |                        |             |                                      |                                   |  |   |
| 10  |                        |             |                                      |                                   |  |   |
| Total   | 1                      |             | •                                    |                                   | 148,000.   |   |
| 3 List all states in which the organizate registration or licensing.  | ition is registered o  | or licensed | d to solicit                         | contributions or                  |  | it is exempt from                                       |
| AL, AK, AR, CA, CO, CT, FL, GA, HI, IL  | ,                      |             |                                      |                                   |  |   |
| KS, KY, ME, MD, MA, MI, MN, MS, NH, NJ  |                        | )H ,        |                                      |                                   |  |   |
| OK, OR, PA, RI, SC, TN, UT, VA, WA, WV  |                        |             |                                      |                                   |  |   |
|   |                        |             |                                      |                                   |  |   |
|   |                        |             |                                      |                                   |  |   |
|   |                        |             |                                      |                                   |  |   |
|   |                        |             |                                      |                                   |  |   |
|   |                        |             |                                      |                                   |  |   |
|   |                        |             |                                      |                                   |  |   |
|   |                        |             |                                      |                                   |  |   |

Page 2 Schedule G (Form 990 or 990-EZ) 2012

Part II Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with

|                 |    | gross receipts greater than \$5,00  | 00.                       |   |                       |  |
|-----------------|----|---|---------------------------|---|-----------------------|--|
|                 |    |   | (a) Event #1<br>GALA      | (b) Event #2<br>25TH ANNIV. UK                | (c) Other events      | (d) Total events<br>(add col. (a) through        |
| 4)              |    |   | (event type)              | (event type)                                  | (total number)        | col. <b>(c)</b> )                                |
| Revenue         | 1  | Gross receipts  | 1,596,626.                | 100,000.                                      |                       | 1,696,626  |
| œ               |    | Less: Contributions   | 1,513,426.                |   |                       | 1,513,426  |
|                 | 3  | Gross income (line 1 minus line 2)  | 83,200.                   | 100,000.                                      |                       | 183,200  |
|                 | 4  | Cash prizes   |                           |   |                       |  |
|                 | 5  | Noncash prizes  |                           |   |                       |  |
| sesue           | 6  | Rent/facility costs   | 53,143.                   | 18,013.                                       |                       | 71,156   |
| Direct Expenses | 7  | Food and beverages  | 114,715.                  | 35,172.                                       |                       | 149,887  |
| Dire            | 8  | Entertainment   | 66,932.                   | 18,525.                                       |                       | 85,457   |
|                 | 9  | Other direct expenses   | 70,281.                   | 14,741.                                       |                       | 85,022   |
|                 |    | Direct expense summary. Add lines 4   |                           |   |                       | ( 391,522.)                                      |
| Pa              |    | Net income summary. Combine line 3  Gaming. Complete if the organization.                             |                           |   |                       |  |
| 1 4             |    | than \$15,000 on Form 990-E   |                           | es to roini 990, rai                          | tiv, line 19, or repo | inted more                                       |
| Revenue         |    |   | (a) Bingo                 | (b) Pull tabs/instant bingo/progressive bingo | (c) Other gaming      | (d) Total gaming (add col. (a) through col. (c)) |
| Rev             | 1  | Gross revenue   |                           |   |                       |  |
| ses             | 2  | Cash prizes   |                           |   |                       |  |
| Exper           | 3  | Noncash prizes  |                           |   |                       |  |
| Direct Expenses | 4  | Rent/facility costs   |                           |   |                       |  |
|                 | 5  | Other direct expenses   |                           |   |                       |  |
|                 | 6  | Volunteer labor   | Yes% No                   | Yes% No                                       | Yes% No               |  |
|                 | 7  | Direct expense summary. Add lines 2   | 2 through 5 in column (d  | )   |                       | (  |
|                 | 8  | Net gaming income summary. Comb   | ine line 1, column d, and | d line 7                                      | <b>&gt;</b>           |  |
|                 | Is | nter the state(s) in which the organizat<br>the organization licensed to operate of<br>"No," explain: |                           | of these states:                              |                       | _ Yes No   |
|                 |    | /ere any of the organization's gaming I "Yes," explain:   | icenses revoked, suspe    |   |                       | - <del>-</del>                                   |
|                 | -  |   |                           |   |                       |  |

13-3377893

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RAINFOREST ALLIANCE, INC

13-3377893

| Sched   | dule G (Form 990 or 990-EZ) 2012  | Page <b>3</b> |  |  |  |  |  |  |  |
|---------|---|---------------|--|--|--|--|--|--|--|
| 11      | Does the organization operate gaming activities with nonmembers?  | <del></del>   |  |  |  |  |  |  |  |
| 12      | Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity | 3 110         |  |  |  |  |  |  |  |
|         | formed to administer charitable gaming?   | s No          |  |  |  |  |  |  |  |
| 13      | Indicate the percentage of gaming activity operated in:   | 3 110         |  |  |  |  |  |  |  |
| а       | The organization's facility   | %             |  |  |  |  |  |  |  |
| b       | An outside facility   |               |  |  |  |  |  |  |  |
| 14      | Enter the name and address of the person who prepares the organization's gaming/special events books and      | 70            |  |  |  |  |  |  |  |
| •       | records:  |               |  |  |  |  |  |  |  |
|         |   |               |  |  |  |  |  |  |  |
|         | Name ►  |               |  |  |  |  |  |  |  |
|         |   |               |  |  |  |  |  |  |  |
|         | Address ►   |               |  |  |  |  |  |  |  |
|         |   |               |  |  |  |  |  |  |  |
| 15 a    | Does the organization have a contract with a third party from whom the organization receives gaming           |               |  |  |  |  |  |  |  |
|         | revenue? Ye   | s No          |  |  |  |  |  |  |  |
| b       | If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ and the                        |               |  |  |  |  |  |  |  |
|         | amount of gaming revenue retained by the third party ▶ \$   |               |  |  |  |  |  |  |  |
| С       | If "Yes," enter name and address of the third party:  |               |  |  |  |  |  |  |  |
|         | Name ▶  |               |  |  |  |  |  |  |  |
|         |   |               |  |  |  |  |  |  |  |
|         | Address ►   |               |  |  |  |  |  |  |  |
|         |   |               |  |  |  |  |  |  |  |
| 16      | Gaming manager information:   |               |  |  |  |  |  |  |  |
|         |   |               |  |  |  |  |  |  |  |
|         | Name ►  |               |  |  |  |  |  |  |  |
|         |   |               |  |  |  |  |  |  |  |
|         | Gaming manager compensation ▶ \$  |               |  |  |  |  |  |  |  |
|         |   |               |  |  |  |  |  |  |  |
|         | Description of services provided ▶  |               |  |  |  |  |  |  |  |
|         | Director/officer Employee Independent contractor  |               |  |  |  |  |  |  |  |
|         | Director/officer Employee Independent contractor  |               |  |  |  |  |  |  |  |
| 17      | Mandatory distributions:  |               |  |  |  |  |  |  |  |
| .,<br>a |   |               |  |  |  |  |  |  |  |
| u       | retain the state gaming license?  | s No          |  |  |  |  |  |  |  |
| b       | Enter the amount of distributions required under state law to be distributed to other exempt organizations    |               |  |  |  |  |  |  |  |
|         | or spent in the organization's own exempt activities during the tax year > \$                                 |               |  |  |  |  |  |  |  |
| Par     |   |               |  |  |  |  |  |  |  |
|         | columns (iii) and (v), and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also complete    | this          |  |  |  |  |  |  |  |
|         | part to provide any additional information (see instructions).  |               |  |  |  |  |  |  |  |

Schedule G (Form 990 or 990-EZ) 2012

### **SCHEDULE J** (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

► Complete if the organization answered "Yes" to Form 990,

Part IV, line 23.

**Open to Public** Inspection

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

► Attach to Form 990. ► See separate instructions.

Employer identification number Name of the organization 13-3377893 RAINFOREST ALLIANCE, INC.

| Part   | Questions Regarding Compensation   |    |     |    |
|--------|--|----|-----|----|
|        |  |    | Yes | No |
| 1a     | Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form  |    |     |    |
|        | 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.  |    |     |    |
|        | First-class or charter travel Housing allowance or residence for personal use  |    |     |    |
|        | Travel for companions Payments for business use of personal residence  |    |     |    |
|        | Tax indemnification and gross-up payments Health or social club dues or initiation fees  |    |     |    |
|        | Discretionary spending account  Personal services (e.g., maid, chauffeur, chef)  |    |     |    |
| b      | If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment   |    |     |    |
| b      | or reimbursement or provision of all of the expenses described above? If "No," complete Part III to  |    |     |    |
|        | explain  | 1b |     |    |
| 2      | Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers,  |    |     |    |
|        | directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?   | 2  |     |    |
| •      | Indicate which if any of the following the filing expeniention used to establish the componentian of the   |    |     |    |
| 3      | Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a |    |     |    |
|        | related organization to establish compensation of the CEO/Executive Director, but explain in Part III.   |    |     |    |
|        |  |    |     |    |
|        | Compensation committee Written employment contract  X Independent compensation consultant X Compensation survey or study   |    |     |    |
|        | — ····································   |    |     |    |
|        |  |    |     |    |
| 4      | During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing   |    |     |    |
| •      | organization or a related organization:  Receive a severance payment or change-of-control payment?   | 4a | Х   |    |
| a<br>h | Participate in, or receive payment from, a supplemental nonqualified retirement plan?  | 4b |     | X  |
| c      | Participate in, or receive payment from, an equity-based compensation arrangement?   | 4c |     | X  |
| Ŭ      | If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.  | 10 |     |    |
|        | The foot to any of miles has personal and promate the approach amounts for outsit kern in that his   |    |     |    |
|        | Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.  |    |     |    |
| 5      | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any   |    |     |    |
|        | compensation contingent on the revenues of:  |    |     |    |
| а      | The organization?  | 5a |     | X  |
| b      | Any related organization?  | 5b |     | X  |
|        | If "Yes" to line 5a or 5b, describe in Part III.   |    |     |    |
| 6      | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any   |    |     |    |
|        | compensation contingent on the net earnings of:  |    |     |    |
| а      | The organization?  | 6a |     | X  |
| b      | Any related organization?  | 6b |     | X  |
|        | If "Yes" to line 6a or 6b, describe in Part III.   |    |     |    |
| 7      | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed   |    |     |    |
|        | payments not described in lines 5 and 6? If "Yes," describe in Part III  | 7  |     | X  |
| 8      | Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject   |    |     |    |
|        | to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe   |    |     |    |
|        | in Part III  | 8  |     | X  |
| 9      | If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in   |    |     |    |
|        | Regulations section 53.4958-6(c)?  | 9  |     |    |

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

RAINFOREST ALLIANCE, INC.

Schedule J (Form 990) 2012

## Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| Change and Tille   China   C   |                                  |      | (B) Breakdown of W-2 and/or 1099-MISC compensation |   |            | (C) Retirement and | (D) Nontaxable | (E) Total of columns | (F) Compensation        |
|--|----------------------------------|------|--|---|------------|--------------------|----------------|----------------------|-------------------------|
| PRESIDENT  | (A) Name and Title               |      |  |   | reportable |                    | benefits       | (B)(i)-(D)           | reported as deferred in |
| PARSILIANT   (8)   | TENSIE WHELAN                    | (i)  | 273,703.   | ( | ) (        | 12,500.            | 9,245.         | 295,448.             |                         |
| ANA PAULA TAVARES  0 216,179. 0 0 11,050. 9,622. 236,851. 0  RICHARD DONOVAN 0 158,088. 0 0 0 6,438. 5,936. 170,462. 0  RICHARD DONOVAN 0 0 158,088. 0 0 0 6,438. 5,936. 170,462. 0  RICHARD RYAN 0 0 177,870. 0 0 0 8,875. 5,936. 192,681. 0  RICHARD RYAN 0 0 177,870. 0 0 0 8,875. 5,936. 192,681. 0  RICHARD RYAN 0 0 148,882. 0 0 4,625. 5,936. 159,443. 0  LISA GAUCHEY 0 148,882. 0 0 4,625. 5,936. 159,443. 0  ESTABLE PARK 0 179,465. 0 0 0 9,045. 5,936. 194,446. 0  ESTABLE PARK 0 179,465. 0 0 0 9,045. 5,936. 194,446. 0  MOHAMMAD RAFID 0 170,872. 0 0 8,544. 3,537. 182,953. 0  MOHAMMAD RAFID 0 0 170,872. 0 0 8,544. 3,537. 182,953. 0  8 00 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0  | 1 PRESIDENT                      |      | 0  | ( | )          | 0                  | 0              | (                    | 0                       |
| 2 EXECUTIVE VP. VP. OF BOARD   | ANA PAULA TAVARES                | (i)  | 216,179.   | ( | )          | 11,050.            | 9,622.         | 236,851.             | 0                       |
| 3 SENIOR VICE PRESIDENT   (0)  | 2 EXECUTIVE VP, VP OF BOARD      |      | d  | ( | )          | 0                  | 0              | (                    | 0                       |
| 3 SHIGK VICE PRESIDENT   (i)   |                                  | (i)  | 158,088.   | ( | )          | 6,438.             | 5,936.         | 170,462.             | 0                       |
| 4 CPO/VF FINANCE/ARMIN, VF BOARD 00 148,882 0 0 0 4,625 5,936 159,443 0 0 148,882 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0  | 3 SENIOR VICE PRESIDENT          |      | 0  | ( |            | 0                  | 0              | (                    | 0                       |
| ## COLUMN TO BOARD   10  |                                  | (i)  | 177,870.   | ( | )          | 8,875.             | 5,936.         | 192,681.             | 0                       |
| S VP OF HUMAN RESOURCES   (i)  | 4 CFO/VP FINANCE/ADMIN, VP BOARD |      | 0  | ( | ) (        | 0                  | 0              | (                    | 0                       |
| LESLIE PARK 6 GHREAL COUNSEL & SECRETARY (II) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0  |                                  | (i)  | 148,882.   | ( | ) (        | 4,625.             | 5,936.         | 159,443.             | 0                       |
| GENERAL COUNSEL & SECRETARY   (ii)   | 5 VP OF HUMAN RESOURCES          | (ii) | 0  | ( | )          | 0                  | 0              | (                    | 0                       |
| MOHAMMAD RAFIQ   |                                  | (i)  | 179,465.   | ( | ) (        | 9,045.             | 5,936.         | 194,446.             |                         |
| 7 SENIOR VICE PRESIDENT, PROGRAM  (i)  (i)  8  (ii)  9  (ii)  10  (ii)  11  (ii)  12  (ii)  13  (ii)  14  (ii)  (ii)  15  (ii)  (iii)   |                                  | (ii) | 0  | ( | )          | 0                  | 0              | (                    | 0                       |
| 8 (i) (i) (ii) (ii) (ii) (ii) (ii) (ii)  |                                  | (i)  | 170,872.   | ( | )(         | 8,544.             | 3,537.         | 182,953.             | 0                       |
| 8 (ii) (i) (ii) (iii) (i | 7 SENIOR VICE PRESIDENT, PROGRAM | (ii) | 0  | ( | (          | 0                  | 0              | (                    | 0                       |
| 9 (i) (i) (ii) (ii) (iii) (iiii) (iii) (ii |                                  | (i)  |  |   |            |                    |                |                      |                         |
| 9 (ii) (ii) (iii) (iiii) (iiii) (iiii) (iiii) (iiiii) (iiiiii) (iiiiiii) (iiiiiiii   | _ 8                              | (ii) |  |   |            |                    |                |                      |                         |
| 10 (ii) (ii) (iii) (iiii) (iiii) (iiii) (iiii) (iiiii) (iiiiii) (iiiiiiii  |                                  | (i)  |  |   |            |                    |                |                      |                         |
| 10 (i) (i) (i) (ii) (ii) (iii) (iiii) (iiii) (iiii) (iiiii) (iiiiiiii  | 9                                | (ii) |  |   |            |                    |                |                      |                         |
| 11 (i) (i) (i) (ii) (ii) (iii) (iiii) (iiii) (iiii) (iiiiiiii  |                                  | (i)  |  |   |            |                    |                |                      |                         |
| 11 (ii) (ii) (iii) (iiii) (iiii) (iiiiiiii   | _10                              | (ii) |  |   |            |                    |                |                      |                         |
| 12 (ii)  |                                  | (i)  |  |   |            |                    |                |                      |                         |
| 12 (ii) (i) (ii) (ii) (iii) (iiii) (iiii) (iiiiiiii  | _11                              | (ii) |  |   |            |                    |                |                      |                         |
| 13 (i)   |                                  | (i)  |  |   |            |                    |                |                      |                         |
| 13 (ii) (ii) (iii) (iii) (iii) (iiii) (iiii) (iiiiii) (iiiiiiii  | 12                               | (ii) |  |   |            |                    |                |                      |                         |
| (i)  |                                  | (i)  |  |   |            |                    |                |                      |                         |
| 14 (ii) (ii) (iii) (iii) (iii) (iii) (iii) (iiii) (iiiiiiii  | _13                              | (ii) |  |   |            |                    |                |                      |                         |
| 15 (i) (ii) (ii) (iii) (iii) (iii)   |                                  | (i)  |  |   |            |                    |                |                      |                         |
| 15 (ii) (ii) (ii) (iii) (iii) (iiii) (iiiiiiii   | 14                               | (ii) |  |   |            |                    |                |                      |                         |
| (i)  |                                  | (i)  |  |   | ļ          |                    |                |                      |                         |
| 16 (ii)  | 15                               | (ii) |  |   |            |                    |                |                      |                         |
|  |                                  | (i)  |  |   | ļ          |                    |                | <br>                 |                         |
| Sahadula I (Farm 000) 2012   | 16                               | (ii) |  |   |            |                    |                |                      |                         |

RAINFOREST ALLIANCE, INC.

Schedule J (Form 990) 2012

#### Part | Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

SEVERANCE PAYMENTS

SCHEDULE J, LINE 4A

MOHAMMED RAFIQ RECEIVED A SEVERANCE PAYMENT AMOUNTING TO APPROXIMATELY

\$58,500.

#### **SCHEDULE L** (Form 990 or 990-EZ)

### **Transactions With Interested Persons**

► Complete if the organization answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b. OMB No. 1545-0047 **Open To Public** Inspection

Department of the Treasury Internal Revenue Service

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

Employer identification number Name of the organization

| RAINFOREST ALLIANCE  | , INC.                             |  |        |                                 |                                   |                  |  | 13-             | -337     | 7893      |                              |                 |           |
|--|------------------------------------|--|--------|---------------------------------|-----------------------------------|------------------|--|-----------------|----------|-----------|------------------------------|-----------------|-----------|
| Part I Excess Benefit                                      | Transaction                        |  |        |                                 |                                   |                  | organizations only<br>5a or 25b, or Form |                 | Z, Pa    | ırt V, li | ine 40                       | b.              |           |
| 1 (a) Name of diagnalifies                                 | l noroon                           | (b) Relatio                            | nship  | betwee                          | en disqualified                   | person           | (a) Doggo                                | intion (        | of tran  | agotion   |                              | (d)             | Corrected |
| 1 (a) Name of disqualified                                 | person                             |  | an     | id orgai                        | nization                          | •                | (c) Description of transaction           |                 |          |           | 1                            | Υe              | s No      |
| (1)  |                                    |  |        |                                 |                                   |                  |  |                 |          |           |                              |                 |           |
| (2)  |                                    |  |        |                                 |                                   |                  |  |                 |          |           |                              |                 |           |
| (3)  |                                    |  |        |                                 |                                   |                  |  |                 |          |           |                              |                 |           |
| (4)  |                                    |  |        |                                 |                                   |                  |  |                 |          |           |                              |                 |           |
| (5)  |                                    |  |        |                                 |                                   |                  |  |                 |          |           |                              |                 |           |
| (6)  |                                    |  |        |                                 |                                   |                  |  |                 |          |           |                              |                 |           |
| 2 Enter the amount of ta                                   | -                                  | -                                      |        |                                 |                                   |                  |  | •               |          |           |                              |                 |           |
| under section 4958 .                                       |                                    |  |        |                                 |                                   |                  |  |                 |          | • \$ _    |                              |                 |           |
| 3 Enter the amount of ta                                   | ax, if any, on I                   | line 2, above                          | , rein | nburse                          | d by the orga                     | nizatio          | n  |                 | 🕨        | • \$_     |                              |                 |           |
| Part II Loans to and/o Complete if the o organization repo | organization a                     | answered "Ye                           | es" o  | n Form                          | n 990-EZ, Pa<br>K, line 5, 6, or  | ırt V, li<br>22. | ne 38a or Form 99                        | 0, Part         | IV, lir  | ne 26;    | or if th                     | ne              |           |
| (a) Name of interested person                              | (b) Relationship with organization | (c) Purpose of loan                    | fro    | oan to or<br>m the<br>nization? | <b>(e)</b> Origin<br>principal am |                  | (f) Balance due                          | <b>(g)</b> In ( | default? | , ,       | proved<br>pard or<br>nittee? | (i) W<br>agreer |           |
|  |                                    |  | То     | From                            |                                   |                  |  | Yes             | No       | Yes       | No                           | Yes             | No        |
| (1)  |                                    |  |        |                                 |                                   |                  |  |                 |          |           |                              |                 |           |
| (2)  |                                    |  |        |                                 |                                   |                  |  |                 |          |           |                              |                 |           |
| (3)  |                                    |  |        |                                 |                                   |                  |  |                 |          |           |                              |                 |           |
| (4)  |                                    |  |        |                                 |                                   |                  |  |                 |          |           |                              |                 |           |
| (5)  |                                    |  |        |                                 |                                   |                  |  |                 |          |           |                              |                 |           |
| (6)  |                                    |  |        |                                 |                                   |                  |  |                 |          |           |                              |                 |           |
| (7)  |                                    |  |        |                                 |                                   |                  |  |                 |          |           |                              |                 |           |
| (8)  |                                    |  |        |                                 |                                   |                  |  |                 |          |           |                              |                 |           |
| (9)  |                                    |  |        |                                 |                                   |                  |  |                 |          |           |                              |                 |           |
| (10)   |                                    |  |        |                                 |                                   |                  |  |                 |          |           |                              |                 |           |
| Part III Grants or Ass<br>Complete if the C                | istance Ben                        | efiting Inter                          | este   | d Per                           | sons.                             |                  | 7.                                       |                 |          |           |                              |                 |           |
| (a) Name of interested person                              |                                    | p between intere<br>I the organization |        | c) Amou                         | int of assistance                 | (0               | i) Type of assistance                    |                 | (e) F    | ourpos    | e of as                      | ssistan         | ce        |
| (1)  |                                    |  |        |                                 |                                   |                  |  |                 |          |           |                              |                 |           |
| (2)  |                                    |  |        |                                 |                                   |                  |  |                 |          |           |                              |                 |           |
| (3)  |                                    |  |        |                                 |                                   |                  |  |                 |          |           |                              |                 |           |
| (4)  |                                    |  |        |                                 |                                   |                  |  |                 |          |           |                              |                 |           |
| (5)  |                                    |  |        |                                 |                                   |                  |  |                 |          |           |                              |                 |           |
| (6)  |                                    |  |        |                                 |                                   |                  |  |                 |          |           |                              |                 |           |
| (7)  |                                    |  |        |                                 |                                   |                  |  |                 |          |           |                              |                 |           |
| (8)  |                                    |  |        |                                 |                                   |                  |  |                 |          |           |                              |                 |           |
| (9)  |                                    |  |        |                                 |                                   |                  |  |                 |          |           |                              |                 |           |

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule L (Form 990 or 990-EZ) 2012

(10)

Page 2

RAINFOREST ALLIANCE, INC.

Schedule L (Form 990 or 990-EZ) 2012

## Part IV Business Transactions Involving Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

| (a) Name of interested person | (b) Relationship between interested person and the organization | (c) Amount of transaction | (d) Description of transaction | (e) Sharing of organization's revenues? |    |
|-------------------------------|---|---------------------------|--------------------------------|---|----|
|                               |   |                           |                                | Yes                                     | No |
| (1) JOKE AERTS                | FORMER DIRECTOR - FAMILY  | 64,679.                   | EMPLOYMENT - REPORTABLE COMP   |   | Х  |
| (2) EMILY DONOVAN             | KEY EMPLOYEE - FAMILY   | 49,748.                   | EMPLOYMENT - REPORTABLE COMP   |   | Х  |
| (3)                           |   |                           |                                |   |    |
| (4)                           |   |                           |                                |   |    |
| (5)                           |   |                           |                                |   |    |
| (6)                           |   |                           |                                |   |    |
| (7)                           |   |                           |                                |   |    |
| (8)                           |   |                           |                                |   |    |
| (9)                           |   |                           |                                |   |    |
| (10)                          |   |                           |                                |   |    |

#### Part V Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule L (see instructions).

JSA 2E1507 1.000

# SCHEDULE M (Form 990)

## **Noncash Contributions**

► Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

► Attach to Form 990.

OMB No. 1545-0047

2012

Open To Public
Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

Employer identification number

| RAI  | NFOREST ALLIANCE, INC.                                     |                               |  |  | 13-       | -3377893              | 1    |     |    |
|------|--|-------------------------------|--|--|-----------|-----------------------|------|-----|----|
| Par  | Types of Property  |                               |  |  |           |                       |      |     |    |
|      |  | (a)<br>Check if<br>applicable | (b) Number of contributions or items contributed | (c)<br>Noncash contributi<br>amounts reported of<br>Form 990, Part VIII, lin | on 📗      | Method of oncash cont |      |     |    |
| 1    | Art - Works of art   |                               |  |  |           |                       |      |     |    |
| 2    | Art - Historical treasures                                 |                               |  |  |           |                       |      |     |    |
| 3    | Art - Fractional interests                                 |                               |  |  |           |                       |      |     |    |
| 4    | Books and publications                                     |                               |  |  |           |                       |      |     |    |
| 5    | Clothing and household                                     |                               |  |  |           |                       |      |     |    |
|      | goods  |                               |  |  |           |                       |      |     |    |
| 6    | Cars and other vehicles                                    |                               |  |  |           |                       |      |     |    |
| 7    | Boats and planes   |                               |  |  |           |                       |      |     |    |
| 8    | Intellectual property                                      |                               |  |  |           |                       |      |     |    |
| 9    | Securities - Publicly traded                               | Х                             | 8.   | 45,4   | 50. SI    | ELLING P              | RICE |     |    |
| 10   | Securities - Closely held stock                            |                               |  |  |           |                       |      |     |    |
| 11   | Securities - Partnership, LLC,                             |                               |  |  |           |                       |      |     |    |
| •    | or trust interests   |                               |  |  |           |                       |      |     |    |
| 12   | Securities - Miscellaneous                                 |                               |  |  |           |                       |      |     |    |
| 13   | Qualified conservation                                     |                               |  |  |           |                       |      |     |    |
|      | contribution - Historic                                    |                               |  |  |           |                       |      |     |    |
|      | structures   |                               |  |  |           |                       |      |     |    |
| 14   | Qualified conservation                                     |                               |  |  |           |                       |      |     |    |
|      | contribution - Other                                       |                               |  |  |           |                       |      |     |    |
| 15   | Real estate - Residential                                  |                               |  |  |           |                       |      |     |    |
|      |  |                               |  |  |           |                       |      |     |    |
| 16   | Real estate - Commercial                                   |                               |  |  |           |                       |      |     |    |
| 17   | Real estate - Other  |                               |  |  |           |                       |      |     |    |
| 18   | Collectibles   |                               |  |  |           |                       |      |     |    |
| 19   | Food inventory   |                               |  |  |           |                       |      |     |    |
| 20   | Drugs and medical supplies                                 |                               |  |  |           |                       |      |     |    |
| 21   | Taxidermy  |                               |  |  |           |                       |      |     |    |
| 22   | Historical artifacts                                       |                               |  |  |           |                       |      |     |    |
| 23   | Scientific specimens                                       |                               |  |  |           |                       |      |     |    |
| 24   | Archeological artifacts                                    |                               |  |  |           |                       |      |     |    |
| 25   | Other ►()  |                               |  |  |           |                       |      |     |    |
| 26   | Other ►()  |                               |  |  |           |                       |      |     |    |
| 27   | Other ►()  |                               |  |  |           |                       |      |     |    |
| 28   | Other ►()  |                               |  |  |           |                       |      |     |    |
| 29   | Number of Forms 8283 received                              | by the orga                   | anization during the tax ye                      | ar for contributions   |           |                       |      |     |    |
|      | which the organization completed I                         | Form 8283,                    | Part IV, Donee Acknowledg                        | jement   | 29        | 9                     |      |     |    |
|      |  |                               |  |  |           |                       |      | Yes | No |
| 30 a | During the year, did the organization                      |                               |  | •  |           |                       |      |     |    |
|      | it must hold for at least three yea                        |                               |  |  |           |                       |      |     |    |
|      | used for exempt purposes for the e                         | ntire holding                 | period?  |  |           |                       | 30a  |     | X  |
|      | If "Yes," describe the arrangement i                       |                               |  |  |           |                       |      |     |    |
| 31   | Does the organization have a                               | -                             |  |  | -         |                       |      |     |    |
|      | contributions?   |                               |  |  |           |                       | 31   |     | Х  |
| 32 a | Does the organization hire or use                          | e third part                  | ies or related organization                      | s to solicit, process  | or sell   | noncash               |      |     |    |
|      | contributions?   |                               |  |  |           |                       | 32a  |     | Х  |
| b    | If "Yes," describe in Part II.                             |                               |  |  |           |                       |      |     |    |
| 33   | If the organization did not report ar describe in Part II. | n amount in                   | column (c) for a type of pro                     | pperty for which colur   | nn (a) is | checked,              |      |     |    |

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule M (Form 990) (2012)

RAINFOREST ALLIANCE, INC.

Schedule M (Form 990) (2012) Page **2** 

Part II Supple

**Supplemental Information.** Complete this part to provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

Schedule M (Form 990) (2012)

13-3377893

#### SCHEDULE O (Form 990 or 990-EZ)

## Supplemental Information to Form 990 or 990-EZ

OMB No. 1545-0047

2012

Open to Public Inspection

Department of the Treasury Internal Revenue Service Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

Employer identification number

13-3377893

Name of the organization

RAINFOREST ALLIANCE, INC.

CONFLICT OF INTEREST POLICY

PAGE 6, SECTION B, ITEM 12C., CONFLICT OF INTEREST POLICY A COPY OF OUR CONFLICT OF INTEREST POLICY, ALONG WITH A CONFLICT OF INTEREST DISCLOSURE STATEMENT, IS FURNISHED TO EACH DIRECTOR, OFFICER AND STAFF MEMBER OF THE RAINFOREST ALLIANCE UPON UNDERTAKING THE DUTIES OF SUCH OFFICE, AND ANNUALLY THEREAFTER FOR THE TERM OF SUCH PERSON'S SERVICE TO THE ORGANIZATION. ANY DISCLOSURES ARE REVIEWED BY AN INTERNAL COMMITTEE MADE UP OF THE PRESIDENT, VICE PRESIDENT OF FINANCE AND ADMINISTRATION/CFO AND THE GENERAL COUNSEL, AND ARE REPORTED ON A QUARTERLY BASIS TO THE AUDIT AND RISK COMMITTEE. THE AUDIT AND RISK COMMITTEE HAS AMONG ITS RESPONSIBILITIES THE DUTY OF REVIEWING THE ORGANIZATION'S PERFORMANCE IN MAINTAINING FULL INDEPENDENCE. IN ADDITION, A DETAILED FORM 990 DISCLOSURE STATEMENT IS DISTRIBUTED ANNUALLY TO MEMBERS OF THE COMMITTEE THAT AWARDS KLEINHANS FELLOWSHIPS AND THE RAINFOREST ALLIANCE'S DIRECTORS, OFFICERS AND KEY EMPLOYEES. IT REQUESTS DISCLOSURES THAT ARE REQUIRED TO BE REPORTED ON FORM 990 ABOUT ANY TRANSACTIONS BETWEEN THE ORGANIZATION AND THOSE WHO SERVE IT IN VARIOUS VOLUNTEER AND PAID CAPACITIES, AND ABOUT ANY TRANSACTIONS AMONG THOSE PERSONS.

AND KEY EMPLOYEES.

ORGANIZATION'S DOCUMENTS

990, PAGE 6, PART VI, SECTION C, LINE 19, PUBLIC AVAILABILITY OF DOCUMENTS THE ORGANIZATION'S GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, AND

RAINFOREST ALLIANCE, INC.

FINANCIAL STATEMENTS ARE AVAILABLE TO THE PUBLIC UPON WRITTEN REQUEST TO MANAGEMENT. IN ADDITION, THE ORGANIZATION'S AUDITED FINANCIAL STATEMENTS, CONFLICT OF INTEREST AND WHISTLEBLOWER POLICIES, AND SUMMARIES OF ALL OF ITS POLICIES AND PROCEDURES TO ENSURE INDEPENDENCE, ARE AVAILABLE ON ITS WEBSITE.

#### COMPENSATION POLICY

990, PAGE 6, PART VI, SECTION B, LINE 15A & 15B, COMPENSATION POLICY THE ORGANIZATION HAS DEVELOPED SALARY ADMINISTRATION GUIDELINES (THE "GUIDELINES") THAT APPLY IN SETTING THE COMPENSATION OF ALL OF ITS EMPLOYEES, INCLUDING ITS PRESIDENT, OFFICERS, AND KEY EMPLOYEES. UNDER THE GUIDELINES, THE ORGANIZATION CONDUCTS AN ANNUAL SALARY REVIEW FOR ALL EMPLOYEES. THE ORGANIZATION PARTICIPATES IN SEVERAL SALARY SURVEYS WITH SIMILARLY SIZED, INTERNATIONAL NON-PROFIT ORGANIZATIONS TO ENSURE THAT ITS SALARIES ARE WITHIN THE RANGE OF THOSE OF COMPARABLE ORGANIZATIONS. GENERALLY, THE MIDPOINT OF THE ORGANIZATION'S SALARY RANGES FALLS WITHIN THE SALARY RANGE AVERAGES OF COMPARABLE NON-PROFIT ORGANIZATIONS. PERFORMANCE REVIEWS ARE THEN USED TO ESTABLISH AN INDIVIDUAL EMPLOYEE'S COMPENSATION WITHIN THE RANGE SET BY COMPARABILITY DATA. THE EXECUTIVE COMMITTEE OF THE BOARD OF DIRECTORS APPROVES MODIFICATION OF COMPENSATION THAT EXTENDS TO SUBSTANTIALLY ALL EMPLOYEES. THE GUIDELINES ALSO REQUIRE THE EXECUTIVE COMMITTEE TO REVIEW AND APPROVE SEPARATELY THE COMPENSATION OF THE PRESIDENT AND VICE PRESIDENT OF FINANCE AND ADMINISTRATION/CFO, UNLESS SUCH INDIVIDUALS RECEIVE A MODIFICATION OF COMPENSATION THAT EXTENDS TO SUBSTANTIALLY ALL EMPLOYEES. THE TREASURER OF THE ORGANIZATION DOES NOT RECEIVE ANY COMPENSATION, AND IS THEREFORE NOT SUBJECT TO ANY

REVIEW. IN 2011, WE ENGAGED THE MERCER GROUP, EXPERTS IN COMPENSATION AND BENEFITS ANALYSIS, TO CONDUCT A GLOBAL REVIEW OF OUR PAY PRACTICES AND TO DEVELOP COMPETITIVE DOMESTIC AND INTERNATIONAL SALARY RANGES FOR POSTIONS WITHIN OUR AFFILIATES AND BRANCHES IN VARIOUS COUNTRIES. WE USED MERCER CONSULTING'S DATA ANALYSES TO IDENTIFY WHERE PAY ADJUSTMENTS MIGHT BE WARRANTED TO ENSURE THE APPROPRIATE LEVELS OF GLOBAL MARKET

COMPETITIVENESS. USING THESE RESULTS, WE DETERMINED SPECIFIC ACTION ON AN INDIVIDUAL BASIS. THE PROJECT RESULTED IN MARKET-RELATED ADJUSTMENTS

TO THE SALARIES OF THE EXECUTIVE VICE PRESIDENT, SENIOR VICE PRESIDENTS, VICE PRESIDENT OF FINANCE AND ADMINISTRATION/CFO, AND GENERAL COUNSEL.

#### FORM 990 REVIEW PROCESS

990, PAGE 6, SECTION B, LINE 11B, REVIEW AND APPROVAL OF FORM 990

THE VICE PRESIDENT OF FINANCE AND ADMINISTRATION/CFO INITIALLY REVIEWS

THE ORGANIZATION'S DRAFT FORM 990. THE OFFICE OF GENERAL COUNSEL,

INCLUDING THE GENERAL COUNSEL IN HER CAPACITY AS ATTORNEY AND AS

SECRETARY OF THE ORGANIZATION, REVIEWS THE DRAFT 990 WITH RESPECT TO ANY

QUESTIONS INVOLVING LEGAL MATTERS. THE DRAFT FORM 990 IS DISTRIBUTED TO

EACH OF THE ORGANIZATION'S OFFICERS AND DIRECTORS IN ADVANCE OF THE

FILING. EACH OFFICER AND DIRECTOR IS ASKED TO REVIEW THE DRAFT FORM 990,

AND RAISE ANY QUESTIONS OR COMMENTS. THE VICE PRESIDENT OF FINANCE AND

AMINISTRATION/CFO OVERSEES ANY REVISIONS BEFORE THE FINAL FORM 990 IS

FILED.

FOREIGN PAYROLL TAXES AND FRINGE BENEFITS

990, PAGE 10, PART IX, LINE 9, FOREIGN PAYROLL TAXES AND BENEFITS
GIVEN THE FACT THAT IN CERTAIN COUNTRIES IN WHICH RAINFOREST ALLIANCE

OPERATES PENSION PLAN CONTRIBUTIONS ARE MANDATORY, WE COMBINE PENSION CONTRIBUTIONS, PAYROLL TAXES AND OTHER EMPLOYEE BENEFITS IN LINE 9 - OTHER EMPLOYEE BENEFITS.

OTHER PROGRAM SERVICES DESCRIPTION AND HIGHLIGHTS -COMMUNICATION/EDUCATION 990, PAGE 2, PART III, LINE 4D (1 OF 2)

COMMUNICATIONS/EDUCATION

THE RAINFOREST ALLIANCE'S COMMUNICATIONS/ EDUCATION PROGRAM WORKS TO

PROMOTE THE WORK OF THE RAINFOREST ALLIANCE WORLDWIDE, AND TO DEVELOP AND

EXPAND OUR DISTINCTIVE AND INNOVATIVE LEARNING MATERIALS AND IMPLEMENT

OUR ENVIRONMENTAL EDUCATION CURRICULA AT ELEMENTARY SCHOOLS.

#### HIGHLIGHTS IN 2013 INCLUDE:

- THE RAINFOREST ALLIANCE ENGAGED 1,200 TEACHERS AND 16,800 STUDENTS IN NEW YORK, NEW JERSEY AND FLORIDA, AND AN ADDITION 112 TEACHERS AND 2,200 STUDENTS IN GUATEMALA, GHANA AND MEXICO.
- THE RAINFOREST ALLIANCE'S LEARNING SITE GATHERED 2.67 MILLION PAGE VIEWS IN 2013, BRINGING OUR LIFETIME TOTAL TO 17.3 MILLION VIEWS.
- OUR CLIMATE EDUCATOR GUIDE WAS ADAPTED FOR USE WITH COMMUNITIES IN

  OAXACA AND CHIAPAS, MEXICO, WHERE WE TRAINED COMMUNITY LEADERS, TEACHERS

  AND STUDENTS ABOUT THE IMPORTANT ROLE THEIR COMMUNITY AND LOCAL FORESTS

  PLAY IN CLIMATE CHANGE.
- IN SCHOOLS THROUGHOUT THE US, THE RAINFOREST ALLIANCE EMPOWERED

  STUDENTS TO PROTECT THEIR LOCAL ENVIRONMENT THROUGH ACTION PROJECTS SUCH

  AS RIVER CLEAN-UPS, RAIN BARRELS AND RECYCLING INITIATIVES.

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- INTERNATIONALLY, THE RAINFOREST ALLIANCE HELPED STUDENTS AND TEACHERS
BUILD SCHOOL VEGETABLE GARDENS, LEAD FOREST FIRE PREVENTION WALKS, AND
RECOGNIZE THE IMPORTANT ROLE THEIR COMMUNITIES PLAY IN PROTECTING
CRITICAL ECOSYSTEMS.

OTHER PROGRAM SERVICES DESCRIPTION AND HIGHLIGHTS - SUSTAINABLE TOURISM 990, PAGE 2, PART III, LINE 4D (2 OF 2)

SUSTAINABLE TOURISM

THE RAINFOREST ALLIANCE'S SUSTAINABLE TOURISM PROGRAM IS WORKING TO HELP
TOURISM ENTREPRENEURS CONSERVE THEIR ENVIRONMENTS AND CONTRIBUTE TO LOCAL
LIVELIHOODS. THE RAINFOREST ALLIANCE IS LEADING A GLOBAL EFFORT TO HELP
DEFINE, STANDARDIZE AND SCALE UP SUSTAINABLE TOURISM. PARTNERING WITH
INDUSTRY ASSOCIATIONS, NONPROFITS, AND GOVERNMENT AGENCIES, WE PROMOTE
HIGHER ENVIRONMENTAL AND SOCIAL STANDARDS FOR THE TOURISM INDUSTRY AND
GOVERNMENT TOURISM POLICY. WE HAVE BEEN WORKING WITH SMALL AND
MEDIUM-SIZED BUSINESSES, AS WELL AS INDIGENOUS AND COMMUNITY GROUPS IN
LATIN AMERICA, TO EDUCATE THEM ON THE OPPORTUNITIES THAT EXIST TO
INCORPORATE ON-SITE CONSERVATION MEASURES INTO THEIR OPERATIONS, THEREBY
MINIMIZING THEIR IMPACT ON LOCAL WILDLIFE AND LANDSCAPES.

HIGHLIGHTS IN 2013 INCLUDE:

-DURING 2013, THE RAINFOREST ALLIANCE EXPANDED ITS TRAINING AND TECHNICAL ASSISTANCE WORK WITH COMMUNITY-BASED TOURISM OPERATIONS IN MEXICO, ARGENTINA AND BRAZIL.

- THE CROSS-DIVISIONAL WORK AMONG TOURISM, MARKETS AND COMMUNICATIONS

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TRANSLATED INTO BETTER EXPOSURE FOR VERIFIED TOURISM OPERATIONS ACTIVELY INVOLVED IN OUR PROGRAM.

- DURING 2013, 156 COMPANIES IN MEXICO, GUATEMALA, BELIZE, NICARAGUA, COSTA RICA, ECUADOR, PERU, BRAZIL AND ARGENTINA BENEFITTED FROM OUR SUSTAINABLE TOURISM EXPERTISE. THIS INCLUDES 9 NEW COMPANIES IN JAMAICA, WHERE OUR TOURISM TEAM BEGAN WORK.

#### EXECUTIVE COMMITTEE

FORM 990, PART VI, QUESTION 1A

THE RAINFOREST ALLIANCE HAS AN EXECUTIVE COMMITTEE CONSISTING OF SEVEN DIRECTORS OF THE BOARD OF DIRECTORS (THE "BOARD"). PURSUANT TO THE BYLAWS, THE CHAIRMAN OF THE BOARD SERVES AS THE CHAIRMAN OF THE EXECUTIVE COMMITTEE. DURING THE TIME BETWEEN BOARD MEETINGS, THE EXECUTIVE COMMITTEE CAN EXERCISE ALL POWERS OF THE BOARD THAT MAY BE DELEGATED IN CONNECTION WITH THE MANAGEMENT OF THE BUSINESS AFFAIRS AND PROPERTY OF RAINFOREST ALLIANCE, EXCEPT AS RESTRICTED BY LAW OR THE CERTIFICATE OF INCORPORATION. THE EXECUTIVE COMMITTEE MEETS AT THE DISCRETION OF THE CHAIRMAN OF THE BOARD AND REPORTS ALL ACTIONS TO THE BOARD.

OTHER PROGRAM SERVICES DESCRIPTION - CLIMATE INITIATIVE FORM 990, PART III, LINE 4D - OTHER PROGRAM SERVICES CLIMATE INITIATIVE

- THE RAINFOREST ALLIANCE WORKS TO ADDRESS CLIMATE CHANGE BY AUDITING FOREST CARBON PROJECTS THAT SEQUESTER CARBON DIOXIDE AND REDUCE GHG

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EMISSIONS. AS OF JUNE 2013, WE HAVE VALIDATED AND/OR VERIFIED 46

DIFFERENT CARBON PROJECTS, SPANNING ACROSS 23 COUNTRIES AND ENCOMPASSING

5.4 MILLION ACRES (2.2 MILLION HECTARES). THIS HAS RESULTED IN VALIDATED

CARBON EMISSIONS REDUCTIONS OF 237,070,281 TCO2E AND VERIFIED EMISSION

REDUCTIONS OF 9,312,450 TCO2E-THE ANNUAL EQUIVALENT OF THE EMISSIONS OF

1.8 MILLION CARS. THE RAINFOREST ALLIANCE COMPLETED ITS FIRST CLIMATE

ACTION RESERVE (CAR) VERIFICATION, WHICH IS ALSO THE FIRST IMPROVED

FOREST MANAGEMENT (IFM) PROJECT REGISTERED WITH CAR OUTSIDE OF

CALIFORNIA.

- THE VALIDATION OF THE PAITER SURUI INDIGENOUS COMMUNITY-LED REDD+

  (REDUCED EMISSIONS FROM DEFORESTATION AND FOREST DEGRADATION) PROJECT IN

  BRAZIL WAS THE FIRST OF ITS KIND TO ACHIEVE BOTH VOLUNTARY CARBON

  STANDARD (VCS) AND CLIMATE COMMUNITY AND BIODIVERSITY (CCB) GOLD LEVEL

  VALIDATION.
- IN MADAGASCAR, THE MAKIRA REDD PROJECT WAS VALIDATED-A PROJECT THAT IS EXPECTED TO REDUCE OVER 38 MILLION TONS OF GHGS OVER THE COURSE OF ITS LIFETIME.
- ON DECEMBER 5, 2012 THE RAINFOREST ALLIANCE WAS APPROVED BY EXECUTIVE ORDER (H2-12-004) AS AN ACCREDITED OFFSET VERIFICATION BODY UNDER THE STATE OF CALIFORNIA AIR RESOURCES BOARD (ARB). THE CA ARB CAP & TRADE PROGRAM, INCLUDING COMPLIANCE OFFSETS, WENT INTO EFFECT IN JANUARY 2013 AS OF JUNE 30, 2013, 16 FARMS ACROSS COSTA RICA, ARGENTINA, BRAZIL AND GUATEMALA, CONSTITUTING 600 FARMING OPERATIONS, HAVE BEEN VERIFIED AGAINST THE SAN CLIMATE MODULE. THIS REPRESENTS OVER 40,000 ACRES (16,500) HECTARES OF CLIMATE-SMART AGRICULTURE.

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OTHER PROGRAM SERVICES DESCRIPTION - SPECIAL PROJECTS ICCA 2

FORM 990, PART III, LINE 4D - OTHER PROGRAM SERVICES

ICAA 2 (PART OF "SPECIAL PROJECTS")

THE RAINFOREST ALLIANCE'S ICAA 2 PROJECT WORKS TO CONSERVE BIODIVERSITY AND ENSURE SUSTAINABLE LIVELIHOODS BY SUPPORTING SUSTAINABLE LAND MANAGEMENT PRACTICES. THE ICAA2 PROJECT IS CROSS-CUTTING, INVOLVING THE SUSTAINABLE FORESTRY, AGRICULTURE AND TOURISM PROGRAMS OF THE RAINFOREST ALLIANCE. THE PROJECT SEEKS TO SUPPORT THE THREE BROADER OBJECTIVES OF THE ICAA 2 PROGRAM INCLUDING: A) REDUCE RATES OF DEFORESTATION AND BIODIVERSITY LOSS; B) ENHANCE EFFECTIVE PERFORMANCE IN KEY ASPECTS OF NATURAL RESOURCE GOVERNANCE; AND C) INCREASED LIVELIHOOD QUALITY AND SUSTAINABILITY. THE RAINFOREST ALLIANCE WORKS IN TWO DISTINCT LANDSCAPES: SUCUMBÍOS, ECUADOR AND CUSCO/MADRE DE DIOS, PERU.

#### NEW INITATIVES

PART III, PAGE 2, 2 - NEW INITIATIVES IN CURRENT YEAR M-REDD

THE GOVERNMENTS OF MEXICO AND THE UNITED STATES -- THROUGH ITS AGENCY FOR INTERNATIONAL DEVELOPMENT (USAID) -- SIGNED A MEMORANDUM OF UNDERSTANDING ON JANUARY 19, 2012, TO ESTABLISH THE CLIMATE CHANGE COOPERATION

MECHANISM THAT IS THE FRAMEWORK FOR THE MEXICO REDD+ (REDUCING EMISSIONS FROM DEFORESTATION AND FOREST DEGRADATION) PREPARATION PROGRAM -- A

FIVE-YEAR INITIATIVE AIMED AT SETTING SOLID CLIMATE CHANGE MITIGATION

POLICIES AND STRENGTHENING THOSE ALREADY IN PLACE. THE RAINFOREST

ALLIANCE IS A PARTICIPANT IN THE INITIATIVE.

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FOLLOW THE FROG

IN SEPTEMBER 2011, WE LAUNCHED THE FIRST RAINFOREST ALLIANCE WEEK, A SOCIAL MEDIA CAMPAIGN THAT EDUCATES CONSUMERS ON ENVIRONMENTAL SUSTAINABILITY AND ENCOURAGES THEM TO MAKE ENVIRONMENTALLY RESPONSIBLE PURCHASING DECISIONS BY "FOLLOWING THE FROG".

NEW PROGRAM - SUSTAINABLE FINANCE

FORM 990, PART III, QUESTION 2

SUSTAINABLE FINANCE

THE RAINFOREST ALLIANCE'S SUSTAINABLE FINANCE PROGRAM WAS ESTABLISHED IN ORDER TO SUPPORT ACCESS TO FINANCING BY SMALL— AND MEDIUM-SCALE FARMS AND FORESTRY ENTERPRISES WORKING TOWARD RAINFOREST ALLIANCE CERTIFICATION, AS WELL AS THOSE ALREADY CERTIFIED. PRODUCERS TYPICALLY NEED LOANS IN ORDER TO MAKE RENOVATIONS OR IMPROVEMENTS REQUIRED TO MEET THE STANDARD OF THE SUSTAINABLE AGRICULTURE NETWORK (SAN) OR THE FOREST STEWARDSHIP COUNCIL (FSC) AND HELP THEIR BUSINESSES GROW AND BECOME ECONOMICALLY SUSTAINABLE. THE RAINFOREST ALLIANCE HELPS THESE PRODUCERS IDENTIFY THEIR FINANCIAL NEEDS BY DRAFTING BORROWER PROFILES AND SUPPORTING THEM WITH TECHNICAL ASSISTANCE IN BUSINESS AND FINANCIAL MANAGEMENT. WE ALSO WORK TO EDUCATE FINANCIAL INSTITUTIONS ABOUT THE INVESTMENT NEEDS OF SUSTAINABLE PRODUCERS.

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FORM 8858 - FOREIGN DISREGARDED ENTITIES

FORM 8858

THE ORGANIZATION FILED FORM 8832 FOR DISREGARDED ENTITY STATUS WITH RESPECT TO IT'S FOREIGN SUBSIDIARIES. THE INTERNAL REVENUE SERVICE HAS APPROVED THE ELECTION FOR TREATMENT OF DISREGARDED ENTITY STATUS ON THE FOLLOWING ENTITES:

RAINFOREST ALLIANCE LTD - EIN # 98-1051106

RAINFOREST ALLIANCE - EIN # - 98-1051463

FOUNDATION RAINFOREST ALLIANCE - EIN # 98-1051394

THE ORGANIZATION DID NOT RECEIVE A DETERMINATION WITH RESPECT TO THE REMAINING FOREIGN SUBSIDIARIES. THE ORGANIZATION WILL CONTINUE TO TREAT THEM AS FOREIGN DISREGARDED ENTITIES AND FILE FORM 8858.

ATTACHMENT 1

FORM 990, PART III - PROGRAM SERVICE, LINE 4B

SUSTAINABLE AGRICULTURE -

THE SUSTAINABLE AGRICULTURE PROGRAM IS THE LEADING MODEL FOR
EFFECTIVE IMPLEMENTATION OF SOCIAL AND ENVIRONMENTAL BEST
MANAGEMENT PRACTICES. OUR GOAL IS TO PROMOTE SUSTAINABLE
AGRICULTURE WORLDWIDE THROUGH OUR INTERNATIONALLY CREDIBLE,
PROACTIVE AND RESPONSIVE CERTIFICATION SYSTEM THAT REMAINS
ACCESSIBLE TO LARGE AGRIBUSINESSES AND SMALL FARMERS ALIKE. IN THE
PURSUIT OF GLOBAL SUSTAINABLE AGRICULTURE, WE ARE COMMITTED TO
DEVELOPING OUR PROGRAM INTO THE LEADING MODEL FOR EFFECTIVE

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Name of the organization  ${\tt RAINFOREST\ ALLIANCE\ ,\ INC.}$ 

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ATTACHMENT 1 (CONT'D)

IMPLEMENTATION OF SOCIAL AND ENVIRONMENTAL BEST MANAGEMENT
PRACTICES. AS WE CONTINUE TO MAXIMIZE, DOCUMENT AND SHARE THE
CONSERVATION AND COMMUNITY BENEFITS OF OUR STANDARDS, WE HAVE
ENCOURAGED THE INCREASED DEMAND FOR SUSTAINABLE AGRICULTURE
PRODUCTS.

HIGHLIGHTS IN 2013 INCLUDE:

- THE TOTAL AREA OF FARMLAND UNDER RAINFOREST ALLIANCE

  CERTIFICATION INCREASED FROM 5.4 MILLION ACRES (2.2 MILLION HECTARES).
- OVER 11 MILLION PEOPLE NOW DIRECTLY BENEFIT FROM THE RAINFOREST ALLIANCE'S SUSTAINABLE AGRICULTURE EFFORTS, INCLUDING FARMERS, FARM WORKERS AND THEIR FAMILIES.
- HUNDREDS OF NEW COMPANIES BEGAN BUYING/SELLING RAINFOREST ALLIANCE CERTIFIED AGRICULTURAL PRODUCTS.
- THE RAINFOREST ALLIANCE CERTIFIED SEAL CAN BE SEEN IN OVER 120
  COUNTRIES AND HAS BEEN AWARDED TO FARMS GROWING NEARLY 40
  DIFFERENT CROPS, INCLUDING TEA, COCOA, PALM OIL, PEANUTS, VANILLA,
  ONIONS, BLACK PEPPER, CINNAMON AND BEEF.
- THE FIRST SPICE FARM RECEIVED RAINFOREST ALLIANCE CERTIFICATION.
- CERTIFIED TEA PRODUCTION INCREASED REACHING 13 PERCENT OF

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ATTACHMENT 1 (CONT'D)

GLOBAL PRODUCTION; CERTIFIED COCOA PRODUCTION GREW REACHING 10 PERCENT OF GLOBAL PRODUCTION; CERTIFIED COFFEE PRODUCTION GREW REACHING 4.5 PERCENT OF GLOBAL COFFEE PRODUCTION; AND THE WORLD'S

- 600 COFFEE, TEA AND COCOA FARMERS ARE NOW VERIFIED TO THE SAN CLIMATE MODULE (IN ADDITION TO BEING RAINFOREST ALLIANCE

FIRST CATTLE RANCH ACHIEVED RAINFOREST ALLIANCE CERTIFICATION.

CERTIFIED)

- THE RAINFOREST ALLIANCE'S ONLINE TRAINING PLATFORM FOR AGRICULTURAL TRAINERS AND FARMERS IS NOW AVAILABLE IN 6 LANGUAGES.

ATTACHMENT 2

FORM 990, PART III - PROGRAM SERVICE, LINE 4C

SUSTAINABLE FORESTRY (TREES)

- THE RAINFOREST ALLIANCE'S TREES PROGRAM FOCUSES ON (TR)AINING, (E)XTENSION, (E)NTERPRISES AND (S)OURCING ACTIVITIES. WE HELP COMMUNITIES AND SMALL AND MEDIUM ENTERPRISES (SMES) HARVEST AND PRODUCE FOREST PRODUCTS IN A SUSTAINABLE WAY AND SELL THEIR GOODS TO CONSCIENTIOUS CONSUMERS IN THE GLOBAL MARKETPLACE. THE RAINFOREST ALLIANCE HAS PIONEERED SUSTAINABLE FORESTRY ON A GLOBAL SCALE, HELPING TO MAKE WORKING FORESTS SUSTAINABLE AND - BY PROMOTING RESPONSIBLE MANAGEMENT - HELPING SUSTAIN AND ENHANCE THE LIVELIHOODS DERIVED FROM THEM.

HIGHLIGHTS IN 2013 INCLUDE:

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ATTACHMENT 2 (CONT'D)

- THE RAINFOREST ALLIANCE MAINTAINED ITS POSITION AS THE WORLD'S LARGEST CERTIFIER TO FOREST STEWARDSHIP COUNCIL (FSC) STANDARDS, INCREASING THE AREA OF CERTIFIED FORESTLANDS TO 189.3 MILLION ACRES (76.6 MILLION HECTARES) WORLDWIDE. THAT'S AN AREA THE SIZE OF TEXAS.
- AT THE CLOSE OF FISCAL YEAR 2013, THE RAINFOREST ALLIANCE HAD ISSUED 3,406 FSC CHAIN-OF-CUSTODY CERTIFICATES IN 78 COUNTRIES WITH CANADA AND CHINA CONTINUING TO DEMONSTRATE THE LARGEST REGIONAL GROWTH.
- DURING FISCAL YEAR 2013, THE RAINFOREST ALLIANCE'S TREES PROGRAM PROVIDED ASSISTANCE TO OVER 17 NEW SMALL- AND MEDIUM-SIZED COMMUNITY AND INDIGENOUS FORESTRY OPERATIONS IN 14 COUNTRIES, BENEFITTING 3,859 NEW FOREST-DEPENDENT HOUSEHOLDS, SPANNING AN ADDITIONAL 256,000 MILLION ACRES (104,000 HECTARES) AND PROTECTING 550 MORE MILES (850 KILOMETERS) OF FRESH WATER STREAMS.
- THE RAINFOREST ALLIANCE EXPANDED ITS SUSTAINABLE SOURCING WORK WITH MAJOR COMPANIES, INCLUDING A NEW COLLABORATION WITH EARTH SOURCE, THE WOOD BANK AND WOOD MASTER, AND ONGOING WORK WITH

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ATTACHMENT 2 (CONT'D)

STAPLES, GIBSON, ORIFLAME, ASDA, KINGFISHER SUBSIDIARY KOCTES, GLAXO SMITH KLINE AND MARKS & SPENCER.

- TREES GUATEMALA WON A FIVE-YEAR USAID GRANT OF US\$25 MILLION,
UNDER THE NAME "CLIMATE, NATURE AND COMMUNITIES IN GUATEMALA"

(CNCG), TO BE OPERATED BY A SIX-PARTNER, TREES-LED CONSORTIUM,
WHICH INCLUDES WWF AND TNC. CNCG IS THE RAINFOREST ALLIANCE'S

LARGEST GRANT EVER.

ATTACHMENT 3

| FORM 990, PART III, LINE 4D - OTHER PROGRAM SER | RM 990 | O, PART III, LINE 4D - OTHER PROGRAM | I SERVICES |
|---|--------|--------------------------------------|------------|
|---|--------|--------------------------------------|------------|

| DESCRIPTION              | GRANTS   | EXPENSES   | REVENUE |
|--------------------------|----------|------------|---------|
| SUSTAINABLE TOURISM      | 0        | 542,890.   | 89,743. |
| COMMUNICATIONS/EDUCATION | 12,822.  | 586,758.   | 0       |
| CLIMATE INITIATIVE       | 397,056. | 2,562,616. | 9,182.  |
| SPECIAL PROJECTS         | 543,210. | 2,369,198. | 0       |
| SUSTAINABLE FINANCE      | 0        | 238,948.   | 0       |
| TOTALS                   | 953,088. | 6,300,410. | 98,925. |

ATTACHMENT 4

FORM 990, PART V, LINE 4B - FOREIGN COUNTRIES

COSTA RICA

CANADA

BOLIVIA

**ECUADOR** 

GHANA

GUATEMALA

INDONESIA

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ATTACHMENT 4 (CONT'D)

FORM 990, PART V, LINE 4B - FOREIGN COUNTRIES

MEXICO

PERU

UNITED KINGDOM

ATTACHMENT 5

#### FORM 990, PART VI, LINE 17 - STATES

AL, AK, AR, CA, CO, CT,

FL, GA, HI, IL, KS, KY, ME, MD, MA, MI,

 $\mathtt{MN}, \mathtt{MS}, \mathtt{NH}, \mathtt{NJ}, \mathtt{NM}, \mathtt{NY}, \mathtt{NC}, \mathtt{ND}, \mathtt{OH}, \mathtt{OK}, \mathtt{OR}, \mathtt{PA},$ 

RI, SC, TN, UT, VA, WA, WV, WI,

ATTACHMENT 6

#### 990, PART VII- COMPENSATION OF THE FIVE HIGHEST PAID IND. CONTRACTORS

NAME AND ADDRESS DESCRIPTION OF SERVICES COMPENSATION

HOS MARCUS & KARIN SCHAEFER AB COMM. CONSULTANT 139,754.

TALLBACKSVÄGEN 2

DJURHAMN

SWEDEN

MINDSHIFT TECHNICAL CONSULTANT 150,012.

PO BOX 200105

PITTSBURGH, PA 15251-0105

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ATTACHMENT 6 (CONT'D)

990, PART VII- COMPENSATION OF THE FIVE HIGHEST PAID IND. CONTRACTORS

NAME AND ADDRESS DESCRIPTION OF SERVICES COMPENSATION

RELATIONS GESELLSCHAFT PR CONSULTANT 104,631.

MÖRFELDER LANDSTRAßE 72 60598

FRANKFURT AM MAIN

GERMANY

PRICEWATERHOUSE COOPERS, LLP CONSULTING 169,598.

P.O. BOX 7247-8001

PHILADELPHIA, PA 19170

VIC BARKIN CONSULTING 102,759.

290 JUNIPER STREET LOUISVILLE, CO 80027

ATTACHMENT 7

FORM 990, PART VIII - EXCLUDED CONTRIBUTIONS

DESCRIPTION AMOUNT

GALA 1,513,426.

TOTAL 1,513,426.

ATTACHMENT 8

FORM 990, PART VIII - FUNDRAISING EVENTS

GROSS DIRECT NET DESCRIPTION INCOME EXPENSES INCOME 83,200. 309,633. -226,433. GALA 25 ANNIVERSARY DINNER 100,000. 86,452. 13,548. 183,200. 396,085. -212,885. TOTALS

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ATTACHMENT 9

FORM 990, PART X - PREPAID EXPENSES AND DEFERRED CHARGES

BEGINNING ENDING

DESCRIPTION BOOK VALUE BOOK VALUE

PREPAID EXPENSES 457,332. 351,663.

TOTALS 457,332. 351,663.

ATTACHMENT 10

FORM 990, PART X - INVESTMENTS - PUBLICLY TRADED SECURITIES

BEGINNING ENDING COST

DESCRIPTION BOOK VALUE BOOK VALUE OR FMV

CORPORATE BONDS 919,861. 871,546. FMV

TOTALS 919,861. 871,546.

ATTACHMENT 11

FORM 990, PART X - SECURED MORTGAGES AND NOTES PAYABLE

LENDER: MACARTHUR FOUNDATION
ORIGINAL AMOUNT: 1,000,000.
DATE OF NOTE: 04/16/1999

MATURITY DATE: 06/30/2015

REPAYMENT TERMS: RECOVERABLE GRANT SUBJECT TO FORGIVENESS

PURPOSE OF LOAN: SUPPORTING RA CERT PROGRAM

LENDER: THE FORD FOUNDATION

ORIGINAL AMOUNT: 1,500,000.

DATE OF NOTE: 07/31/1998

MATURITY DATE: 06/30/2015

REPAYMENT TERMS: RECOVERABLE GRANT SUBJECT TO FORGIVENESS

PURPOSE OF LOAN: SUPPORT OF RA CERT PROGRAM

 BEGINNING BALANCE DUE
 1,012,050.

 ENDING BALANCE DUE
 668,250.

Schedule O (Form 990 or 990-EZ) 2012

| Schedule O (Form 990 or 990-EZ) 2012              | Page Z                             |
|---|------------------------------------|
| Name of the organization                          | Employer identification number     |
| RAINFOREST ALLIANCE, INC.                         | 13-3377893                         |
| TOTAL BEGINNING MORTGAGES AND OTHER NOTES PAYABLE | ATTACHMENT 11 (CONT'D)  1,686,750. |
| TOTAL ENDING MORTGAGES AND OTHER NOTES PAYABLE    | 1,113,750.                         |

RAINFOREST ALLIANCE, INC.

13-3377893

# SCHEDULE R (Form 990)

# **Related Organizations and Unrelated Partnerships**

OMB No. 1545-0047
2012

Department of the Treasury Internal Revenue Service ► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

Attach to Form 990.

See separate instructions.

Open to Public Inspection

Name of the organization
RAINFOREST ALLIANCE, INC.

Employer identification number
13-3377893

Part I Identification of Disregarded Entities (Complete if the organization answered "Yes" to Form 990, Part IV, line 33.)

| (a)<br>Name, address, and EIN (if applica | able) of disregarded entity |            | <b>(b)</b> Primary activity | (c) Legal domicile (state or foreign country) | (d)<br>Total income | (e)<br>End-of-year assets | (f) Direct controlling entity |
|---|-----------------------------|------------|-----------------------------|---|---------------------|---------------------------|-------------------------------|
| (1) RAINFOREST ALLIANCE MEXICO-AL         | IANCIA                      | 98-1051195 |                             |   |                     |                           |                               |
| PENSAMIENTOS #104 C.P. 68000              | OAXACA, MX                  |            | TREES                       | MX  | 2,302,543.          | 755,217.                  | RA                            |
| (2) RAINFOREST ALLIANCE CANADA            |                             | 98-1051454 |                             |   |                     |                           |                               |
|   | OTTAWA, ONTARIO             | CA K2P1A1  | RA CERT                     | CA  | 2,942,878.          | 1,095,383.                | RA                            |
| (3) FOUNDATION RAINFOREST ALLIANCE        | E                           | 98-1051394 |                             |   |                     |                           |                               |
| C/O LUCIANO 2, CENES DE LA VEG            | GRANADA, SP                 |            | INACTIVE                    | SP  | 0                   | 39,301.                   | RA                            |
| (4) SUSTAINABLE FARM INTERNATIONA         | L, LIMITADA                 | 98-1051467 |                             |   |                     |                           |                               |
| APARTADO 11029-1100                       | SAN JOSE, CS                |            | AGRICULTURE                 | CS  | 100,221.            | 46,491.                   | RA                            |
| (5) RAINFOREST ALLIANCE S R L             |                             | 98-1051465 |                             |   |                     |                           |                               |
| CALLE ASUNCION #180                       | SANTA CRUZ, BL              |            | RA CERT                     | BL  | 161,224.            | 69,786.                   | RA                            |
| (6) RAINFOREST ALLIANCE LTD               |                             | 98-1051166 |                             |   |                     |                           |                               |
| WARNFORD COURT 29 THROGMORTON             | LONDON, UK EC2              | N 2AT      | AGRICULTURE                 | UK  | 1,963,203.          | 125,767.                  | RA                            |

Part II Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.)

| (a) Name, address, and EIN of related organization | <b>(b)</b><br>Primary activity | (c) Legal domicile (state or foreign country) | (d)<br>Exempt Code section | (e) Public charity status (if section 501(c)(3)) | (f) Direct controlling entity | cont | (g)<br>512(b)(13)<br>trolled<br>tity? |
|--|--------------------------------|---|----------------------------|--|-------------------------------|------|---------------------------------------|
|  |                                |   |                            |  |                               | Yes  | No                                    |
| _(1)   |                                |   |                            |  |                               |      |                                       |
| (2)  |                                |   |                            |  |                               |      |                                       |
| _(3)   |                                |   |                            |  |                               |      |                                       |
| _(4)   |                                |   |                            |  |                               |      |                                       |
| _(5)   |                                |   |                            |  |                               |      |                                       |
| _(6)   |                                |   |                            |  |                               |      |                                       |
| _(7)   |                                |   |                            |  |                               |      |                                       |

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

RAINFOREST ALLIANCE, INC.

13-3377893

#### SCHEDULE R (Form 990)

# **Related Organizations and Unrelated Partnerships**

OMB No. 1545-0047
2012

Department of the Treasury Internal Revenue Service ► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

Attach to Form 990.

See separate instructions.

| Open to Public |  |
|----------------|--|
| Inspection     |  |

Name of the organization
RAINFOREST ALLIANCE, INC.

Employer identification number 13-3377893

| (a)                             |                  |   | (b)           | (c)                | (d)                       | (e)      | (f) |
|---------------------------------|------------------|---|---------------|--------------------|---------------------------|----------|-----|
| Name, address, and EIN (if app  | Primary activity | Legal domicile (state or foreign country) | Total income  | End-of-year assets | Direct controlling entity |          |     |
| (1) RAINFOREST ALLIANCE (GHANA) | !                | 98-1051463                                |               |                    |                           |          |     |
| HSE NO. 36 ABOTSI STREET        | EAST LEGON, ACCR | A, GH                                     | TREES/RA CERT | GH                 | 1,829,339.                | 121,897. | RA  |
| (2) PT RAINFOREST ALLIANCE      | !                | 98-1051106                                |               |                    |                           |          |     |
| PERTOKEN GRIYA ALAMANDA BLOK N  | BALI, ID 80234   |   | RA CERT/AG    | ID                 | 715,041.                  | 149,006. | RA  |
| (3) RAINFOREST ALLIANCE TRADING | !                | 98-1069583                                |               |                    |                           |          |     |
| 233 BROADWAY, 28TH FLOOR        |                  | 79  | INACTIVE      | UK                 | 0                         | 0        | RA  |
| _(4)                            |                  |   |               |                    |                           |          |     |
|                                 |                  |   |               |                    |                           |          |     |
|                                 |                  |   |               |                    |                           |          |     |

Part II Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.)

| (a)  Name, address, and EIN of related organization | <b>(b)</b><br>Primary activity | (c) Legal domicile (state or foreign country) | (d)<br>Exempt Code section | (e) Public charity status (if section 501(c)(3)) | (f)<br>Direct controlling<br>entity | Section 8 | ( <b>g)</b><br>512(b)(13)<br>trolled<br>tity? |
|---|--------------------------------|---|----------------------------|--|-------------------------------------|-----------|---|
|   |                                |   |                            |  |                                     | Yes       | No  |
| _(1)  |                                |   |                            |  |                                     |           |   |
| (2)   |                                |   |                            |  |                                     |           |   |
| _(3)  |                                |   |                            |  |                                     |           |   |
| _(4)  |                                |   |                            |  |                                     |           |   |
| _(5)  |                                |   |                            |  |                                     |           |   |
| _(6)  |                                |   |                            |  |                                     |           |   |
| _(7)  |                                |   |                            |  |                                     |           |   |

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

13-3377893

Schedule R (Form 990) 2012 Page 2 Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 Part III because it had one or more related organizations treated as a partnership during the tax year.) **(b)** Primary activity (e) Predominant (g) (h) (j) (k) Direct controlling Share of end-of-Name, address, and EIN of Lègal Share of total Code V-UBI Percentage General or Disproportionat income (related, related organization domicile entity income amount in box 20 year assets managing ownership allocations? unrelated, excluded from (state or of Schedule K-1 partner? foreign tax under sections 512-514) (Form 1065) country) Yes No Yes No (1)\_\_\_\_ (5) (7) **Identification of Related Organizations Taxable as a Corporation or Trust** (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.) Part IV (c) (g) (h) (i) Section Name, address, and EIN of related organization Type of entity Primary activity Direct controlling Legal domicile Share of total Share of Percen-512(b)(13) state or foreign (C corp, S corp, or income end-of-year assets controlled trust) country) ownership Yes No

13-3377893

Schedule R (Form 990) 2012

| Pa         | Transactions with Related Organizations (Complete if the organization answered "Ye                        | es" to Form 990, Pa    | rt IV, line 34, 35b, or 36. | )        |                        |        |
|------------|---|------------------------|-----------------------------|----------|------------------------|--------|
| Not        | e. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.                      |                        |                             |          | Y                      | res No |
| 1          | During the tax year, did the organization engage in any of the following transactions with one or more re |                        |                             |          |                        |        |
| а          | Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity              |                        |                             |          | 1a                     |        |
| b          | Gift, grant, or capital contribution to related organization(s)   |                        |                             |          | 1b                     |        |
| С          | Gift, grant, or capital contribution from related organization(s)   |                        |                             |          | 1c                     |        |
| d          | Loans or loan guarantees to or for related organization(s)  |                        |                             |          | 1d                     |        |
| е          | Loans or loan guarantees by related organization(s)   |                        |                             |          | 1e                     |        |
|            |   |                        |                             |          |                        |        |
| f          | Dividends from related organization(s)  |                        |                             |          | 1f                     |        |
| g          | Sale of assets to related organization(s)   |                        |                             |          | 1g                     |        |
| h          | Purchase of assets from related organization(s)   |                        |                             |          | 1h                     |        |
| i          | Exchange of assets with related organization(s)   |                        |                             |          | 1i                     |        |
| i          | Lease of facilities, equipment, or other assets to related organization(s)                                |                        |                             |          | 1j                     |        |
| •          |   |                        |                             |          |                        |        |
| k          | Lease of facilities, equipment, or other assets from related organization(s)                              |                        |                             |          | 1k                     |        |
| 1          | Performance of services or membership or fundraising solicitations for related organization(s)            |                        |                             |          | 11                     |        |
| m          | Performance of services or membership or fundraising solicitations by related organization(s)             |                        |                             |          | 1m                     |        |
| n          | Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)             |                        |                             |          | 1n                     |        |
| 0          | Sharing of paid employees with related organization(s)  |                        |                             |          | 10                     |        |
|            | 3 · para emperjese · · · · · · · · · · · · · · · · · ·  |                        |                             |          |                        |        |
| р          | Reimbursement paid to related organization(s) for expenses  |                        |                             |          | 1p                     |        |
| q          | Reimbursement paid by related organization(s) for expenses  |                        |                             |          | 1q                     |        |
| 7          |   |                        |                             |          |                        |        |
| r          | Other transfer of cash or property to related organization(s)   |                        |                             |          | 1r                     |        |
| s          | Other transfer of cash or property from related organization(s)   |                        |                             |          | 1s                     |        |
| 2          | If the answer to any of the above is "Yes," see the instructions for information on who must complete the |                        |                             |          | holds.                 | -      |
|            | (a)   | (b)                    | (c)                         |          | (d)                    |        |
|            | Name of other organization  | Transaction type (a-s) | Amount involved             | Method o | of deterr<br>nt involv |        |
|            |   | (ypo (d o)             |                             | dilloa   | 110 1111011            | , ou   |
|            |   |                        |                             |          |                        |        |
| <u>(1)</u> |   |                        |                             |          |                        |        |
|            |   |                        |                             |          |                        |        |
| (2)        |   |                        |                             |          |                        |        |
|            |   |                        |                             |          |                        |        |
| <u>(3)</u> |   |                        |                             |          |                        |        |
| (4)        |   |                        |                             |          |                        |        |
| (4)        |   |                        |                             |          |                        |        |
| (5)        |   |                        |                             |          |                        |        |
|            |   |                        |                             |          |                        |        |
| (6)        |   |                        |                             |          |                        |        |

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13-3377893

#### Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.) Part VI

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

| (a) Name, address, and EIN of entity | <b>(b)</b> Primary activity | (c) Legal domicile (state or foreign country) | (d) Predominant income (related, unrelated, excluded from tax under | Are all sec | partners<br>tion<br>c)(3)<br>ations? | (f)<br>Share of<br>total income | (g)<br>Share of<br>end-of-year<br>assets | Disprop | h)<br>ortionate<br>ations? | (i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065) | Gene<br>man | (j)<br>eral or<br>aging<br>tner? | (k)<br>Percentage<br>ownership |
|--------------------------------------|-----------------------------|---|---|-------------|--------------------------------------|---------------------------------|--|---------|----------------------------|---|-------------|----------------------------------|--------------------------------|
|                                      |                             |   | section 512-514)  | Yes         | No                                   |                                 |  | Yes     | No                         | (1 01111 1000)  | Yes         | No                               |                                |
| (1)                                  |                             |   |   |             |                                      |                                 |  |         |                            |   |             |                                  |                                |
| (2)                                  |                             |   |   |             |                                      |                                 |  |         |                            |   |             |                                  |                                |
| (3)                                  |                             |   |   |             |                                      |                                 |  |         |                            |   |             |                                  |                                |
| (4)                                  |                             |   |   |             |                                      |                                 |  |         |                            |   |             |                                  |                                |
| (5)                                  |                             |   |   |             |                                      |                                 |  |         |                            |   |             |                                  |                                |
| <u>(6)</u>                           |                             |   |   |             |                                      |                                 |  |         |                            |   |             |                                  |                                |
| (7)                                  |                             |   |   |             |                                      |                                 |  |         |                            |   |             |                                  |                                |
| (8)                                  |                             |   |   |             |                                      |                                 |  |         |                            |   |             |                                  |                                |
| (9)                                  |                             |   |   |             |                                      |                                 |  |         |                            |   |             |                                  |                                |
| (10)                                 |                             |   |   |             |                                      |                                 |  |         |                            |   |             |                                  |                                |
| (11)                                 |                             |   |   |             |                                      |                                 |  |         |                            |   |             |                                  |                                |
| (12)                                 |                             |   |   |             |                                      |                                 |  |         |                            |   |             |                                  |                                |
| (13)                                 |                             |   |   |             |                                      |                                 |  |         |                            |   |             |                                  |                                |
| (14)                                 |                             |   |   |             |                                      |                                 |  |         |                            |   |             |                                  |                                |
| (15)                                 |                             |   |   |             |                                      |                                 |  |         |                            |   |             |                                  |                                |
| (16)                                 |                             |   |   |             |                                      |                                 |  |         |                            |   |             |                                  |                                |

Schedule R (Form 990) 2012

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RAINFOREST ALLIANCE, INC. 13-3377893

Schedule R (Form 990) 2012

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#### Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions).

Form **8858** 

(Rev. December 2012)

# Information Return of U.S. Persons With Respect To Foreign Disregarded Entities

▶ Information about Form 8858 and its separate instructions is at www.irs.gov/form8858.

Department of the Treasury Information furnished for the foreign disregarded entity's annual accounting period (see Internal Revenue Service instructions) beginning 01/01/2012, and ending 12/31/2012

OMB No. 1545-1910

Attachment Sequence No. **140** 

Internal Revenue Service Filer's identifying number Name of person filing this return RAINFOREST ALLIANCE, INC. 13-3377893 Number, street, and room or suite no. (or P.O. box number if mail is not delivered to street address) 233 BROADWAY, 28TH FLOOR City or town, state, and ZIP code NEW YORK 10279 NY Filer's tax year beginning 07/01/2012 and ending 06/30/2013 Important: Fill in all applicable lines and schedules. All information must be in English. All amounts must be stated in U.S. dollars unless otherwise indicated. 1a Name and address of foreign disregarded entity RAINFOREST ALLIANCE MEXICO-ALIANCIA b(1) U.S. identifying number, if any PENSAMIENTOS #104, COLONIA REFORMA 98-1051195 CP68050 **b(2)** Refence ID number (see instructions) OAXACA 98-1051195A MEXICO d Date(s) of organization e Effective date as foreign c Country(ies) under whose laws organized and entity type under local tax law disregarded entity 06/15/2005 06/15/2005 MEXICO If benefits under a U.S. tax treaty were claimed with respect to Country in which principal business Principal business Functional currency income of the foreign disregarded entity, enter the treaty and activity is conducted activity MEXICO SUST. FORESTRY MEXICAN PESO Provide the following information for the foreign disregarded entity's accounting period stated above. Name, address, and identifying number of branch office or agent (if any) in Name and address (including corporate department, if applicable) of person(s) with custody of the books and records of the foreign disregarded entity, and the location of such books and records, if different RAINFOREST ALLIANCE, INC. C/O RICHARD RYAN RAINFOREST ALLIANCE MEXICO C/O - CLARA GARCIA 233 BROADWAY, 28TH FLOOR PENSAMIENTOS #104, COLONIA REFORMA NEW YORK NY 10279 OAXACA 13-3377893 MX For the tax owner of the foreign disregarded entity (if different from the filer) provide the following: a Name and address **b** Annual accounting period covered by the return (see instructions) c(1) U.S. identifying number, if any c(2) Reference ID number (see instructions) d Country under whose laws organized Functional currency For the direct owner of the foreign disregarded entity (if different from the tax owner) provide the following: a Name and address b Country under whose laws organized c U.S. identifying number, if any d Functional currency Attach an organizational chart that identifies the name, placement, percentage of ownership, tax classification, and country of organization of all entities in the chain of

ownership between the tax owner and the foreign disregarded entity, and the chain of ownership between the foreign disregarded entity and each entity in which the

For Paperwork Reduction Act Notice, see the separate instructions.

foreign disregarded entity has a 10% or more direct or indirect interest. See instructions.

| Form 8858 (Rev. 12 | -2012)                              | Page |
|--------------------|-------------------------------------|------|
| Schedule C         | Income Statement (see instructions) |      |

Important: Report all information in functional currency in accordance with U.S. GAAP. Also, report each amount in U.S. dollars translated from functional currency (using GAAP translation rules or the average exchange rate determined under section 989(b)). If the functional currency is the U.S. dollar, complete only the U.S. Dollars column. See instructions for special rules for foreign disregarded entities that use DASTM.

If you are using the average exchange rate (determined under section 989(b)), check the following box

| יי | rod are daing the average exchange rate (determined ander section 505(b)), check the folio | · v v 11 | ig box  |   |
|----|--|----------|---|---|
|    |  |          | Functional Currency                                 | U.S. Dollars                                |
| 1  | Gross receipts or sales (net of returns and allowances)                                    | 1        | 15,330,570.   | 1,165,149                                   |
|    | Cost of goods sold   |          |   |   |
| 3  | Gross profit (subtract line 2 from line 1)   |          | 15,330,570.   | 1,165,149                                   |
|    | Other income   |          |   |   |
|    | Total income (add lines 3 and 4)   |          | 15,330,570.   | 1,165,149                                   |
|    | Total deductions   |          | 13,480,791.   | 1,024,563                                   |
|    | Other adjustments  |          | -147,367.   | -11,200                                     |
| 8  | Net income (loss) per books  |          | 1,702,415.  | 129,386                                     |
|    | chedule C-1 Section 987 Gain or Loss Information   |          |   |   |
|    |  |          | (a) Amount stated in functional currency of foreign | (b) Amount stated in functional currency of |

| 2 | Section 987 gain (loss) of recipient 2   |     |    |
|---|--|-----|----|
|   |  | Yes | No |
| 3 | Were all remittances from the foreign disregarded entity treated as made to the direct owner?              |     |    |
| 4 | Did the tax owner change its method of accounting for section 987 gain or loss with respect to remittances |     |    |
|   | from the foreign disregarded entity during the tax year?   |     |    |

#### Balance Sheet Schedule F

Important: Report all amounts in U.S. dollars computed in functional currency and translated into U.S. dollars in accordance with U.S. GAAP. See instructions for an exception for foreign disregarded entities that use DASTM.

Remittances from the foreign disregarded entity

|   | Assets                               |   | (a) Beginning of annual accounting period | (b)<br>End of annual<br>accounting period |
|---|--------------------------------------|---|---|---|
| 1 | Cash and other current assets        | 1 | 832,583                                   | 1,051,194.                                |
| 2 | Other assets                         | 2 | 12,401                                    | 68,695.                                   |
| 3 | Total assets                         | 3 | 844,984                                   | 1,119,889.                                |
|   | Liabilities and Owner's Equity       |   |   |   |
| 4 | Liabilities                          | 4 | 251,328                                   | 351,637.                                  |
| 5 | Owner's equity                       | 5 | 593,656                                   | 768,252.                                  |
| 6 | Total liabilities and owner's equity | 6 | 844,984                                   | 1,119,889.                                |

#### Schedule G Other Information Yes No During the tax year, did the foreign disregarded entity own an interest in any trust? Χ During the tax year, did the foreign disregarded entity own at least a 10% interest, directly or indirectly, in any foreign partnership? Χ Answer the following question only if the foreign disregarded entity made its election to be treated as disregarded from its owner during the tax year: Did the tax owner claim a loss with respect to stock or debt of the foreign disregarded entity as a result of the election? If the interest in the foreign disregarded entity is a separate unit under Reg. 1.1503(d)-1(b)(4) or part of a combined separate unit under Reg. 1.1503(d)-1(b)(4)(ii) does the separate unit or combined separate unit have a dual consolidated loss as defined in Reg. 1.1503(d)-1(b)(5)(ii)? If "Yes," enter the amount of the dual consolidated loss ▶ \$ Answer question 5a.

| Form 885 | 58 (Rev. 12-2012)  |     | Page 3    |
|----------|--|-----|-----------|
| Sche     | edule G Other Information (continued)  | Yes | No        |
| 5a       | Was any portion of the dual consolidated loss in question 4 taken into account in computing consolidated   |     |           |
|          | taxable income for the year? If "Yes," go to 5b. If "No," skip 5b and 5c   |     |           |
| b        | Was this a permitted domestic use of the dual consolidated loss under Reg. 1.1503(d)-6? If "Yes," see  |     |           |
|          | instructions and skip 5c. If "No," go to 5c  |     |           |
| С        | If this was not a permitted domestic use, was the dual consolidated loss used to compute consolidated  |     |           |
|          | taxable income as provided under Reg.1.1503(d)-4?  |     |           |
|          | If "Yes," enter the separate unit's contribution to the cumulative consolidated taxable income ("cumulative  |     |           |
|          | register") as of the beginning of the tax year   \$ See instructions.  |     |           |
| 6        | During the tax year, did the foreign disregarded entity pay or accrue any foreign tax that was disqualified  |     |           |
|          | for credit under section 901(m)?   |     | X         |
| 7        | During the tax year, did the foreign disregarded entity pay or accrue foreign taxes to which section 909   |     |           |
|          | applies, or treat foreign taxes that were previously suspended under section 909 as no longer suspended?   |     | X         |
| 8        | Answer the following question only if the tax owner of the foreign disregarded entity is a controlled foreign  |     |           |
|          | corporation (CFC): Were there any intracompany transactions between the foreign disregarded entity and   |     |           |
|          | the CFC or any other branch of the CFC during the tax year, in which the foreign disregarded entity acted as a manufacturing, selling, or purchasing branch? |     |           |
| Sche     | edule H Current Earnings and Profits or Taxable Income (see instructions)  |     |           |
| Import   | tant: Enter the amounts on lines 1 through 6 in functional currency.   |     |           |
| 1        | Current year net income or (loss) per foreign books of account   | 1   | ,702,415. |
| 2        | Total net additions2   |     |           |
| 3        | Total net subtractions   |     |           |
| 4        | Current earnings and profits (or taxable income - see instructions) (line 1 plus line 2 minus line 3) 4  | 1   | ,702,415. |
| 5        | DASTM gain or loss (if applicable)   |     |           |
| 6        | Combine lines 4 and 5  | 1   | ,702,415. |
| 7        | Current earnings and profits (or taxable income) in U.S. dollars (line 6 translated at the average   |     |           |
|          | exchange rate determined under section 989(b) and the related regulations (see instructions))  |     | 129,386.  |
|          | Enter exchange rate used for line 7 \(\bigs\)  |     |           |

Form **8858** 

(Rev. December 2012)

# Information Return of U.S. Persons With Respect **To Foreign Disregarded Entities**

▶ Information about Form 8858 and its separate instructions is at www.irs.gov/form8858.

Information furnished for the foreign disregarded entity's annual accounting period (see Department of the Treasury

OMB No. 1545-1910

Attachment Sequence No. 140

| Internal Revenue Service Instructions) Deginning 0 / / 0 1  | / 2012 , all                 | d ending 00  | /30/2013                                  |                              |  |  |  |
|---|------------------------------|--|---|------------------------------|--|--|--|
| Name of person filing this return   |                              |  |   |                              | Filer's identifying number                                       |  |  |
| RAINFOREST ALLIANCE, INC.   |                              |  |   |                              | 13-3377893   |  |  |
| Number, street, and room or suite no. (or P.O. box number if mail is  | not delivered to street addr | ess)   |   |                              |  |  |  |
| 233 BROADWAY, 28TH FLOOR  |                              |  |   |                              |  |  |  |
| City or town, state, and ZIP code   |                              |  |   |                              |  |  |  |
| NEW YORK  | NY 1027                      | 9  |   |                              |  |  |  |
| Filer's tax year beginning 07/01/2012   |                              | , and ending   | 06/30/20                                  | 013                          |  |  |  |
| Important: Fill in all applicable lines and schee<br>U.S. dollars unless otherwise indica   |                              | on <b>must</b> be  | in English. Al                            | l amoun                      | ts <b>must</b> be stated in                                      |  |  |
| 1a Name and address of foreign disregarded entity RAINFOR   |                              | ANADA  |   | <b>b(1)</b> U.S              | . identifying number, if any                                     |  |  |
| 285 MCLEOD STREET   |                              |  |   |                              | 98-1051454   |  |  |
| OTTAWA ONTARIO  | K2P1A                        | 1  |   | b(2) Refe                    | ence ID number (see instructions)                                |  |  |
| CANADA  |                              |  |   | 98-10514                     | 54A  |  |  |
| c Country(ies) under whose laws organized and entity type under   | r local tax law              |  | d Date(s) of orga                         | anization                    | e Effective date as foreign disregarded entity                   |  |  |
| CANADA  |                              |  | 02/26/200                                 | 19                           | 02/26/2009   |  |  |
| f If benefits under a U.S. tax treaty were claimed with respect to  | g Country in which prin      | cipal business   | h Principal busin                         |                              | i Functional currency  |  |  |
| income of the foreign disregarded entity, enter the treaty and article number   | activity is conducted        | o.pa. baooo  | activity                                  |                              |  |  |  |
|   | CANADA                       |  | CERTIFICA                                 | TION                         | CANADIAN DOLLAR  |  |  |
| 2 Provide the following information for the foreign disregarded e   |                              |  |   |                              |  |  |  |
| <ul> <li>a Name, address, and identifying number of branch office or ager<br/>the United States</li> <li>RAINFOREST ALLIANCE, INC. C/O RICHAR</li> <li>233 BROADWAY, 28TH FLOOR</li> </ul>        | RD RYAN R                    | b Name and address (including corporate department, if applicable) of person(s) with custody of the books and records of the foreign disregarded entity, and the location of such books and records, if different  RAINFOREST ALLIANCE CAN C/O SUSANAH LEHMANN  285 MCLEOD STREET K2P1A1 |   |                              |  |  |  |
| NEW YORK NY 10279   |                              | OTTAWA   |   |                              |  |  |  |
| 13-3377893  |                              | ONTARIO CA   |   |                              |  |  |  |
| 3 For the tax owner of the foreign disregarded entity (if differen  |                              |  | 7   |                              |  |  |  |
| a Name and address  |                              |  | inting period covere                      | ed by the re                 | turn (see instructions)  |  |  |
| Trains and dualous  | ~                            | 7  | g polica cover                            | ou 2,oo                      | tum (see mendedens)  |  |  |
|   | c                            | (1) U.S. identif   | ying number, if any                       |                              |  |  |  |
|   |                              | (2) Peference  | ID number (see instr                      | ructions)                    |  |  |  |
|   | ۱                            | (2) Reference  | ib number (see insti                      | iuctions)                    |  |  |  |
|   | d                            | Country unde   | er whose laws organi                      | ized                         | e Functional currency  |  |  |
|   |                              |  |   |                              |  |  |  |
| 4 For the direct owner of the foreign disregarded entity (if differ   | rent from the tax owner) pro | ovide the followin   | g:  |                              | I .  |  |  |
| a Name and address  | b                            | Country unde   | er whose laws organi                      | ized                         |  |  |  |
|   |                              |  |   |                              |  |  |  |
|   |                              |  |   |                              |  |  |  |
|   |                              |  |   |                              |  |  |  |
|   | С                            | U.S. identifyir  | g number, if any                          |                              | d Functional currency  |  |  |
|   |                              |  |   |                              |  |  |  |
| 5 Attach an organizational chart that identifies the name, place<br>ownership between the tax owner and the foreign disregarde<br>foreign disregarded entity has a 10% or more direct or indirect | d entity, and the chain of c | rship, tax classifi<br>wnership betwee   | cation, and country on the foreign disreg | of organizat<br>arded entity | ion of all entities in the chain of and each entity in which the |  |  |

For Paperwork Reduction Act Notice, see the separate instructions.

| Form         | 8858 (Rev. 12-2012)   |                           |  |                             | Page 2                                 |
|--------------|---|---------------------------|--|-----------------------------|--|
|              | nedule C Income Statement (see instructions)  |                           |  |                             | i age <u>z</u>                         |
| lmp<br>dolla | ortant: Report all information in functional currency in accordance with U.S. GAAP. Also are translated from functional currency (using GAAP translation rules or the average excition 989(b)). If the functional currency is the U.S. dollar, complete only the U.S. Dollars cial rules for foreign disregarded entities that use DASTM. but are using the average exchange rate (determined under section 989(b)), check the follows: | o, ro<br>har<br>co<br>wir | eport each ar<br>nge rate dete<br>llumn. See in<br>ng box              | nount<br>rminec<br>structio | in U.S.<br>I under<br>ons for          |
|              |   |                           | Functional Currency  |                             | ollars                                 |
| 1            | Gross receipts or sales (net of returns and allowances)   | 1                         | 2,956,121.   | 2,                          | 942,878.                               |
| 2            | Cost of goods sold  | 2                         |  |                             |  |
| 3            | Gross profit (subtract line 2 from line 1)  | 3                         | 2,956,121.   | 2,                          | 942,878.                               |
| 4            | Other income  | 4                         |  |                             |  |
| 5            | Total income (add lines 3 and 4)  | 5                         | 2,956,121.   | 2,                          | 942,878.                               |
| 6            | Total deductions  | 6                         | 3,309,056.   | 3,:                         | 294,232.                               |
| 7            | Other adjustments   | 7                         |  |                             |  |
| 8            | Net income (loss) per books   | 8                         | -352,935.  | =;                          | 351,354.                               |
| Sch          | nedule C-1 Section 987 Gain or Loss Information   |                           |  |                             |  |
|              |   |                           | (a) Amount stated in functional currency of foreign disregarded entity | Amount<br>func<br>curre     | stated in<br>tional<br>ncy of<br>pient |
| 1            | Remittances from the foreign disregarded entity   | 1                         |  |                             |  |
| 2            | Section 987 gain (loss) of recipient  | 2                         |  |                             |  |
| _            |   |                           |  | Yes                         | No                                     |
| 3<br>4       | Were all remittances from the foreign disregarded entity treated as made to the direct owner?  Did the tax owner change its method of accounting for section 987 gain or loss with respect to re from the foreign disregarded entity during the tax year?   | mit                       | tances   |                             |  |
|              | edule F Balance Sheet   |                           |  |                             |  |
|              | ortant: Report all amounts in U.S. dollars computed in functional currency and translated ordance with U.S. GAAP. See instructions for an exception for foreign disregarded entities  |                           |  |                             |  |
|              | Assets  |                           | (a) Beginning of annual accounting period                              | End of account              | <b>b)</b><br>f annual<br>ing period    |
| 1            | Cash and other current assets   | 1                         | 1,733,247  | 1,                          | 095,383                                |
| 2            | Other assets  | 2                         |  |                             |  |
| 3            | Total assets  | 3                         | 1,733,247  | 1,                          | 095,383                                |
|              | Liabilities and Owner's Equity  |                           |  |                             |  |
| 4            | Liabilities   | 4                         | 1,472,685  | 1.                          | 356,002                                |
| 5            | Owner's equity  | 5                         | 260,562  |                             | 260,619                                |
| •            | · 🚅 - · · · · · · · · · · · · · · · · · ·   | ٿ                         | 200,502  |                             | ,                                      |

|    | Assets                               |   | accounting period | accounti | ing period |
|----|--------------------------------------|---|-------------------|----------|------------|
| 1  | Cash and other current assets        | 1 | 1,733,247         | 1,       | 095,383.   |
| 2  | Other assets                         | 2 |                   |          |            |
| 3  | Total assets                         | 3 | 1,733,247         | 1,       | 095,383.   |
|    | Liabilities and Owner's Equity       |   |                   |          |            |
| 4  | Liabilities                          | 4 | 1,472,685         | 1,       | 356,002.   |
| 5  | Owner's equity                       | 5 | 260,562           | _        | 260,619.   |
| 6  | Total liabilities and owner's equity | 6 | 1,733,247         | 1,       | 095,383.   |
| Sc | hedule G Other Information           |   |                   |          |            |
|    |                                      |   |                   | Vac      | No         |

|   |   | Yes | No |
|---|---|-----|----|
| 1 | During the tax year, did the foreign disregarded entity own an interest in any trust?   |     | X  |
| 2 | During the tax year, did the foreign disregarded entity own at least a 10% interest, directly or indirectly, in   |     |    |
|   | any foreign partnership?  |     | X  |
| 3 | Answer the following question only if the foreign disregarded entity made its election to be treated as   |     |    |
|   | disregarded from its owner during the tax year: Did the tax owner claim a loss with respect to stock or   |     |    |
|   | debt of the foreign disregarded entity as a result of the election?   |     |    |
| 4 | If the interest in the foreign disregarded entity is a separate unit under Reg. 1.1503(d)-1(b)(4) or part of a combined separate unit under Reg. 1.1503(d)-1(b)(4)(ii) does the separate unit or combined separate unit |     |    |
|   | have a dual consolidated loss as defined in Reg. 1.1503(d)-1(b)(5)(ii)?  If "Yes," enter the amount of the dual consolidated loss ▶ \$ Answer question 5a.  |     |    |
|   | Allower question od.  |     |    |

| Form 885      | 58 (Rev. 12-2012)  |     | Page 3    |
|---------------|--|-----|-----------|
| Sche          | edule G Other Information (continued)  | Yes | No        |
| 5a            | Was any portion of the dual consolidated loss in question 4 taken into account in computing consolidated   |     |           |
|               | taxable income for the year? If "Yes," go to 5b. If "No," skip 5b and 5c   |     |           |
| b             | Was this a permitted domestic use of the dual consolidated loss under Reg. 1.1503(d)-6? If "Yes," see  |     |           |
|               | instructions and skip 5c. If "No," go to 5c  |     |           |
| С             | If this was not a permitted domestic use, was the dual consolidated loss used to compute consolidated  |     |           |
|               | taxable income as provided under Reg.1.1503(d)-4?  |     |           |
|               | If "Yes," enter the separate unit's contribution to the cumulative consolidated taxable income ("cumulative  |     |           |
|               | register") as of the beginning of the tax year 🕨 \$ See instructions.  |     |           |
| 6             | During the tax year, did the foreign disregarded entity pay or accrue any foreign tax that was disqualified  |     |           |
|               | for credit under section 901(m)?   |     | X         |
| 7             | During the tax year, did the foreign disregarded entity pay or accrue foreign taxes to which section 909   |     |           |
|               | applies, or treat foreign taxes that were previously suspended under section 909 as no longer suspended?   |     | X         |
| 8             | Answer the following question only if the tax owner of the foreign disregarded entity is a controlled foreign  |     |           |
|               | corporation (CFC): Were there any intracompany transactions between the foreign disregarded entity and   |     |           |
|               | the CFC or any other branch of the CFC during the tax year, in which the foreign disregarded entity acted as a manufacturing, selling, or purchasing branch? |     |           |
| Sche          | edule H Current Earnings and Profits or Taxable Income (see instructions)  |     |           |
| <b>Import</b> | tant: Enter the amounts on lines 1 through 6 in functional currency.   |     |           |
| 1             | Current year net income or (loss) per foreign books of account   |     | -352,935. |
| 2             | Total net additions2   |     |           |
| 3             | Total net subtractions   |     |           |
| 4             | Current earnings and profits (or taxable income - see instructions) (line 1 plus line 2 minus line 3) 4  |     | -352,935. |
| 5             | DASTM gain or loss (if applicable)   |     |           |
| 6             | Combine lines 4 and 5  |     | -352,935. |
| 7             | Current earnings and profits (or taxable income) in U.S. dollars (line 6 translated at the average   |     |           |
|               | exchange rate determined under section 989(b) and the related regulations (see instructions))  |     | -351,354. |
|               | Enter exchange rate used for line 7 \(\bigstar\)   |     |           |

Form **8858** 

(Rev. December 2012)

# Information Return of U.S. Persons With Respect To Foreign Disregarded Entities

▶ Information about Form 8858 and its separate instructions is at www.irs.gov/form8858.

Information furnished for the foreign disregarded entity's annual accounting period (see

OMB No. 1545-1910

Attachment Sequence No. **140** 

, and ending 06/30/2013instructions) beginning 07/01/2012 Internal Revenue Service Filer's identifying number Name of person filing this return RAINFOREST ALLIANCE, INC. 13-3377893 Number, street, and room or suite no. (or P.O. box number if mail is not delivered to street address) 233 BROADWAY, 28TH FLOOR City or town, state, and ZIP code NEW YORK 10279 NY Filer's tax year beginning 07/01/2012 and ending 06/30/2013 Important: Fill in all applicable lines and schedules. All information must be in English. All amounts must be stated in U.S. dollars unless otherwise indicated. 1a Name and address of foreign disregarded entity FOUNDATION RAINFOREST ALLIANCE b(1) U.S. identifying number, if any MUNTANER, 261-3 981051394 BARCELONA 08021 b(2) Refence ID number (see instructions) 98-1051394A SPAIN d Date(s) of organization e Effective date as foreign c Country(ies) under whose laws organized and entity type under local tax law disregarded entity 04/29/2010 04/29/2010 SPAIN If benefits under a U.S. tax treaty were claimed with respect to Country in which principal business Principal business Functional currency income of the foreign disregarded entity, enter the treaty and activity is conducted activity SPAIN TNACTIVE EURO Provide the following information for the foreign disregarded entity's accounting period stated above. Name, address, and identifying number of branch office or agent (if any) in Name and address (including corporate department, if applicable) of person(s) with custody of the books and records of the foreign disregarded entity, and the location of such books and records, if different RAINFOREST ALLIANCE, INC. C/O RICHARD RYAN FOUNDATION RAINFOREST ALLIANCE C/O TONI PRATT 233 BROADWAY, 28TH FLOOR C/O GLOBAL ABOGADOS, MUNTANER 261-3 08021 NEW YORK NY 10279 BARCELONA 13-3377893 SP For the tax owner of the foreign disregarded entity (if different from the filer) provide the following: Annual accounting period covered by the return (see instructions) c(1) U.S. identifying number, if any c(2) Reference ID number (see instructions) d Country under whose laws organized Functional currency For the direct owner of the foreign disregarded entity (if different from the tax owner) provide the following: a Name and address b Country under whose laws organized

Attach an organizational chart that identifies the name, placement, percentage of ownership, tax classification, and country of organization of all entities in the chain of ownership between the tax owner and the foreign disregarded entity, and the chain of ownership between the foreign disregarded entity and each entity in which the foreign disregarded entity has a 10% or more direct or indirect interest. See instructions.

c U.S. identifying number, if any

For Paperwork Reduction Act Notice, see the separate instructions.

Form **8858** (Rev. 12-2012)

d Functional currency

| Sc                                | hedule C Income Statement (see instructions)  |                            |   |                             |   |
|-----------------------------------|---|----------------------------|---|-----------------------------|---|
| Imp<br>dolla<br>sec               | portant: Report all information in functional currency in accordance with U.S. GAAP. Also lars translated from functional currency (using GAAP translation rules or the average exception 989(b)). If the functional currency is the U.S. dollar, complete only the U.S. Dollars icial rules for foreign disregarded entities that use DASTM.   | o, re<br>han<br>co         | eport each an<br>ige rate detei<br>lumn. See ins  | nount<br>rmined<br>structio | in U.S.<br>under<br>ons for                         |
| If vo                             | ou are using the average exchange rate (determined under section 989(b)), check the follo   | win                        | a box   |                             | X   |
|                                   |   |                            | Functional Currency   | U.S. D                      |   |
| 1                                 | Gross receipts or sales (net of returns and allowances)   | 1                          | -   |                             |   |
| 2                                 |   | 2                          |   |                             |   |
| 3                                 | Cost of goods sold Gross profit (subtract line 2 from line 1)   | 3                          |   |                             |   |
|                                   |   | 4                          |   |                             |   |
| 4                                 | Other income  | -                          |   |                             |   |
| 5                                 | Total income (add lines 3 and 4)  | 5                          |   |                             |   |
| 6                                 | Total deductions  | 6                          |   |                             |   |
| 7                                 | Other adjustments   | 7                          |   |                             |   |
| 8                                 | Net income (loss) per books   | 8                          |   |                             |   |
| SC                                | hedule C-1 Section 987 Gain or Loss Information   |                            | (a)   | (b                          |   |
|                                   |   |                            | Amount stated in  | Amount                      | stated in   |
|                                   |   |                            | functional currency of foreign  | funct<br>currer             |   |
|                                   |   |                            | disregarded entity  | recip                       | pient   |
| 1                                 | Remittances from the foreign disregarded entity   | 1                          |   |                             |   |
| 2                                 | Section 987 gain (loss) of recipient  | 2                          |   |                             |   |
|                                   |   |                            |   | Yes                         | No  |
| 3                                 | Were all remittances from the foreign disregarded entity treated as made to the direct owner?   |                            |   |                             |   |
| 4                                 | Did the tax owner change its method of accounting for section 987 gain or loss with respect to re   | mitt                       | ances   |                             |   |
|                                   | from the foreign disregarded entity during the tax year?  |                            |   |                             |   |
| Scl                               | hedule F Balance Sheet  |                            |   |                             |   |
| Imp                               | portant: Report all amounts in U.S. dollars computed in functional currency and translated  | into                       | U.S. dollars  | in                          |   |
| acc                               | cordance with U.S. GAAP. See instructions for an exception for foreign disregarded entities   | the                        |   | • •                         |   |
|                                   |   | uic                        | nt use DASTM  | i.                          |   |
|                                   |   | uie                        |   | ! <u>.</u><br>(i            | o)  |
| 1                                 | Assets  | uic                        | (a) Beginning of annual accounting period   | (i<br>End of                | annual<br>ng period                                 |
|                                   |   |                            | (a)<br>Beginning of annual  | (i<br>End of                | annual<br>ng period                                 |
| 2                                 | Cash and other current assets   | 1                          | (a)<br>Beginning of annual  | (i<br>End of                | annual  |
| 2                                 | Cash and other current assets Other assets  | 1 2                        | (a)<br>Beginning of annual  | (i<br>End of                | annual<br>ng period<br>39,301                       |
| _                                 | Cash and other current assets   | 1                          | (a)<br>Beginning of annual  | (i<br>End of                | annual<br>ng period                                 |
| _                                 | Cash and other current assets Other assets  | 1 2                        | (a)<br>Beginning of annual  | (i<br>End of                | annual<br>ng period<br>39,301                       |
| 3                                 | Cash and other current assets Other assets Total assets  Liabilities and Owner's Equity   | 1 2 3                      | (a)<br>Beginning of annual  | (i<br>End of                | annual<br>ng period<br>39,301                       |
| 3                                 | Cash and other current assets Other assets Total assets  Liabilities and Owner's Equity  Liabilities  | 1 2 3                      | (a)<br>Beginning of annual  | (i<br>End of                | 39,301<br>39,301                                    |
| 3<br>4<br>5                       | Cash and other current assets Other assets Total assets  Liabilities and Owner's Equity  Liabilities Owner's equity   | 1 2 3                      | (a)<br>Beginning of annual  | (i<br>End of                | 39,301<br>39,301                                    |
| 3<br>4<br>5<br>6                  | Cash and other current assets Other assets Total assets  Liabilities and Owner's Equity  Liabilities Owner's equity Total liabilities and owner's equity  | 1 2 3                      | (a)<br>Beginning of annual  | (i<br>End of                | 39,301<br>39,301                                    |
| 3<br>4<br>5<br>6                  | Cash and other current assets Other assets Total assets  Liabilities and Owner's Equity  Liabilities Owner's equity   | 1 2 3                      | (a)<br>Beginning of annual  | End of accounti             | annual ng period 39,301. 39,301. 39,301. 39,301.    |
| 3<br>4<br>5<br>6<br>Scl           | Cash and other current assets Other assets Total assets  Liabilities and Owner's Equity  Liabilities Owner's equity Total liabilities and owner's equity  hedule G Other Information  | 1<br>2<br>3<br>4<br>5<br>6 | (a) Beginning of annual accounting period   | (i<br>End of                | annual ng period 39,301. 39,301. 39,301. 39,301. No |
| 3<br>4<br>5<br>6<br>Sc            | Cash and other current assets Other assets Total assets  Liabilities and Owner's Equity  Liabilities Owner's equity Total liabilities and owner's equity  hedule G Other Information  During the tax year, did the foreign disregarded entity own an interest in any trust?   | 1<br>2<br>3<br>4<br>5<br>6 | (a) Beginning of annual accounting period   | End of accounti             | annual ng period 39,301. 39,301. 39,301. 39,301.    |
| 3<br>4<br>5<br>6<br>Scl           | Cash and other current assets Other assets Total assets  Liabilities and Owner's Equity  Liabilities Owner's equity Total liabilities and owner's equity  hedule G Other Information  During the tax year, did the foreign disregarded entity own an interest in any trust?  During the tax year, did the foreign disregarded entity own at least a 10% interest, directly  | 1<br>2<br>3<br>4<br>5<br>6 | Beginning of annual accounting period   | End of accounti             | annual ng period 39,301 39,301 39,301 39,301 X      |
| 3<br>4<br>5<br>6<br>Sc            | Cash and other current assets Other assets Total assets  Liabilities and Owner's Equity  Liabilities Owner's equity Total liabilities and owner's equity  hedule G Other Information  During the tax year, did the foreign disregarded entity own an interest in any trust? During the tax year, did the foreign disregarded entity own at least a 10% interest, directly any foreign partnership?  | 1 2 3 4 5 6                | (a) Beginning of annual accounting period   | End of accounti             | annual ng period 39,301. 39,301. 39,301. 39,301. No |
| 3<br>4<br>5<br>6<br>Sc            | Cash and other current assets Other assets Total assets  Liabilities and Owner's Equity  Liabilities Owner's equity Total liabilities and owner's equity  hedule G Other Information  During the tax year, did the foreign disregarded entity own an interest in any trust?  During the tax year, did the foreign disregarded entity own at least a 10% interest, directly  | 1 2 3 4 5 6                | (a) Beginning of annual accounting period   | End of accounti             | annual ng period 39,301 39,301 39,301 39,301 X      |
| 3<br>4<br>5<br>6<br>Scl           | Cash and other current assets Other assets Total assets  Liabilities and Owner's Equity  Liabilities Owner's equity Total liabilities and owner's equity  hedule G Other Information  During the tax year, did the foreign disregarded entity own an interest in any trust?  During the tax year, did the foreign disregarded entity own at least a 10% interest, directly any foreign partnership?  Answer the following question only if the foreign disregarded entity made its election to disregarded from its owner during the tax year: Did the tax owner claim a loss with respective.  | 1 2 3 4 5 6 or             | landirectly, in treated as to stock or  | End of accounti             | annual ng period 39,301 39,301 39,301 39,301 X      |
| 3<br>4<br>5<br>6<br>Scl           | Cash and other current assets Other assets Total assets  Liabilities and Owner's Equity  Liabilities Owner's equity Total liabilities and owner's equity  hedule G Other Information  During the tax year, did the foreign disregarded entity own an interest in any trust?  During the tax year, did the foreign disregarded entity own at least a 10% interest, directly any foreign partnership?  Answer the following question only if the foreign disregarded entity made its election to disregarded from its owner during the tax year: Did the tax owner claim a loss with respective.  | 1 2 3 4 5 6 or             | landirectly, in treated as to stock or  | End of accounti             | annual ng period 39,301 39,301 39,301 39,301 X      |
| 3<br>4<br>5<br>6<br>Scl           | Cash and other current assets Other assets Total assets  Liabilities and Owner's Equity  Liabilities Owner's equity Total liabilities and owner's equity  Medule G Other Information  During the tax year, did the foreign disregarded entity own an interest in any trust? During the tax year, did the foreign disregarded entity own at least a 10% interest, directly any foreign partnership?  Answer the following question only if the foreign disregarded entity made its election to disregarded from its owner during the tax year: Did the tax owner claim a loss with respondent of the foreign disregarded entity as a result of the election? | 1 2 3 4 5 6 or             | indirectly, in  treated as to stock or  | End of accounti             | annual ng period 39,301 39,301 39,301 39,301 X      |
| 3<br>4<br>5<br>6<br>Scl<br>1<br>2 | Cash and other current assets Other assets Total assets  Liabilities and Owner's Equity  Liabilities Owner's equity Total liabilities and owner's equity  Medule G Other Information  During the tax year, did the foreign disregarded entity own an interest in any trust? During the tax year, did the foreign disregarded entity own at least a 10% interest, directly any foreign partnership?  Answer the following question only if the foreign disregarded entity made its election to disregarded from its owner during the tax year: Did the tax owner claim a loss with respondent of the foreign disregarded entity as a result of the election? | 1 2 3 4 5 6 or or beect    | landing of annual accounting period  indirectly, in  treated as to stock or  or part of a | End of accounti             | annual ng period 39,301 39,301 39,301 39,301 X      |

Form **8858** (Rev. 12-2012)

Answer question 5a.

If "Yes," enter the amount of the dual consolidated loss ▶ \$

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|----------|--|-----|--------|
| Sche     | dule G Other Information (continued)   | Yes | No     |
| 5a       | Was any portion of the dual consolidated loss in question 4 taken into account in computing consolidated   |     |        |
|          | taxable income for the year? If "Yes," go to 5b. If "No," skip 5b and 5c   |     |        |
| b        | Was this a permitted domestic use of the dual consolidated loss under Reg. 1.1503(d)-6? If "Yes," see  |     |        |
|          | instructions and skip 5c. If "No," go to 5c  |     |        |
| С        | If this was not a permitted domestic use, was the dual consolidated loss used to compute consolidated  |     |        |
|          | taxable income as provided under Reg.1.1503(d)-4?  |     |        |
|          | If "Yes," enter the separate unit's contribution to the cumulative consolidated taxable income ("cumulative  |     |        |
|          | register") as of the beginning of the tax year  \$ See instructions.   |     |        |
| 6        | During the tax year, did the foreign disregarded entity pay or accrue any foreign tax that was disqualified  |     |        |
|          | for credit under section 901(m)?   |     | X      |
| 7        | During the tax year, did the foreign disregarded entity pay or accrue foreign taxes to which section 909   |     |        |
|          | applies, or treat foreign taxes that were previously suspended under section 909 as no longer suspended?   |     | X      |
| 8        | Answer the following question only if the tax owner of the foreign disregarded entity is a controlled foreign  |     |        |
|          | corporation (CFC): Were there any intracompany transactions between the foreign disregarded entity and   |     |        |
|          | the CFC or any other branch of the CFC during the tax year, in which the foreign disregarded entity acted as a manufacturing, selling, or purchasing branch? |     |        |
| Sche     | clule H Current Earnings and Profits or Taxable Income (see instructions)  |     |        |
| Import   | ant: Enter the amounts on lines 1 through 6 in functional currency.  |     |        |
| 1        | Current year net income or (loss) per foreign books of account   |     |        |
| 2        | Total net additions  |     |        |
| 3        | Total net subtractions   |     |        |
| 4        | Current earnings and profits (or taxable income - see instructions) (line 1 plus line 2 minus line 3).   |     |        |
| 5        | DASTM gain or loss (if applicable)   |     |        |
| 6        | Combine lines 4 and 5  |     |        |
| 7        | Current earnings and profits (or taxable income) in U.S. dollars (line 6 translated at the average   |     |        |
|          | exchange rate determined under section 989(b) and the related regulations (see instructions))  |     |        |
|          | Enter exchange rate used for line 7 > 0.7736   |     |        |

Form **8858** 

# Information Return of U.S. Persons With Respect To Foreign Disregarded Entities

▶ Information about Form 8858 and its separate instructions is at www.irs.gov/form8858.

(Rev. December 2012)

Department of the Treasury

Department of the Treasury

Information about Form 8858 and its separate instructions is at www.irs.gov/re

Information furnished for the foreign disregarded entity's annual accounting period (see

OMB No. 1545-1910

Attachment Sequence No. **140** 

| Internal Revenue Service Instructions) beginning 10/01   | / <b>Z</b> U <b>I I</b> , ;               | and ending 09                   | /30/2012                                   |                              |   |
|--|---|---------------------------------|--|------------------------------|---|
| Name of person filing this return  |   |                                 |  |                              | Filer's identifying number  |
| RAINFOREST ALLIANCE, INC.  |   |                                 |  |                              | 13-3377893  |
| Number, street, and room or suite no. (or P.O. box number if mail is   | not delivered to street a                 | ddress)                         |  |                              |   |
| 233 BROADWAY, 28TH FLOOR   |   |                                 |  |                              |   |
| City or town, state, and ZIP code  |   |                                 |  |                              |   |
| NEW YORK   | NY 102                                    | 79                              |  |                              |   |
| Filer's tax year beginning 07/01/2012  |   | , and ending                    | 06/30/2                                    |                              |   |
| Important: Fill in all applicable lines and sched<br>U.S. dollars unless otherwise indica  |   | tion <b>must</b> be             | in English. Al                             | l amoun                      | ts <b>must</b> be stated in   |
| 1a Name and address of foreign disregarded entity SUSTAIN  | ABLE FARM INT                             | ERNATIONAL                      | , LIMITA                                   | <b>b(1)</b> U.S.             | identifying number, if any  |
| APARTADO 11029-1000  |   |                                 |  |                              | 98-1051467  |
| SAN JOSE   |   |                                 |  | b(2) Refe                    | ence ID number (see instructions)   |
| COSTA RICA   |   |                                 |  | 98-105146                    | 57A   |
| c Country(ies) under whose laws organized and entity type under  | local tax law                             |                                 | d Date(s) of org                           | anization                    | e Effective date as foreign disregarded entity  |
| COSTA RICA   |   |                                 | 07/09/200                                  | 18                           | 07/09/2008  |
| f If benefits under a U.S. tax treaty were claimed with respect to income of the foreign disregarded entity, enter the treaty and article number | g Country in which pactivity is conducted |                                 | h Principal busir activity                 | iess                         | i Functional currency   |
| article number   | COSTA RICA                                |                                 | SUST. AGR                                  | ICULT                        | COSTA RICAN COL   |
| 2 Provide the following information for the foreign disregarded en   | ntity's accounting period                 | stated above.                   |  |                              |   |
| Name, address, and identifying number of branch office or ager the United States  RAINFOREST ALLIANCE, INC. C/O RICHAR                           | ,   | with custody of the location of | of the books and ref<br>f such books and r | ecords of the ecords, if dif | artment, if applicable) of person(s) e foreign disregarded entity, and ferent  L C/O GUSTAVO LEIV |
| 233 BROADWAY, 28TH FLOOR   |   | APARTADO 1                      |  | . 11(14711                   | L C/O GODINO LLIVI  |
| NEW YORK NY 10279  |   | SAN JOSE                        | 11027 1000                                 |                              |   |
| 13-3377893   |   | CS                              |  |                              |   |
| 3 For the tax owner of the foreign disregarded entity (if different  | t from the filer) provide t               |                                 |  |                              |   |
| a Name and address   |   | <b>b</b> Annual accou           | inting period cover                        | ed by the ret                | turn (see instructions)   |
|  |   |                                 |  |                              |   |
|  |   | c(1) U.S. identif               | ying number, if any                        |                              |   |
|  |   | c(2) Reference I                | D number (see inst                         | ructions)                    |   |
|  |   | d Country unde                  | r whose laws organ                         | ized                         | e Functional currency   |
|  |   |                                 |  |                              |   |
| 4 For the direct owner of the foreign disregarded entity (if differ  | ent from the tax owner)                   | provide the following           | g:   |                              |   |
| a Name and address   |   | <b>b</b> Country unde           | r whose laws organ                         | ized                         |   |
|  |   |                                 |  |                              |   |
|  |   | c U.S. identifyin               | g number, if any                           |                              | d Functional currency   |
|  |   |                                 |  |                              |   |
| 5 Attach an organizational chart that identifies the name, place<br>ownership between the tax owner and the foreign disregarder                  |   |                                 |  |                              |   |

For Paperwork Reduction Act Notice, see the separate instructions.

foreign disregarded entity has a 10% or more direct or indirect interest. See instructions.

| 1 01111 0000 (1101. 12 | 2012)                               |  |
|------------------------|-------------------------------------|--|
| Schodule C             | Income Statement (see instructions) |  |

| , |   |   |                     |                  |
|---|---|---|---------------------|------------------|
|   |   |   | Functional Currency | U.S. Dollars     |
| 1 | Gross receipts or sales (net of returns and allowances) | 1 | 73,837,985.         | 146,286.         |
|   | Cost of goods sold                                      |   |                     |                  |
|   | Gross profit (subtract line 2 from line 1)              |   | 73,837,985.         | 146,286.         |
|   | Other income  |   |                     |                  |
|   | Total income (add lines 3 and 4)                        |   | 73,837,985.         | 146,286.         |
|   | Total deductions  |   | 96,993,515.         | 192,161.         |
|   | Other adjustments                                       |   |                     |                  |
|   | Net income (loss) per books                             |   | -23,155,530.        | -45,875.         |
|   | hedule C-1 Section 987 Gain or Loss Information         |   |                     | _                |
|   |   |   | (a)                 | (b)              |
|   |   |   | Amount stated in    | Amount stated in |

# 1 Remittances from the foreign disregarded entity 2 Section 987 gain (loss) of recipient 2 Section 987 gain (loss) of recipient Yes No Were all remittances from the foreign disregarded entity treated as made to the direct owner? Did the tax owner change its method of accounting for section 987 gain or loss with respect to remittances

# from the foreign disregarded entity during the tax year? Schedule F Balance Sheet

**Important**: Report all amounts in U.S. dollars computed in functional currency and translated into U.S. dollars in accordance with U.S. GAAP. See instructions for an exception for foreign disregarded entities that use DASTM.

|   | Assets                               |   | (a) Beginning of annual accounting period | (b)<br>End of annual<br>accounting period |
|---|--------------------------------------|---|---|---|
| 1 | Cash and other current assets        | 1 | 65,703                                    | 37,131.                                   |
| 2 | Other assets                         | 2 | 5,262                                     | 8,652.                                    |
| 3 | Total assets                         | 3 | 70,965                                    | 45,783.                                   |
|   | Liabilities and Owner's Equity       |   |   |   |
| 4 | Liabilities                          | 4 | 106,393                                   | 127,356.                                  |
| 5 | Owner's equity                       | 5 | -35,428                                   | -81,573.                                  |
| 6 | Total liabilities and owner's equity | 6 | 70,965                                    | 45,783.                                   |

| Sch | nedule G Other Information   |     |    |
|-----|--|-----|----|
|     |  | Yes | No |
| 1   | During the tax year, did the foreign disregarded entity own an interest in any trust?  |     | X  |
| 2   | During the tax year, did the foreign disregarded entity own at least a 10% interest, directly or indirectly, in any foreign partnership?   |     | X  |
| 3   | Answer the following question only if the foreign disregarded entity made its election to be treated as disregarded from its owner during the tax year: Did the tax owner claim a loss with respect to stock or debt of the foreign disregarded entity as a result of the election?  |     |    |
| 4   | If the interest in the foreign disregarded entity is a separate unit under Reg. 1.1503(d)-1(b)(4) or part of a combined separate unit under Reg. 1.1503(d)-1(b)(4)(ii) does the separate unit or combined separate unit have a dual consolidated loss as defined in Reg. 1.1503(d)-1(b)(5)(ii)?  If "Yes," enter the amount of the dual consolidated loss > \$ Answer question 5a. |     |    |

| Form 885 | 58 (Rev. 12-2012)  |     | Page 3    |
|----------|--|-----|-----------|
| Sche     | edule G Other Information (continued)  | Yes | No        |
| 5a       | Was any portion of the dual consolidated loss in question 4 taken into account in computing consolidated   |     |           |
|          | taxable income for the year? If "Yes," go to 5b. If "No," skip 5b and 5c   |     |           |
| b        | Was this a permitted domestic use of the dual consolidated loss under Reg. 1.1503(d)-6? If "Yes," see  |     |           |
|          | instructions and skip 5c. If "No," go to 5c  |     |           |
| С        | If this was not a permitted domestic use, was the dual consolidated loss used to compute consolidated  |     |           |
|          | taxable income as provided under Reg.1.1503(d)-4?  |     |           |
|          | If "Yes," enter the separate unit's contribution to the cumulative consolidated taxable income ("cumulative  |     |           |
|          | register") as of the beginning of the tax year   \$ See instructions.  |     |           |
| 6        | During the tax year, did the foreign disregarded entity pay or accrue any foreign tax that was disqualified  |     |           |
|          | for credit under section 901(m)?   |     | X         |
| 7        | During the tax year, did the foreign disregarded entity pay or accrue foreign taxes to which section 909   |     |           |
|          | applies, or treat foreign taxes that were previously suspended under section 909 as no longer suspended?   |     | X         |
| 8        | Answer the following question only if the tax owner of the foreign disregarded entity is a controlled foreign  |     |           |
|          | corporation (CFC): Were there any intracompany transactions between the foreign disregarded entity and   |     |           |
|          | the CFC or any other branch of the CFC during the tax year, in which the foreign disregarded entity acted as a manufacturing, selling, or purchasing branch? |     |           |
| Sche     | edule H Current Earnings and Profits or Taxable Income (see instructions)  |     |           |
| Import   | tant: Enter the amounts on lines 1 through 6 in functional currency.   |     |           |
| 1        | Current year net income or (loss) per foreign books of account   | -23 | ,155,530. |
| 2        | Total net additions  |     |           |
| 3        | Total net subtractions   |     |           |
| 4        | Current earnings and profits (or taxable income - see instructions) (line 1 plus line 2 minus line 3) 4  | -23 | ,155,530. |
| 5        | DASTM gain or loss (if applicable)   |     |           |
| 6        | Combine lines 4 and 5  | -23 | ,155,530. |
| 7        | Current earnings and profits (or taxable income) in U.S. dollars (line 6 translated at the average   |     |           |
|          | exchange rate determined under section 989(b) and the related regulations (see instructions))  |     | -45,875.  |
|          | Enter exchange rate used for line 7 \(\bigsim \) 504 7520  |     |           |

Form **8858** 

(Rev. December 2012)

# Information Return of U.S. Persons With Respect To Foreign Disregarded Entities

▶ Information about Form 8858 and its separate instructions is at www.irs.gov/form8858.

Department of the Treasury Information furnished for the foreign disregarded entity's annual accounting period (see

OMB No. 1545-1910

Attachment Sequence No. **140** 

instructions) beginning 01/01/2012 , and ending 12/31/2012Internal Revenue Service Filer's identifying number Name of person filing this return RAINFOREST ALLIANCE, INC. 13-3377893 Number, street, and room or suite no. (or P.O. box number if mail is not delivered to street address) 233 BROADWAY, 28TH FLOOR City or town, state, and ZIP code NEW YORK 10279 NY Filer's tax year beginning 07/01/2012 and ending 06/30/2013 Important: Fill in all applicable lines and schedules. All information must be in English. All amounts must be stated in U.S. dollars unless otherwise indicated. 1a Name and address of foreign disregarded entity RAINFOREST ALLIANCE SRL b(1) U.S. identifying number, if any CALLE ASUNCION #180 EDIF. COPY COLOR DPTO 3A 13-3377893 SANTA CRUZ **b(2)** Refence ID number (see instructions) 13-3377893A BOLTVIA d Date(s) of organization e Effective date as foreign c Country(ies) under whose laws organized and entity type under local tax law disregarded entity 04/23/2007 04/23/2007 BOLIVIA If benefits under a U.S. tax treaty were claimed with respect to Country in which principal business Principal business Functional currency income of the foreign disregarded entity, enter the treaty and activity is conducted activity BOLTVIA CERTIFICATION BOLTVTANO Provide the following information for the foreign disregarded entity's accounting period stated above. Name, address, and identifying number of branch office or agent (if any) in Name and address (including corporate department, if applicable) of person(s) with custody of the books and records of the foreign disregarded entity, and the location of such books and records, if different RAINFOREST ALLIANCE, INC. C/O RICHARD RYAN RAINFOREST ALLIANCE SRL C/O GABRIELA MENACHO 233 BROADWAY, 28TH FLOOR CALLE ASUNCION #180 NEW YORK NY 10279 SANTA CRUZ 13-3377893 BI For the tax owner of the foreign disregarded entity (if different from the filer) provide the following: **b** Annual accounting period covered by the return (see instructions) c(1) U.S. identifying number, if any c(2) Reference ID number (see instructions) d Country under whose laws organized Functional currency For the direct owner of the foreign disregarded entity (if different from the tax owner) provide the following: a Name and address b Country under whose laws organized c U.S. identifying number, if any d Functional currency

Attach an organizational chart that identifies the name, placement, percentage of ownership, tax classification, and country of organization of all entities in the chain of ownership between the tax owner and the foreign disregarded entity, and the chain of ownership between the foreign disregarded entity in which the

For Paperwork Reduction Act Notice, see the separate instructions.

foreign disregarded entity has a 10% or more direct or indirect interest. See instructions.

| 1 01111 0000 (110V. 12 | 2012)                               |  |
|------------------------|-------------------------------------|--|
| Schodule C             | Income Statement (see instructions) |  |

Important: Report all information in functional currency in accordance with U.S. GAAP. Also, report each amount in U.S. dollars translated from functional currency (using GAAP translation rules or the average exchange rate determined under section 989(b)). If the functional currency is the U.S. dollar, complete only the U.S. Dollars column. See instructions for special rules for foreign disregarded entities that use DASTM.

If you are using the average exchange rate (determined under section 989(b)), check the following box

| יי | you are using the average exchange rate (determined ander section 505(b)), check the following | , , , , , , | 19 DOX  |   |
|----|--|-------------|---|---|
|    |  |             | Functional Currency                                 | U.S. Dollars                                |
| 1  | Gross receipts or sales (net of returns and allowances)  | 1           | 1,124,862.  | 161,224                                     |
|    | Cost of goods sold   |             |   |   |
| 3  | Gross profit (subtract line 2 from line 1)   | 3           | 1,124,862.  | 161,224                                     |
|    | Other income   |             |   |   |
| 5  | Total income (add lines 3 and 4)   |             | 1,124,862.  | 161,224                                     |
|    | Total deductions   |             | 1,299,380.  | 186,238                                     |
| 7  | Other adjustments  |             |   |   |
| 8  | Net income (loss) per books  |             | -174,518.   | -25,014                                     |
|    | chedule C-1 Section 987 Gain or Loss Information   |             |   |   |
|    |  |             | (a) Amount stated in functional currency of foreign | (b) Amount stated in functional currency of |

| 2 | Section 987 gain (loss) of recipient   |     |    |
|---|--|-----|----|
|   |  | Yes | No |
| 3 | Were all remittances from the foreign disregarded entity treated as made to the direct owner?              |     |    |
| 4 | Did the tax owner change its method of accounting for section 987 gain or loss with respect to remittances |     |    |
|   | from the foreign disregarded entity during the tax year?   |     |    |

#### Schedule F Balance Sheet

**Important:** Report all amounts in U.S. dollars computed in functional currency and translated into U.S. dollars in accordance with U.S. GAAP. See instructions for an exception for foreign disregarded entities that use DASTM.

Remittances from the foreign disregarded entity

|   | Assets                               |   | (a) Beginning of annual accounting period | (b)<br>End of annual<br>accounting period |
|---|--------------------------------------|---|---|---|
| 1 | Cash and other current assets        | 1 | 24,508                                    | 55,974.                                   |
| 2 | Other assets                         | 2 | 200,009                                   | 13,812.                                   |
| 3 | Total assets                         | 3 | 44,517                                    | 69,786.                                   |
|   | Liabilities and Owner's Equity       |   |   |   |
| 4 | Liabilities                          | 4 | 88,566                                    | 99,171.                                   |
| 5 | Owner's equity                       | 5 | -44,049                                   | -29,385.                                  |
| 6 | Total liabilities and owner's equity | 6 | 44,517                                    | 69,786.                                   |

| Sch | nedule G Other Information   |     |    |
|-----|--|-----|----|
|     |  | Yes | No |
| 1   | During the tax year, did the foreign disregarded entity own an interest in any trust?  |     | X  |
| 2   | During the tax year, did the foreign disregarded entity own at least a 10% interest, directly or indirectly, in any foreign partnership?   |     | X  |
| 3   | Answer the following question only if the foreign disregarded entity made its election to be treated as disregarded from its owner during the tax year: Did the tax owner claim a loss with respect to stock or debt of the foreign disregarded entity as a result of the election?  |     |    |
| 4   | If the interest in the foreign disregarded entity is a separate unit under Reg. 1.1503(d)-1(b)(4) or part of a combined separate unit under Reg. 1.1503(d)-1(b)(4)(ii) does the separate unit or combined separate unit have a dual consolidated loss as defined in Reg. 1.1503(d)-1(b)(5)(ii)?  If "Yes," enter the amount of the dual consolidated loss > \$ Answer question 5a. |     |    |

| Form 885 | 8 (Rev. 12-2012)  |     | Page 3    |  |  |
|----------|---|-----|-----------|--|--|
| Sche     | dule G Other Information (continued)  | Yes | No        |  |  |
| 5a       | Was any portion of the dual consolidated loss in question 4 taken into account in computing consolidated                            |     |           |  |  |
|          | taxable income for the year? If "Yes," go to 5b. If "No," skip 5b and 5c  |     |           |  |  |
| b        | Was this a permitted domestic use of the dual consolidated loss under Reg. 1.1503(d)-6? If "Yes," see                               |     |           |  |  |
|          | instructions and skip 5c. If "No," go to 5c   |     |           |  |  |
| С        | If this was not a permitted domestic use, was the dual consolidated loss used to compute consolidated                               |     |           |  |  |
|          | taxable income as provided under Reg.1.1503(d)-4?   |     |           |  |  |
|          | If "Yes," enter the separate unit's contribution to the cumulative consolidated taxable income ("cumulative                         |     |           |  |  |
|          | register") as of the beginning of the tax year 🕨 \$ See instructions.   |     |           |  |  |
| 6        | During the tax year, did the foreign disregarded entity pay or accrue any foreign tax that was disqualified                         |     |           |  |  |
|          | for credit under section 901(m)?  |     | X         |  |  |
| 7        | During the tax year, did the foreign disregarded entity pay or accrue foreign taxes to which section 909                            |     | X         |  |  |
|          | applies, or treat foreign taxes that were previously suspended under section 909 as no longer suspended?                            |     |           |  |  |
| 8        | Answer the following question only if the tax owner of the foreign disregarded entity is a controlled foreign                       |     |           |  |  |
|          | corporation (CFC): Were there any intracompany transactions between the foreign disregarded entity and                              |     |           |  |  |
|          | the CFC or any other branch of the CFC during the tax year, in which the foreign disregarded entity acted                           |     |           |  |  |
|          | as a manufacturing, selling, or purchasing branch?  |     |           |  |  |
|          | dule H Current Earnings and Profits or Taxable Income (see instructions)  |     |           |  |  |
| import   | ant: Enter the amounts on lines 1 through 6 in functional currency.   |     |           |  |  |
| 1        | Current year net income or (loss) per foreign books of account  | -   | -174,518. |  |  |
| 2        | Total net additions   |     |           |  |  |
| 3        | Total net subtractions  |     |           |  |  |
| 4        | Current earnings and profits (or taxable income - see instructions) (line 1 plus line 2 minus line 3) 4                             | -   | -174,518. |  |  |
| 5        | DASTM gain or loss (if applicable)  |     |           |  |  |
| 6        | Combine lines 4 and 5   | -   | -174,518. |  |  |
| 7        | Current earnings and profits (or taxable income) in U.S. dollars (line 6 translated at the average                                  |     |           |  |  |
|          | exchange rate determined under section 989(b) and the related regulations (see instructions)) 7 Enter exchange rate used for line 7 |     | -25,014.  |  |  |
|          | Enter exchange rate asea for the F  |     |           |  |  |

Form **8858** 

(Rev. December 2012)

# Information Return of U.S. Persons With Respect To Foreign Disregarded Entities

▶ Information about Form 8858 and its separate instructions is at www.irs.gov/form8858.

Department of the Treasury Information furnished for the foreign disregarded entity's annual accounting period (see

OMB No. 1545-1910

Attachment Sequence No. **140** 

, and ending 06/30/2013instructions) beginning 07/01/2012 Internal Revenue Service Filer's identifying number Name of person filing this return RAINFOREST ALLIANCE, INC. 13-3377893 Number, street, and room or suite no. (or P.O. box number if mail is not delivered to street address) 233 BROADWAY, 28TH FLOOR City or town, state, and ZIP code NEW YORK 10279 NY Filer's tax year beginning 07/01/2012 and ending 06/30/2013 Important: Fill in all applicable lines and schedules. All information must be in English. All amounts must be stated in U.S. dollars unless otherwise indicated. 1a Name and address of foreign disregarded entity RAINFOREST ALLIANCE, LTD b(1) U.S. identifying number, if any WARNFORD COURT, 28 THROGMORTON STREET 98-1051166 LONDON **ENGLAND** b(2) Refence ID number (see instructions) EC2N 2AT 98-1051166A UNITED KINGODOM d Date(s) of organization e Effective date as foreign c Country(ies) under whose laws organized and entity type under local tax law disregarded entity 02/26/2010 02/26/2010 UNITED KINGDOM If benefits under a U.S. tax treaty were claimed with respect to Country in which principal business h Principal business Functional currency income of the foreign disregarded entity, enter the treaty and activity is conducted activity article number UNITED KINGDOM SUST. AGRICULT BRITISH POUND Provide the following information for the foreign disregarded entity's accounting period stated above. Name, address, and identifying number of branch office or agent (if any) in Name and address (including corporate department, if applicable) of person(s) with custody of the books and records of the foreign disregarded entity, and the location of such books and records, if different RAINFOREST ALLIANCE, INC. C/O RICHARD RYAN RAINFOREST ALLIANCE, LTD C/O KYLIE NORTON 233 BROADWAY, 28TH FLOOR WARNFORD COURT, 29 THROGMORTON ST. EC2N 2AT NEW YORK NY 10279 LONDON 13-3377893 ENGLAND UK For the tax owner of the foreign disregarded entity (if different from the filer) provide the following: a Name and address Annual accounting period covered by the return (see instructions) c(1) U.S. identifying number, if any c(2) Reference ID number (see instructions) d Country under whose laws organized Functional currency For the direct owner of the foreign disregarded entity (if different from the tax owner) provide the following: a Name and address b Country under whose laws organized c U.S. identifying number, if any d Functional currency Attach an organizational chart that identifies the name, placement, percentage of ownership, tax classification, and country of organization of all entities in the chain of

ownership between the tax owner and the foreign disregarded entity, and the chain of ownership between the foreign disregarded entity and each entity in which the

For Paperwork Reduction Act Notice, see the separate instructions.

foreign disregarded entity has a 10% or more direct or indirect interest. See instructions.

| Form                | 8858 (Rev. 12-2012)   |                      |  |                             | Page 2  |
|---------------------|---|----------------------|--|-----------------------------|---|
| Scl                 | nedule C Income Statement (see instructions)  |                      |  |                             |   |
| Imp<br>dolla<br>sec | ortant: Report all information in functional currency in accordance with U.S. GAAP. Also are translated from functional currency (using GAAP translation rules or the average excition 989(b)). If the functional currency is the U.S. dollar, complete only the U.S. Dollars cial rules for foreign disregarded entities that use DASTM. | o, r<br>chai<br>s cc | eport each ar<br>nge rate dete<br>ng box                               | nount<br>rminec<br>structio | in U.S.<br>d under<br>ons for                 |
| <u> , .</u>         | <u> </u>  | T                    | Functional Currency  |                             | Dollars                                       |
| 4                   | Gross receipts or sales (net of returns and allowances)   | 1                    | 1,251,935.   |                             | 963,203.                                      |
| '                   |   | $\vdash$             |  |                             |   |
| 2                   | Cost of goods sold  |                      | 1,251,935.   | 1                           | 963,203.                                      |
| 3                   | Gross profit (subtract line 2 from line 1)  | 3                    | 1,231,333.   |                             |   |
| 4                   | Other income  | 4                    | 1,251,935.   | 1                           | 963,203.                                      |
| 5                   | Total income (add lines 3 and 4)  | 5                    |  |                             |   |
| 6                   | Total deductions  | 6                    | 1,251,935.   | 1,                          | 963,203.                                      |
| 7                   | Other adjustments   | 7                    |  |                             |   |
| 8                   | Net income (loss) per books   | 8                    |  |                             |   |
| Scl                 | nedule C-1 Section 987 Gain or Loss Information   |                      |  |                             |   |
|                     |   |                      | (a) Amount stated in functional currency of foreign disregarded entity | Amount<br>func<br>curre     | b)<br>stated in<br>tional<br>ency of<br>pient |
| 1                   | Remittances from the foreign disregarded entity   | 1                    |  |                             |   |
| 2                   | Section 987 gain (loss) of recipient  | 2                    |  |                             |   |
| _                   | Occion 507 gam (1055) or redipient  | _                    |  | Yes                         | No  |
| 3                   | Were all remittances from the foreign disregarded entity treated as made to the direct owner?   |                      |  |                             |   |
| 4                   | Did the tax owner change its method of accounting for section 987 gain or loss with respect to re   | mit                  | tances   |                             |   |
| 4                   | from the foreign disregarded entity during the tax year?  | 311111               | lances   |                             |   |
| Sal                 | nedule F Balance Sheet  | • •                  |  |                             |   |
| lmp                 | ortant: Report all amounts in U.S. dollars computed in functional currency and translated ordance with U.S. GAAP. See instructions for an exception for foreign disregarded entities  | inte<br>tha          | o U.S. dollars<br>at use DASTM   | in<br>1.                    |   |
|                     | Assets  |                      | (a) Beginning of annual accounting period                              | End o                       | ( <b>b)</b><br>f annual<br>ting period        |
| 1                   | Cash and other current assets   | 1                    | 21,437   |                             | 125,767                                       |
| 2                   | Other assets  | 2                    | 18,166   |                             |   |
| 3                   | Total assets  | 3                    | 39,603   |                             | 125,767                                       |
| •                   |   |                      | 35,003   |                             | 123,707                                       |
|                     | Liabilities and Owner's Equity  |                      |  |                             |   |
| 4                   | Liabilities   |                      | 20.602   |                             | 105 565                                       |
| -                   | Liabilities Owner's equity  | 4                    | 39,603   |                             | 125,767                                       |
| 2                   |   | 5                    |  |                             |   |
| 6                   | Total liabilities and owner's equity  | 6                    | 39,603   |                             | 125,767                                       |
| SCI                 | nedule G Other Information  |                      |  |                             | I   |
|                     |   |                      |  | Yes                         | No  |
| 1                   | During the tax year, did the foreign disregarded entity own an interest in any trust?   |                      |  |                             | X   |
| 2                   | During the tax year, did the foreign disregarded entity own at least a 10% interest, directly   |                      | -  |                             |   |
|                     | any foreign partnership?  |                      |  |                             | X   |
| 3                   | Answer the following question only if the foreign disregarded entity made its election to   | o b                  | e treated as   |                             |   |
|                     | disregarded from its owner during the tax year: Did the tax owner claim a loss with resp  | oect                 | to stock or  |                             |   |

debt of the foreign disregarded entity as a result of the election?
4 If the interest in the foreign disregarded entity is a separate unit under Reg. 1.1503(d)-1(b)(4) or part of a combined separate unit under Reg. 1.1503(d)-1(b)(4)(ii) does the separate unit or combined separate unit have a dual consolidated loss as defined in Reg. 1.1503(d)-1(b)(5)(ii)?

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Answer question 5a.

If "Yes," enter the amount of the dual consolidated loss ▶ \$

| Form 885 | 58 (Rev. 12-2012)  |     | Page 3 |
|----------|--|-----|--------|
| Sche     | edule G Other Information (continued)  | Yes | No     |
| 5a       | Was any portion of the dual consolidated loss in question 4 taken into account in computing consolidated   |     |        |
|          | taxable income for the year? If "Yes," go to 5b. If "No," skip 5b and 5c   |     |        |
| b        | Was this a permitted domestic use of the dual consolidated loss under Reg. 1.1503(d)-6? If "Yes," see  |     |        |
|          | instructions and skip 5c. If "No," go to 5c  |     |        |
| С        | If this was not a permitted domestic use, was the dual consolidated loss used to compute consolidated  |     |        |
|          | taxable income as provided under Reg.1.1503(d)-4?  |     |        |
|          | If "Yes," enter the separate unit's contribution to the cumulative consolidated taxable income ("cumulative  |     |        |
|          | register") as of the beginning of the tax year 🕨 \$ See instructions.  |     |        |
| 6        | During the tax year, did the foreign disregarded entity pay or accrue any foreign tax that was disqualified  |     |        |
|          | for credit under section 901(m)?   |     | X      |
| 7        | During the tax year, did the foreign disregarded entity pay or accrue foreign taxes to which section 909   |     |        |
|          | applies, or treat foreign taxes that were previously suspended under section 909 as no longer suspended?   |     | X      |
| 8        | Answer the following question only if the tax owner of the foreign disregarded entity is a controlled foreign  |     |        |
|          | corporation (CFC): Were there any intracompany transactions between the foreign disregarded entity and   |     |        |
|          | the CFC or any other branch of the CFC during the tax year, in which the foreign disregarded entity acted as a manufacturing, selling, or purchasing branch? |     |        |
| Sche     | edule H Current Earnings and Profits or Taxable Income (see instructions)  |     |        |
| Import   | tant: Enter the amounts on lines 1 through 6 in functional currency.   |     |        |
| 1        | Current year net income or (loss) per foreign books of account   |     |        |
| 2        | Total net additions2   |     |        |
| 3        | Total net subtractions   |     |        |
| 4        | Current earnings and profits (or taxable income - see instructions) (line 1 plus line 2 minus line 3) 4  |     |        |
| 5        | DASTM gain or loss (if applicable)   |     |        |
| 6        | Combine lines 4 and 5  |     |        |
| 7        | Current earnings and profits (or taxable income) in U.S. dollars (line 6 translated at the average   |     |        |
|          | exchange rate determined under section 989(b) and the related regulations (see instructions))  |     |        |
|          | Enter exchange rate used for line 7 ▶ 0.6377   |     |        |

Form **8858** 

(Rev. December 2012)

## Information Return of U.S. Persons With Respect To Foreign Disregarded Entities

▶ Information about Form 8858 and its separate instructions is at www.irs.gov/form8858.

Information furnished for the foreign disregarded entity's annual accounting period (see

OMB No. 1545-1910

Attachment

Department of the Treasury Sequence No. 140 , and ending 06/30/2013instructions) beginning 07/01/2012 Internal Revenue Service Filer's identifying number Name of person filing this return RAINFOREST ALLIANCE, INC. 13-3377893 Number, street, and room or suite no. (or P.O. box number if mail is not delivered to street address) 233 BROADWAY, 28TH FLOOR City or town, state, and ZIP code NEW YORK 10279 NY Filer's tax year beginning 07/01/2012 and ending 06/30/2013 Important: Fill in all applicable lines and schedules. All information must be in English. All amounts must be stated in U.S. dollars unless otherwise indicated. 1a Name and address of foreign disregarded entity RAINFOREST ALLIANCE b(1) U.S. identifying number, if any HOUSE NO. 36 ABOTSI STREET, EAST LEGON 98-1051463 AIRPORT ACCRA KA 9714 b(2) Refence ID number (see instructions) 98-1051463A GHANA d Date(s) of organization e Effective date as foreign c Country(ies) under whose laws organized and entity type under local tax law disregarded entity 03/16/2010 03/16/2010 **GHANA** If benefits under a U.S. tax treaty were claimed with respect to Country in which principal business Principal business Functional currency income of the foreign disregarded entity, enter the treaty and activity is conducted activity GHANA TREES/RA CERT US DOLLAR Provide the following information for the foreign disregarded entity's accounting period stated above. Name, address, and identifying number of branch office or agent (if any) in Name and address (including corporate department, if applicable) of person(s) with custody of the books and records of the foreign disregarded entity, and the location of such books and records, if different RAINFOREST ALLIANCE, INC. C/O RICHARD RYAN RAINFOREST ALLIANCE C/O MR. ATSU TITIATI 233 BROADWAY, 28TH FLOOR HOUSE NO. 36 ABOTSI STREET, EAST LE KA 9714 NEW YORK NY 10279 AIRPORT ACCRA 13-3377893 GH For the tax owner of the foreign disregarded entity (if different from the filer) provide the following: a Name and address **b** Annual accounting period covered by the return (see instructions) c(1) U.S. identifying number, if any c(2) Reference ID number (see instructions) d Country under whose laws organized Functional currency For the direct owner of the foreign disregarded entity (if different from the tax owner) provide the following: a Name and address b Country under whose laws organized

Attach an organizational chart that identifies the name, placement, percentage of ownership, tax classification, and country of organization of all entities in the chain of ownership between the tax owner and the foreign disregarded entity, and the chain of ownership between the foreign disregarded entity and each entity in which the

c U.S. identifying number, if any

foreign disregarded entity has a 10% or more direct or indirect interest. See instructions. For Paperwork Reduction Act Notice, see the separate instructions.

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d Functional currency

| Form 8858 (Rev. 12 | 2-2012)                            | Page: |
|--------------------|------------------------------------|-------|
| Schedule C         | Income Statement (see instructions |       |

| ,  | 5 5 1   | ( /// |                     |              |
|----|---|-------|---------------------|--------------|
|    |   |       | Functional Currency | U.S. Dollars |
| 1  | Gross receipts or sales (net of returns and allowances) | 1     | 1,051,042.          | 1,051,042.   |
|    | Cost of goods sold                                      |       |                     |              |
|    | Gross profit (subtract line 2 from line 1)              |       | 1,051,042.          | 1,051,042.   |
|    | Other income  |       |                     |              |
|    | Total income (add lines 3 and 4)                        |       | 1,051,042.          |              |
|    | Total deductions  |       | 1,359,077.          | 1,359,077.   |
|    | Other adjustments                                       |       |                     |              |
| 8  | Net income (loss) per books                             |       | -308,035.           | -308,035.    |
| Sc | chedule C-1 Section 987 Gain or Loss Information        |       |                     |              |

#### Amount stated in Amount stated in functional currency functional of foreign disregarded entity currency of recipient Remittances from the foreign disregarded entity Section 987 gain (loss) of recipient Were all remittances from the foreign disregarded entity treated as made to the direct owner? Did the tax owner change its method of accounting for section 987 gain or loss with respect to remittances

## from the foreign disregarded entity during the tax year? Schedule F Balance Sheet

Important: Report all amounts in U.S. dollars computed in functional currency and translated into U.S. dollars in accordance with U.S. GAAP. See instructions for an exception for foreign disregarded entities that use DASTM.

|     | Assets   |   | (a) Beginning of annual accounting period | (b)<br>End of annual<br>accounting period |  |  |  |
|-----|--|---|---|---|--|--|--|
| 1   | Cash and other current assets  | 1 | 34,673                                    | 90,655.                                   |  |  |  |
| 2   | Other assets   | 2 | 30,859                                    | 31,242.                                   |  |  |  |
| 3   | Total assets   | 3 | 65,532                                    | 121,897.                                  |  |  |  |
|     | Liabilities and Owner's Equity   |   |   |   |  |  |  |
| 4   | Liabilities  | 4 | 130,197                                   | -248,049.                                 |  |  |  |
| 5   | Control of the contro | 5 | -64,665                                   | 369,946.                                  |  |  |  |
| 6   | Total liabilities and owner's equity   | 6 | 65,532                                    | 121,897.                                  |  |  |  |
| Sch |  |   |   |   |  |  |  |

#### Yes No During the tax year, did the foreign disregarded entity own an interest in any trust? Χ During the tax year, did the foreign disregarded entity own at least a 10% interest, directly or indirectly, in any foreign partnership? Χ Answer the following question only if the foreign disregarded entity made its election to be treated as disregarded from its owner during the tax year: Did the tax owner claim a loss with respect to stock or debt of the foreign disregarded entity as a result of the election? If the interest in the foreign disregarded entity is a separate unit under Reg. 1.1503(d)-1(b)(4) or part of a combined separate unit under Reg. 1.1503(d)-1(b)(4)(ii) does the separate unit or combined separate unit have a dual consolidated loss as defined in Reg. 1.1503(d)-1(b)(5)(ii)? If "Yes," enter the amount of the dual consolidated loss ▶ \$ Answer question 5a.

| Form 885 | 8 (Rev. 12-2012)  |     | Page <b>3</b> |
|----------|---|-----|---------------|
| Sche     | dule G Other Information (continued)  | Yes | No            |
| 5a       | Was any portion of the dual consolidated loss in question 4 taken into account in computing consolidated      |     |               |
|          | taxable income for the year? If "Yes," go to 5b. If "No," skip 5b and 5c                                      |     |               |
| b        | Was this a permitted domestic use of the dual consolidated loss under Reg. 1.1503(d)-6? If "Yes," see         |     |               |
|          | instructions and skip 5c. If "No," go to 5c   |     |               |
| С        | If this was not a permitted domestic use, was the dual consolidated loss used to compute consolidated         |     |               |
|          | taxable income as provided under Reg.1.1503(d)-4?   |     |               |
|          | If "Yes," enter the separate unit's contribution to the cumulative consolidated taxable income ("cumulative   |     |               |
|          | register") as of the beginning of the tax year   \$ See instructions.   |     |               |
| 6        | During the tax year, did the foreign disregarded entity pay or accrue any foreign tax that was disqualified   |     |               |
|          | for credit under section 901(m)?  |     | X             |
| 7        | During the tax year, did the foreign disregarded entity pay or accrue foreign taxes to which section 909      |     |               |
|          | applies, or treat foreign taxes that were previously suspended under section 909 as no longer suspended?      |     | X             |
| 8        | Answer the following question only if the tax owner of the foreign disregarded entity is a controlled foreign |     |               |
|          | corporation (CFC): Were there any intracompany transactions between the foreign disregarded entity and        |     |               |
|          | the CFC or any other branch of the CFC during the tax year, in which the foreign disregarded entity acted     |     |               |
|          | as a manufacturing, selling, or purchasing branch?  |     |               |
|          | dule H Current Earnings and Profits or Taxable Income (see instructions)                                      |     |               |
| Import   | ant: Enter the amounts on lines 1 through 6 in functional currency.   |     |               |
| 1        | Current year net income or (loss) per foreign books of account  | _   | 470,262.      |
| 2        | Total net additions   |     |               |
| 3        | Total net subtractions  |     |               |
| 4        | Current earnings and profits (or taxable income - see instructions) (line 1 plus line 2 minus line 3)         |     | 470,262.      |
| 5        | DASTM gain or loss (if applicable)  |     |               |
| 6        | Combine lines 4 and 5   |     | 470,262.      |
| 7        | Current earnings and profits (or taxable income) in U.S. dollars (line 6 translated at the average            |     |               |
|          | exchange rate determined under section 989(b) and the related regulations (see instructions))                 |     | 470,262.      |
|          | Enter exchange rate used for line 7 \(\bigs\)   |     |               |

Form **8858** 

(Rev. December 2012)

# Information Return of U.S. Persons With Respect To Foreign Disregarded Entities

▶ Information about Form 8858 and its separate instructions is at www.irs.gov/form8858.

Information furnished for the foreign disregarded entity's annual accounting period (see

OMB No. 1545-1910

Attachment Sequence No. **140** 

instructions) beginning 01/01/2012 , and ending 12/31/2012Internal Revenue Service Filer's identifying number Name of person filing this return RAINFOREST ALLIANCE, INC. 13-3377893 Number, street, and room or suite no. (or P.O. box number if mail is not delivered to street address) 233 BROADWAY, 28TH FLOOR City or town, state, and ZIP code NEW YORK 10279 NY Filer's tax year beginning 07/01/2012 and ending 06/30/2013 Important: Fill in all applicable lines and schedules. All information must be in English. All amounts must be stated in U.S. dollars unless otherwise indicated. 1a Name and address of foreign disregarded entity PT RAINFOREST ALLIANCE b(1) U.S. identifying number, if any PERTOKEN GRIYA ALAMANDA BLOK NO. 17 98-1051106 DENPASAR BALT 80234 **b(2)** Refence ID number (see instructions) 98-1051106A INDONESTA d Date(s) of organization e Effective date as foreign c Country(ies) under whose laws organized and entity type under local tax law disregarded entity 08/23/2002 08/23/2002 INDONESIA If benefits under a U.S. tax treaty were claimed with respect to Country in which principal business Principal business Functional currency income of the foreign disregarded entity, enter the treaty and activity is conducted activity article number INDONESTA RA CERT/AG INDONESTAN RUPT Provide the following information for the foreign disregarded entity's accounting period stated above. Name, address, and identifying number of branch office or agent (if any) in Name and address (including corporate department, if applicable) of person(s) with custody of the books and records of the foreign disregarded entity, and the location of such books and records, if different RAINFOREST ALLIANCE, INC. C/O RICHARD RYAN PT RAINFOREST ALLIANCE C/O RETNO KURNIAWATI 233 BROADWAY, 28TH FLOOR PERTOKEN GRIYA ALAMANDA BLOK NO. 17 80234 NEW YORK NY 10279 **DENPASAR** 13-3377893 BALI ID For the tax owner of the foreign disregarded entity (if different from the filer) provide the following: Annual accounting period covered by the return (see instructions) c(1) U.S. identifying number, if any c(2) Reference ID number (see instructions) d Country under whose laws organized Functional currency For the direct owner of the foreign disregarded entity (if different from the tax owner) provide the following: a Name and address b Country under whose laws organized c U.S. identifying number, if any d Functional currency Attach an organizational chart that identifies the name, placement, percentage of ownership, tax classification, and country of organization of all entities in the chain of

ownership between the tax owner and the foreign disregarded entity, and the chain of ownership between the foreign disregarded entity and each entity in which the

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foreign disregarded entity has a 10% or more direct or indirect interest. See instructions.

| Cobodulo C | Income Statement (see instructions) |
|------------|-------------------------------------|

|     | <u> </u>  |   |  |   |
|-----|---|---|--|---|
|     |   |   | Functional Currency  | U.S. Dollars  |
| 1   | Gross receipts or sales (net of returns and allowances) | 1 | 5,433,898,740.   | 580,240   |
| 2   |   |   |  |   |
| 3   |   |   | 5,433,898,740.   | 580,240   |
| 4   |   |   | 102,647,338.   | 10,961  |
| 5   |   |   | 5,536,546,078.   | 591,201   |
| 6   |   |   | 4,885,413,468.   | 521,672   |
| 7   | Other adjustments                                       |   | -18,103,077.   | -1,933  |
| 8   | Net income (loss) per books                             |   | 633,029,534.   | 67,596  |
| Scl | hedule C-1 Section 987 Gain or Loss Information         |   |  |   |
|     |   |   | (a) Amount stated in functional currency of foreign disregarded entity | (b) Amount stated in functional currency of recipient |
| 1   | Remittances from the foreign disregarded entity         | 1 |  |   |
|     |   |   |  |   |

2 Section 987 gain (loss) of recipient

Yes No

Were all remittances from the foreign disregarded entity treated as made to the direct owner?

Did the tax owner change its method of accounting for section 987 gain or loss with respect to remittances from the foreign disregarded entity during the tax year?

#### Schedule F Balance Sheet

**Important:** Report all amounts in U.S. dollars computed in functional currency and translated into U.S. dollars in accordance with U.S. GAAP. See instructions for an exception for foreign disregarded entities that use DASTM.

|     | Assets                               |   | (a) Beginning of annual accounting period | (b) End of annual accounting period |
|-----|--------------------------------------|---|---|-------------------------------------|
| 1   | Cash and other current assets        | 1 | 254,076                                   | 177,345.                            |
| 2   | Other assets                         | 2 | 22,940                                    | 20,405.                             |
| 3   | Total assets                         | 3 | 277,016                                   | 197,750.                            |
|     | Liabilities and Owner's Equity       |   |   |                                     |
| 4   | Liabilities                          | 4 | 331,954                                   | 183,154.                            |
| 5   | Owner's equity                       | 5 | -54,938                                   | 14,596.                             |
| 6   | Total liabilities and owner's equity | 6 | 277,016                                   | 197,750.                            |
| Sch | edule G Other Information            |   | -   |                                     |

|   | edule 6 Striot information  | Yes | No |
|---|---|-----|----|
| 1 | During the tax year, did the foreign disregarded entity own an interest in any trust?                           |     | X  |
| 2 | During the tax year, did the foreign disregarded entity own at least a 10% interest, directly or indirectly, in |     |    |
|   | any foreign partnership?  |     | X  |
| 3 | Answer the following question only if the foreign disregarded entity made its election to be treated as         |     |    |
|   | disregarded from its owner during the tax year: Did the tax owner claim a loss with respect to stock or         |     |    |
|   | debt of the foreign disregarded entity as a result of the election?   |     |    |
| 4 | If the interest in the foreign disregarded entity is a separate unit under Reg. 1.1503(d)-1(b)(4) or part of a  |     |    |
|   | combined separate unit under Reg. 1.1503(d)-1(b)(4)(ii) does the separate unit or combined separate unit        |     |    |
|   | have a dual consolidated loss as defined in Reg. 1.1503(d)-1(b)(5)(ii)?   |     |    |
|   | If "Yes," enter the amount of the dual consolidated loss ▶ \$ Answer question 5a.                               |     |    |

| Form 885 | 58 (Rev. 12-2012)  |     | Page 3    |
|----------|--|-----|-----------|
| Sche     | edule G Other Information (continued)  | Yes | No        |
| 5a       | Was any portion of the dual consolidated loss in question 4 taken into account in computing consolidated   |     |           |
|          | taxable income for the year? If "Yes," go to 5b. If "No," skip 5b and 5c   |     |           |
| b        | Was this a permitted domestic use of the dual consolidated loss under Reg. 1.1503(d)-6? If "Yes," see  |     |           |
|          | instructions and skip 5c. If "No," go to 5c  |     |           |
| С        | If this was not a permitted domestic use, was the dual consolidated loss used to compute consolidated  |     |           |
|          | taxable income as provided under Reg.1.1503(d)-4?  |     |           |
|          | If "Yes," enter the separate unit's contribution to the cumulative consolidated taxable income ("cumulative  |     |           |
|          | register") as of the beginning of the tax year   \$ See instructions.  |     |           |
| 6        | During the tax year, did the foreign disregarded entity pay or accrue any foreign tax that was disqualified  |     |           |
|          | for credit under section 901(m)?   |     | X         |
| 7        | During the tax year, did the foreign disregarded entity pay or accrue foreign taxes to which section 909   |     |           |
|          | applies, or treat foreign taxes that were previously suspended under section 909 as no longer suspended?   |     | X         |
| 8        | Answer the following question only if the tax owner of the foreign disregarded entity is a controlled foreign  |     |           |
|          | corporation (CFC): Were there any intracompany transactions between the foreign disregarded entity and   |     |           |
|          | the CFC or any other branch of the CFC during the tax year, in which the foreign disregarded entity acted as a manufacturing, selling, or purchasing branch? |     |           |
| Sche     | edule H Current Earnings and Profits or Taxable Income (see instructions)  | '   |           |
| Import   | tant: Enter the amounts on lines 1 through 6 in functional currency.   |     |           |
| 1        | Current year net income or (loss) per foreign books of account   | 633 | ,029,534. |
| 2        | Total net additions2   |     |           |
| 3        | Total net subtractions   |     |           |
| 4        | Current earnings and profits (or taxable income - see instructions) (line 1 plus line 2 minus line 3) 4  | 633 | ,029,534. |
| 5        | DASTM gain or loss (if applicable)   |     |           |
| 6        | Combine lines 4 and 5  | 633 | ,029,534. |
| 7        | Current earnings and profits (or taxable income) in U.S. dollars (line 6 translated at the average   |     |           |
|          | exchange rate determined under section 989(b) and the related regulations (see instructions))  |     | 67,596.   |
|          | Enter exchange rate used for line 7 \(\bigsim \) 0364 0100   |     |           |

Form **8858** 

(Rev. December 2012)

## Information Return of U.S. Persons With Respect To Foreign Disregarded Entities

▶ Information about Form 8858 and its separate instructions is at www.irs.gov/form8858.

Information furnished for the foreign disregarded entity's annual accounting period (see Department of the Treasury

OMB No. 1545-1910

Attachment Sequence No. 140

, and ending 06/30/2013instructions) beginning 07/01/2012 Internal Revenue Service Filer's identifying number Name of person filing this return RAINFOREST ALLIANCE, INC. 13-3377893 Number, street, and room or suite no. (or P.O. box number if mail is not delivered to street address) 233 BROADWAY, 28TH FLOOR City or town, state, and ZIP code NEW YORK 10279 NY Filer's tax year beginning 07/01/2012 and ending 06/30/2013 Important: Fill in all applicable lines and schedules. All information must be in English. All amounts must be stated in U.S. dollars unless otherwise indicated. 1a Name and address of foreign disregarded entity RAINFOREST ALLIANCE TRADING, LTD b(1) U.S. identifying number, if any WARNFORD COURT 29 THROGMORTON STREET 98-1069583 LONDON **ENGLAND** EC2N 2AT **b(2)** Refence ID number (see instructions) UNITED KINGDOM 98-1069583A d Date(s) of organization e Effective date as foreign c Country(ies) under whose laws organized and entity type under local tax law disregarded entity 05/31/2011 05/31/2011 UNITED KINGDOM If benefits under a U.S. tax treaty were claimed with respect to Country in which principal business Principal business Functional currency income of the foreign disregarded entity, enter the treaty and activity is conducted activity article number UNITED KINGDOM TNACTIVE BRITISH POUND Provide the following information for the foreign disregarded entity's accounting period stated above. Name, address, and identifying number of branch office or agent (if any) in Name and address (including corporate department, if applicable) of person(s) with custody of the books and records of the foreign disregarded entity, and the location of such books and records, if different RAINFOREST ALLIANCE, INC. C/O RICHARD RYAN 233 BROADWAY, 28TH FLOOR WARNFORD COURT 29 THROGMORTON ST. EC2N 2AT NEW YORK NY 10279 LONDON 13-3377893 ENGLAND UK For the tax owner of the foreign disregarded entity (if different from the filer) provide the following: **b** Annual accounting period covered by the return (see instructions) c(1) U.S. identifying number, if any c(2) Reference ID number (see instructions) d Country under whose laws organized Functional currency For the direct owner of the foreign disregarded entity (if different from the tax owner) provide the following: a Name and address b Country under whose laws organized c U.S. identifying number, if any d Functional currency

Attach an organizational chart that identifies the name, placement, percentage of ownership, tax classification, and country of organization of all entities in the chain of ownership between the tax owner and the foreign disregarded entity, and the chain of ownership between the foreign disregarded entity and each entity in which the

For Paperwork Reduction Act Notice, see the separate instructions.

foreign disregarded entity has a 10% or more direct or indirect interest. See instructions.

| Sch                          | nedule C Income Statement (see instructions)  |                      |  |                                    |                              |
|------------------------------|---|----------------------|--|------------------------------------|------------------------------|
| Imp<br>dolla<br>sect<br>spec | ortant: Report all information in functional currency in accordance with U.S. GAAP. Also are translated from functional currency (using GAAP translation rules or the average excition 989(b)). If the functional currency is the U.S. dollars, complete only the U.S. Dollars cial rules for foreign disregarded entities (data regional units). | o, r<br>chai<br>c cc | eport each an<br>nge rate detei<br>llumn. See ins                      | nount<br>rmined<br>structio        | in U.S.<br>Lunder<br>ons for |
| п ус                         | ou are using the average exchange rate (determined under section 989(b)), check the follo   | wir                  | ig box   |                                    | . X                          |
|                              |   |                      | Functional Currency  | U.S. D                             | ollars                       |
| 1                            | Gross receipts or sales (net of returns and allowances)   | 1                    |  |                                    |                              |
| 2                            | Cost of goods sold  | 2                    |  |                                    |                              |
| 3                            | Gross profit (subtract line 2 from line 1)  | 3                    |  |                                    |                              |
| 4                            | Other income  | 4                    |  |                                    |                              |
| 5                            | Total income (add lines 2 and 4)  | 5                    |  |                                    |                              |
|                              | Total income (add lines 3 and 4)  | <u> </u>             |  |                                    |                              |
| 6                            | Total deductions  | 6                    |  |                                    |                              |
| 7                            | Other adjustments   | 7                    |  |                                    |                              |
| 8                            | Net income (loss) per books   | 8                    |  |                                    |                              |
| Sch                          | nedule C-1 Section 987 Gain or Loss Information   |                      |  |                                    |                              |
|                              |   |                      | (a) Amount stated in functional currency of foreign disregarded entity | Amount<br>funct<br>currer<br>recip | stated in<br>ional<br>ncy of |
| 1                            | Remittances from the foreign disregarded entity   | 1                    |  | -                                  |                              |
| 2                            | Section 987 gain (loss) of recipient  | 2                    |  |                                    |                              |
| _                            | Geoloti 307 gain (1033) of recipient  |                      |  | Yes                                | No                           |
| •                            | Mana all namilitarias from the fension dispersal and subject to seed to the dispet surray   |                      | -  | 163                                | 140                          |
| 3                            | Were all remittances from the foreign disregarded entity treated as made to the direct owner?   |                      |  |                                    |                              |
| 4                            | Did the tax owner change its method of accounting for section 987 gain or loss with respect to re   | mıt                  | tances   |                                    |                              |
| _                            | from the foreign disregarded entity during the tax year?  |                      |  |                                    |                              |
|                              | edule F Balance Sheet   |                      |  |                                    |                              |
| Imp<br>acc                   | ortant: Report all amounts in U.S. dollars computed in functional currency and translated ordance with U.S. GAAP. See instructions for an exception for foreign disregarded entities  | into<br>tha          | o U.S. dollars i<br>at use DASTM                                       | in<br>1.                           |                              |
|                              | Assets  |                      | (a) Beginning of annual accounting period                              | End of                             | annual<br>ing period         |
| 1                            | Cash and other current assets   | 1                    |  |                                    |                              |
| 2                            | Other assets  | 2                    |  |                                    |                              |
| 3                            | Total assets  | 3                    |  |                                    |                              |
|                              |   |                      |  |                                    |                              |
|                              | Liabilities and Owner's Equity  |                      |  |                                    |                              |
| 4                            | Liabilities   | 4                    |  |                                    |                              |
| 5                            |   |                      |  |                                    |                              |
| -                            | Owner's equity  | 5                    |  |                                    |                              |
| 6                            | Total liabilities and owner's equity  | 6                    |  |                                    |                              |
| Sch                          | nedule G Other Information  |                      |  |                                    |                              |
|                              |   |                      |  | Yes                                | No                           |
| 1                            | During the tax year, did the foreign disregarded entity own an interest in any trust?   |                      |  |                                    | X                            |
| 2                            | During the tax year, did the foreign disregarded entity own at least a 10% interest, directly   |                      |  |                                    |                              |
|                              | any foreign partnership?  |                      | -  |                                    | Х                            |
| 3                            | Answer the following question only if the foreign disregarded entity made its election to   |                      |  |                                    |                              |
| 3                            |   |                      |  |                                    |                              |
|                              | disregarded from its owner during the tax year: Did the tax owner claim a loss with respect to the following the tax owner during the tax year:   |                      |  |                                    |                              |
| _                            | debt of the foreign disregarded entity as a result of the election?   |                      |  |                                    |                              |
| 4                            | If the interest in the foreign disregarded entity is a separate unit under Reg. 1.1503(d)-1(b   |                      |  |                                    |                              |
|                              | combined separate unit under Reg. 1.1503(d)-1(b)(4)(ii) does the separate unit or combined  |                      |  |                                    |                              |
|                              | have a dual consolidated loss as defined in Reg. 1.1503(d)-1(b)(5)(ii)?   |                      |  |                                    |                              |
|                              | If "Yes" enter the amount of the dual consolidated loss > \$ Answer que   | etio                 | n 50   |                                    |                              |

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|----------|--|-----|--------|
| Sche     | edule G Other Information (continued)  | Yes | No     |
| 5a       | Was any portion of the dual consolidated loss in question 4 taken into account in computing consolidated   |     |        |
|          | taxable income for the year? If "Yes," go to 5b. If "No," skip 5b and 5c   |     |        |
| b        | Was this a permitted domestic use of the dual consolidated loss under Reg. 1.1503(d)-6? If "Yes," see  |     |        |
|          | instructions and skip 5c. If "No," go to 5c  |     |        |
| С        | If this was not a permitted domestic use, was the dual consolidated loss used to compute consolidated  |     |        |
|          | taxable income as provided under Reg.1.1503(d)-4?  |     |        |
|          | If "Yes," enter the separate unit's contribution to the cumulative consolidated taxable income ("cumulative  |     |        |
|          | register") as of the beginning of the tax year 🕨 \$ See instructions.  |     |        |
| 6        | During the tax year, did the foreign disregarded entity pay or accrue any foreign tax that was disqualified  |     |        |
|          | for credit under section 901(m)?   |     | X      |
| 7        | During the tax year, did the foreign disregarded entity pay or accrue foreign taxes to which section 909   |     |        |
|          | applies, or treat foreign taxes that were previously suspended under section 909 as no longer suspended?   |     | X      |
| 8        | Answer the following question only if the tax owner of the foreign disregarded entity is a controlled foreign  |     |        |
|          | corporation (CFC): Were there any intracompany transactions between the foreign disregarded entity and   |     |        |
|          | the CFC or any other branch of the CFC during the tax year, in which the foreign disregarded entity acted as a manufacturing, selling, or purchasing branch? |     |        |
| Sche     | edule H Current Earnings and Profits or Taxable Income (see instructions)  |     |        |
| Import   | tant: Enter the amounts on lines 1 through 6 in functional currency.   |     |        |
| 1        | Current year net income or (loss) per foreign books of account   |     |        |
| 2        | Total net additions2   |     |        |
| 3        | Total net subtractions   |     |        |
| 4        | Current earnings and profits (or taxable income - see instructions) (line 1 plus line 2 minus line 3).   |     |        |
| 5        | DASTM gain or loss (if applicable)   |     |        |
| 6        | Combine lines 4 and 5  |     |        |
| 7        | Current earnings and profits (or taxable income) in U.S. dollars (line 6 translated at the average   |     |        |
|          | exchange rate determined under section 989(b) and the related regulations (see instructions))  |     |        |
|          | Enter exchange rate used for line 7   1 5844   |     |        |